

Partnering Opportunity

Profile status : Published

Business Request

Albanian trading company of fruits and vegetables is looking for fruit suppliers

Summary

An Albanian company active since 1996 is mostly active as trader-importer-exporter of fruits and vegetables.

The company owns refrigerators with considerable capacities and advanced technology in terms of storage and processing of fruits and vegetables and means of transport of goods of different capacities. They are looking for suppliers of fruits like oranges, tangerines and kiwi.

Creation Date	13 August 2021
Last Update	16 August 2021
Expiration Date	17 August 2022
Reference	BRAL20210810001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e7092ec2-2800-46e8-9dc5-cbd24b7f3974

Details

Description

The company was initially established in 1996 in Korca, Albania, being one of the first in the trade sector with the main focus on the import and trade of fruits and vegetables.

From a start-up company to the market quickly became a leader in the field of marketing and canning fruits and vegetables. Large investments continued in this sector to further increase the activity of canning and marketing of fruits and vegetables.

In 1998 in Korca was invested in the storage and canning of fruits and vegetables in a refrigerator with a capacity of 400 tons. The capacity and activity of the company significantly increased with the investment of 2006, in the construction of a refrigerator with a capacity of 1600 tons.

In 2016 the company makes other investments in the most important assets for its fields of activity mainly in the field of agriculture by creating an apple orchard as well as machinery and equipment for fruit selection. Since 2016, the company has focused mainly on apple production, storage and trade, as well as the import and trade of other fruits such as oranges, tangerines or kiwi.

Regarding the products that the company offers, the main product are apples of a very high quality of different varieties such as:

Red Delicious (Starking)

Golden Delicious

Fuji

Granny Smith

Idared

Mutsu

They are certified and systematically controlled by AKU with Environmental Permit for refrigerators. They also use patented DCA technology with controlled atmosphere for fruit storage using atmospheric regulation.

Another important certification for the company is the Global G.A.P certification from CERES, a certification necessary for export to European countries. They are looking for a supplier agreement, because their costumers request is also fruits like oranges, tangerines, and kiwi.

Partnering Opportunity

Profile status : Published

Business Request

Company from North Macedonia manufacturing machine parts, tools and services is looking for suppliers of raw materials

Summary

Macedonia-based producer of high-quality machine parts, tools, and services is looking for foreign suppliers of raw materials for the production of metals, rods, and profiles. The company is looking for partners who will be able to supply them with raw materials under a supplier agreement.

Creation Date	20 August 2021
Last Update	26 August 2021
Expiration Date	27 August 2022
Reference	BRMK20210820001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d603fec4-0139-4da8-b3dd-f4fa3b02973f

Details

Description

The company has been privately owned and present in the Macedonian market since 1997. The company operates as an industrial company dealing with the production of machine parts, tools and services, and their core activity is the production of pneumatic and hydraulic parts by design, such as cylinders, nuts, screws, valves, mutters, separators, inserts, and prototypes.

The company produces parts that are mainly used in the automotive industry, machinery/machine production

(machines and equipment), packaging, transportation, commercial vehicles, pharmaceutical and agricultural industries.

Machines and technology used in the production process are highly innovative and advanced in pace with the newest trends on the market.

In the production process different types of raw materials such as aluminum, steel, brass, iron, copper, bronze, plastic, and some other specialized materials, are used in accordance with customer's demands.

Besides being present at the national and regional markets, the company also has a long-term established collaboration with well-known companies from Sweden, Germany, Hungary, Norway, and the USA.

The company is continuously investing in improving its products and expanding its production capacities. They are also looking for new possibilities to extend their supplier's family worldwide, for which they are looking for reliable partners - suppliers of raw materials for its production, on the basis of a supplier agreement. They are looking for partners to supply them with a specific amount of high-quality raw materials, more specifically metals, rods, and profiles on a long-term basis.

The quantity of raw materials needed will be defined between the two sides and stated in the agreement.

Partnering Opportunity

Profile status : Published

Business Request

A Romanian company specialised in civil construction is interested in cooperating with producers of formwork systems under manufacturing agreements.

Summary

The Romanian civil engineering company seeks formwork systems and components for their construction projects. They would like to cooperate internationally with European partners under manufacturing agreements.

Creation Date	20 July 2021
Last Update	04 August 2021
Expiration Date	05 August 2022
Reference	BRRO20210720001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b6acb0ab-26f3-4c27-95e3-ea1681dd99e6

Details

Description

The Romanian company, founded in 2017, specialises in building construction, more precisely they undertake residential, as well as non-residential construction projects of different complexity levels. The company is a full service provider, in the sense that they offer their clientele the following:

- consultation, feasibility analysis and budgeting;
- in-house architectural advisory support;
- site development;

- interior and exterior space planning;
- turn-key construction;
- coordination of cost control and construction delivery.

The company also provides hard and soft landscaping services both for residential and non-residential buildings, as well as for campgrounds.

The company is interested in cooperating internationally with manufacturers of formwork systems, which form an integral part of the actual, on-site construction stage. Due to the fact that this particular type of formwork systems are reusable, the company can plan ahead better, engage more rapidly and cost-efficiently in ampler projects, and least, but not last, build even more efficiently and safe.

Partnering Opportunity

Profile status : Published

Business Request

Serbian sewing and printing company seeks textile products to add to its portfolio under the commercial agency or distribution services agreement

Summary

Serbian company employing persons with disabilities is operating in the areas of printing and sewing industry. Since the company's market share is expanding, the company is interested to increase its product range through distribution services and commercial agency agreements.

Creation Date	11 August 2021
Last Update	13 August 2021
Expiration Date	14 August 2022
Reference	BRRS20210811001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/6a56b198-7a0c-44dd-baf3-6062d775f56b

Details

Description

Serbian company employing persons with disabilities is involved in printing and sewing industry.

The company is focused on the production of souvenirs, tailoring and sewing of workwear and protective clothing such as summer/winter-work trousers, jackets, vests, T-shirts, polo shirts. Besides that, the company offers printing on ceramics and glass, multicolor textile printing, offset printing, pad printing, digital printing and laser engraving.

The company has modern printing and sewing equipment which allows a variety of services and meets high standards of modern trade and business. Some of their equipment are: automatic textile press 10/8, screen exposure UV system, quartz flash cure units, electric screen printing conveyor dryer, manual heat presses, pneumatic double location shuttle heat press, pad printers 4/0 and 2/0, laser engraving machine, benchtop UV flatbed printer, sublimation printer and heat press, digital printers, ceramics and glass baking ovens.

The owner of the company is in business since 2001, while the printing company which employs persons with disabilities was established in 2013. In November 2017, the company received the official decision of the Serbian Ministry of labor, employment, veteran and social affairs, by which it has been approved for the re-registration of the company to the „company for professional rehabilitation and employment of persons with disabilities”. With this decision, the company has become interesting for medium and large companies, especially in the area of sewing workwear and cotton promotional bags.

The company has a respectable pull of clients and aims to expand its products and services on new markets. It is looking for companies needing an experienced and reliable distributor or agent for their textile products. Cooperation could be arranged through the commercial agency or distribution services agreements.

Partnering Opportunity

Profile status : Published

Business Request

Products sought for use in chemical analysis protocols employing liquid chromatography

Summary

A Swedish SME specialized in high-performance liquid chromatography analyses seeks products and technologies for chemical analysis of charged or neutral polar hydrophilic compounds, using techniques such as high-performance liquid chromatography (HPLC) or ion chromatography (IC), in the quality control and development of pharmaceuticals, beverages, food supplements, functional food, and other industry areas. Distribution services agreements and/or license agreements are foreseen.

Creation Date	25 August 2021
Last Update	30 August 2021
Expiration Date	31 August 2022
Reference	BRSE20210610001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/272c3b3b-6ebd-492e-932a-3214751085e4

Details

Description

The SME is an agile research partner and manufacturer of products for improving liquid chromatographic analysis of polar compounds. Their experienced scientists develop and optimise methods for robust chemical analysis of charged and neutral small molecules. They focus on separation techniques such as hydrophilic interaction chromatography (HILIC), ion exclusion chromatography (IEC) and ion chromatography (IC). The company also guide and assist their customers' internal teams in these processes. Their own developed membrane suppressor is use in industries, such as pharmaceuticals, food & beverage and energy & electronics, where liquid chromatography is an important tool to ensure high quality products.

The company are selling their products and service to clients in 30 countries around the world. Their sales channels are both through their own network of distributors as well as direct sales. By hosting their own e-shop the company's clients can order products 24/7.

The company now is looking for complementary and innovative products for distribution or license agreements that fits into the company's present portfolio of tools and services for chemical analysis to a growing global customer base. This may include products for sample preparation, separation columns, conductivity detectors, eluent preparators, eluent pumps, data analysis software, or licensing of technologies that would allow development of such products.

The Swedish company are interested in both products that can be branded with their own trademarks as well as reselling other brands.

Partnering Opportunity

Profile status : Published

Business Request

Turkish engineering and trade company is looking for manufacturers and suppliers of 3D printing/scanning systems and marine equipments for distribution agreements

Summary

A Turkish company located in Izmir is looking for new partners in order to support them in their business. The company is active in the field of engineering as well as in foreign trade activities. They are currently looking for suppliers of solutions for artistic and historical restoration. They are also interested in solar panels and energy recycling systems for the marine sector. The company offers commercial agency and distribution services.

Creation Date	24 August 2021
Last Update	30 August 2021
Expiration Date	31 August 2022
Reference	BRTR20210824001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/29ed0869-b79a-4d6d-9035-f0dbd558612d

Details

Description

The company was founded in 2007 in Denizli, Turkey. Despite of their relatively new establishment date, the owner of the company has many years experience in manufacturing and trade sector. In earlier years, the owner had a partnership with a Chinese partner and they had their own factory in China. After several years of partnership, the owner returned to Turkey and founded his company.

The company has many areas of work. Mainly, they work in R&D projects, art and historical reconstruction and marine equipment sales.

The company has close relationship with governmental bodies and they work in the area of art and historical restoration. There are many ongoing archaeological excavations in Turkey and of course, there are many objects that need to be reconstructed. The company wants to be commercial agent of a foreign company, which has solutions in art and historical reconstruction. This area also includes 3D printing and scanning systems.

Company also has sales channels in the marine equipment business. They are especially looking for solar panels, energy recycle systems for marine sector. They are open for distribution and commercial agency agreements.

Partnering Opportunity

Profile status : Published

Business Request

UK SME seeks manufacturers to produce their novel biopolymer-based coffins

Summary

A UK-based SME has designed and developed a range of coffins from a natural biopolymer material that is both natural and biodegradable providing a more green alternative for funerals. These coffins are also available for pet burials. They are looking for a manufacturer able to make the coffins in a range of sizes for the pet market, using injection moulding processes. It is expected that the partnership will take the form of a manufacturing agreement.

Creation Date	02 August 2021
Last Update	03 August 2021
Expiration Date	04 August 2022
Reference	BRUK20210802001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/494750ca-6971-46a4-8210-90f4cfeba30a

Details

Description

The impact that activities have on CO2 emissions and climate change are ever more important and no area of life is exempt, including death and funerals. With increasing numbers of people wanting to bury their pets when they've died the environmental pressure of funerals is set to increase.

A UK-SME has developed a range of coffins, including pet coffins, that are made from a biopolymer that is completely natural and biodegradable. Even when cremated these coffins release no more CO2 than natural wood.

The coffins can be manufactured through injection moulding of the biopolymer material. The UK SME is looking for manufacturing companies that is able to manufacture these coffins in a range of sizes to accommodate the pet market through injection moulding. It is expected that the partnership will take the form of a manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

New brand universe for small dogs, dog owners and lifestyle lovers: German start-up is looking for experienced manufacturers, wholesalers and distribution agents for dog supplies, dog accessories and textiles for humans

Summary

A Germany based start-up plans to enter the market with a new brand for very small, small and medium sized dogs comprising a collection of apparel, toys and other dog supplies, as well as matching accessories for dog owners and lifestyle lovers. The company is looking for experienced manufacturers, wholesalers and distribution agents in Europe and overseas who ideally work with eco-friendly materials for a supplier-, manufacturing-, or distribution services agreement.

Creation Date	04 August 2021
Last Update	24 August 2021
Expiration Date	25 August 2022
Reference	BRDE20210723001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/18135092-630e-4ece-8d34-715e417bbe9

Details

Description

A German start-up that would like to establish itself in the trade of apparel, toys and other dog supply as well as matching accessories for dog owners and lifestyle lovers such as:

Ref: BRDE20210723001

- dog bandanas
- sweatshirts
- blankets
- bags
- plush toys
- natural latex toys etc.
- plus accessories and textiles for dog owners.

The new brand for very small, small and mediums sized dogs and dog owners plans to offer sustainable projects / eco-friendly products. The company attaches great importance to sustainability and ethicality. Therefore, part of the proceeds from sales is to be donated to non-profit animal, human and pro-planet projects.

The company plans its market launch in autumn-winter 2021.

The Start-up is looking for longterm partnerships with manufacturers and wholesalers experienced in dog supply and human accessories / textiles who mainly use eco-friendly material and / or distribution agents with a relevant network who can cover all aspects of production.

The international cooperation would be coordinated primarily through online meetings.

The company seeks reliable cooperation partners for a supplier-, manufacturing-, or distribution services agreement.

Partnering Opportunity

Profile status : Published

Business Request

A French SME is looking for European manufacturers to develop a horse-riding saddle cloth.

Summary

A new French brand, located in the South part of France, is looking for its first collection, partners in Europe for manufacturing agreement to develop its horse-riding saddle cloth/ saddle pads range.

Creation Date	28 July 2021
Last Update	24 August 2021
Expiration Date	25 August 2022
Reference	BRFR20210722001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0d570d83-8608-4ab7-b971-d25ab5f5f558

Details

Description

A new French brand, located in the South part of France, created by a textile & leather engineer, passionate by horse-riding is looking for European manufacturers.

The brand is about to commercialize its first products range (horse bridlery), and is now looking for partners to develop its horse-riding saddle cloth/ saddle pads range.

That's why the brand is looking for factories used to process with "Heavy Stitching" Products and/or Bags.

The brand is looking for factories able to produce according to the design and technical specifications.

Partnering Opportunity

Profile status : Published

Business Request

Producer of Hypertension cuffs, pouches and cases sought in the EU for manufacturing agreement

Summary

A German company develops and produces premium blood pressure monitors and distributes their products worldwide.

In addition to their actual devices, they also sell matching cuffs and bags, which have been produced in Asia so far. However, they would like to bring this production back to Europe and are currently looking for a suitable partner for this project under a manufacturing agreement.

Creation Date	18 August 2021
Last Update	23 August 2021
Expiration Date	24 August 2022
Reference	BRDE20210813001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/18aabbcb-b96b-469e-9cdf-8cdb8549e863

Details

Description

A German company that researches, develops and manufactures validated medical devices and services is specialized in the field of cardiovascular diseases. The medium-sized family company has been in the market for over 25 years and is one of the leading providers in the premium segment internationally. Their product is worldwide one of the most popular and trusted ambulatory blood pressure measurement (ABPM) devices for use in doctors' offices and hospitals. Along with this product they sell accessory products, such as cuffs and bags. They do not manufacture these themselves. Presently these are manufactured in Asia.

The company is now looking for a manufacturing partner to bring the production of matching cuffs and bags for their devices back to Europe. They would like to sign a manufacturing agreement with a company from Austria, Belgium, Denmark, Netherlands, France or Switzerland.

They are looking for about 25.000 pieces of cuffs per year, for about 7.500 pieces of pouches and for about 2.500 pieces of cases.

Partnering Opportunity

Profile status : Published

Business Request

UK (Scottish) biotechnology SME seeks a manufacturing agreement with a water based film manufacturer

Summary

A UK (Scottish) biotechnology company is looking for a contract manufacturer or collaborative partner (preferably located in Ireland or other EU countries) to produce its innovative water-based films for supplying home compostable packaging to food, medical device and pharmaceutical markets.

Creation Date	20 August 2021
Last Update	25 August 2021
Expiration Date	23 August 2022
Reference	BRUK20210820002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/21815ea1-3716-477c-a075-7d4a234f4ad6

Details

Description

The UK based biotechnology SME was established 4 years ago and has perfected the extraction of a natural biopolymer. From this, it has produced home compostable thin packaging films which have attracted genuine interest from global brands and others who now wish to use this to replace single-use plastics in a wide range of situations.

The company is preparing to build its own extraction facility to produce its biopolymer during the second half of

2022.

A manufacturing agreement is sought, with a partner with film manufacturing expertise and a film-making facility, operating to strict compliance guidelines, and is required to bring its home compostable packaging to the market within the same timescale; 2nd half of 2022.

Manufacturing methods must include accurate film forming (via casting, slot extrusion, or tubular extrusion) in the range of 20 to 50 microns with state-of-the-art drying to achieve optimised cost of manufacture of flat reels of packaging. Production capacity should be around 15M square meters per annum in the first instance and preferably able to be done on a single site.

Other advantageous capabilities include:

- 1) a pilot facility to enable different blends/recipes of water-based biopolymers and other ingredients to be trialled to speed up the transition from the lab to the factory environment, and further improve product functionality;
- 2) existing compliance standards such as BRC, FSSC22000, ISO13485, GMP;
- 3) quality testing facilities on-site;
- 4) facilities for converting finished reels of packaging film to articles such as pouches and bags to add further value to the products.

Partnering Opportunity

Profile status : Published

Business Request

Swedish health food wholesaler looking for gummy supplement suppliers for a manufacturing agreement

Summary

Sweden's largest independent wholesaler supplies health food stores with products that are better for both people and planet. Currently the company is looking to expand its offer and seeks new EU manufacturers of gummy supplements. The company is interested in a finding a supplier that can offer private label under a manufacturing agreement.

Creation Date	11 May 2021
Last Update	20 August 2021
Expiration Date	21 August 2022
Reference	BRSE20210511001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/3a7f8798-fb30-44cf-bca6-745784f1697b

Details

Description

The Swedish company is Sweden's largest independent wholesaler for health food stores. The company was founded in 1993 and has 35 employees. With a 5000 m2 warehouse, the company distributes products for health food stores and some of Sweden's biggest e-commerce stores in the same category. The company strives to offer products that are friendly towards nature and people.

In order to meet the needs of the market, the company is now looking for a manufacturer that can provide gummy supplements through private label. The company is interested in a manufacturing agreement with a supplier that can produce gummy supplements under the brand of the Swedish company.

The manufacturer should be based in the EU and able to deliver a minimum order quantity between 1000-3000 pcs of each stock keeping unit. The product range should cover gummy supplement for skin, tan, hair, probiotics, as well as multivitamins. Flavors and colors are of less importance. The Swedish company however emphasizes the importance that the gummies do not contain any harmful substances.

Partnering Opportunity

Profile status : Published

Business Request

Hungarian distributor of agricultural, horticultural products and gardening tools is looking for producers and suppliers under distribution services agreement

Summary

A Hungarian distributor company is looking for a reliable partner whose product they could represent on the Hungarian market. The company's interest are mainly: agricultural workwear, horticultural products, gardening tools, ect. The company is looking for a partner who has wide selection and good quality of these products and they can represent them on the Hungarian market under a distribution services agreement.

Creation Date	22 April 2021
Last Update	02 August 2021
Expiration Date	03 August 2022
Reference	BRHU20210422001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/195ab147-2d5d-4efd-bb9f-1bbc4f187d4c

Details

Description

The company is a family-owned company in Hungary. The company was founded in 1991. They have 3 main activities. One of their main activity is trading pesticides, fertilizers and seeds. They offer well known active ingredients with very competitive prices with the aim to help farmers to reach a successful agricultural season. Another main activity is packaging pesticides, fertilizers and seeds. They have 12 production lines in their packaging plant, liquid and powder based products are packed here. The third is trading in miscellaneous manufactured articles (mainly gardening, horticultural products, tools, irrigation products) via the company's own

agricultural stores and wholesale on the Hungarian market. Their company has 9 agricultural/gardening stores in 9 different cities Hungary, and they also have a webshop selling those products. They want to distribute workwear products mostly for agricultural segment, but they are also interested in other kind of workwear. They want to find a reliable partner who has wide selection and good quality of agricultural, horticultural products. The company's main business objective is to bring the newest products with the highest quality to the Hungarian market.

Partnering Opportunity

Profile status : Published

Business Request

UK hygiene testing company is looking for a manufacturer of swabs that can include their innovative colour-change technology

Summary

The UK hygiene testing company is active within the food & beverage, hospitality, and healthcare industries. The company is looking for a ISO9001 standard manufacturer to manufacture a fully inclusive swab that includes their colour-change chemistry that may require multiple steps:

- liquid blending
- swab filling & sealing
- swab tip wetting
- packaging

The company is seeking partnership either under a manufacturing agreement or supplier agreement.

Creation Date	20 July 2021
Last Update	02 August 2021
Expiration Date	03 August 2022
Reference	BRUK20210713001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f76aa7cb-64db-489f-9fd5-32e1dd10f9d1

Details

Description

Ref: BRUK20210713001

A UK company founded in 2015 has developed a colour-change swab for detecting bacterial contamination on surfaces. They are used across multiple industries, but primarily in the food, hospitality and healthcare industries to provide a record of good hygiene. The swabs are currently being sold under their own brand, and may be available to larger companies for white labelling.

The team is dedicated to creating affordable hygiene verification tests to improve the standard of hygiene across the board. The COVID-19 pandemic has shown how critical preventative measures are, and the team are looking for a larger manufacturing partner to blend chemical formulations, procure and fill enclosed swabs. A picture and schematic of the swabs can be seen attached below.

Exact measurements are not required, but the blending, filling and packing process must be ISO9001 accredited. The company requires a manufacturing partner that is able to scale manufacture to meet demand. Starting at 10,000pcs (packaged into 100x 100pc boxes) per month and scaling to 1mn pcs and up.

In particular, the company prefers a partner with experience in manufacturing sustainable plastics or renewable plastic alternatives. As the company develops, they will move away from plastics and towards renewable solutions.

The company is seeking partnership either under a manufacturing agreement or supplier agreement. The company is also seeking to gain knowledge of the upscale process and specific component procurement, and are open to discussion on other forms of partnerships including licensing their technology to relevant partners.

Partnering Opportunity

Profile status : Published

Business Request

Eco friendly laundry detergent e-commerce business seeks a manufacturer via a manufacturing agreement

Summary

UK based e-commerce business offering an eco-friendly laundry detergent on a subscription basis. They operate via D2C and wholesale. The product is an innovative zero-waste, all-natural alternative to mainstream detergents, formed into ultra-compressed sheets which dissolve in hot or cold water. It is 100% plastic-free, vegan, has a very low carbon footprint and is capable of being posted directly through a letterbox. They seek a manufacturer within Europe via a manufacturing agreement

Creation Date	09 August 2021
Last Update	12 August 2021
Expiration Date	13 August 2022
Reference	BRUK20210809001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f39125ea-beb0-4046-b806-9ebd254b6bb9

Details

Description

This UK SME is a highly scalable ecommerce business, set up in response to the dramatic rise in D2C growth, and the demand for eco-friendly products, free from plastic. They believe that over the next 5 years these trends will continue to grow exponentially, and that due to the size and nature of the laundry detergent market, there is a significant opportunity.

The owners background is in the cleaning industry and he has significant experience in developing software to support business operations. They are focused upon their existing laundry detergent product (the benefits of which

are listed below),

This product is capable of being posted directly to consumers. These are household essentials, routinely consumed on a day to day basis, thus making them ideal for sale via subscription. Their existing laundry product offers the following benefits:

- 100% natural
- 100% plastic free
- Weighs up to 90% less than mainstream detergents/liquids
- Is a specific measure and creates no mess
- Vegan and cruelty-free
- Capable of being posted through a letterbox
- Takes up to 15x less storage space than powders
- Same cleaning power as mainstream detergents
- Similar price point
- All packaging is compostable

They are looking for a European manufacturer via a manufacturing agreement with a track record in developing eco-friendly detergents to become their long-term exclusive partner for a European wide reach.

Partnering Opportunity

Profile status : Published

Business Request

Danish supplier of green roofs seeks supplier of trays in both plastic and sustainable plastic-free materials

Summary

A Danish company, which has been supplying and installing green roofs for more than 10 years, is looking for a new supplier for specific plastic trays. The company's product is an extra layer, laid on existing roofs, with grass and other vegetation, which contributes positively to biodiversity and contributes to reduction of climate change.

Creation Date	06 August 2021
Last Update	20 August 2021
Expiration Date	21 August 2022
Reference	BRDK20210803001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/626ae36b-661c-4481-b58f-8441cc6a7abf

Details

Description

The Danish company has been supplying and installing green roofs for the professional and private market for over 10 years. The product itself is a climate friendly addition to the roof, where both professionals and private customers can benefit from the green vegetation. The green roofs are eco-friendly and provide also benefits from an economic perspective. For private housing it has been shown from research from the National Council Canada that a comprehensive green roof reduced the daily need for air conditioning in the summer by over 75%.

All projects are based on vegetation rolls which are purchased from an external supplier laid on a level of permeable trays or blankets to allow drainage. Through over 10 years of specialising in green roofs, the company

has established itself as a main supplier in the Danish market and the go-to company for customers and architects who require technical assistance.

To expand its operations, the company has commenced production of vegetation blankets at a new location, which will increase the possibilities for improved logistics and export. The company also recognises a growing trend for the use of vegetation trays instead of blankets and underlying layers. These are often used by the roofing companies who install themselves as they feel it simplifies the installation process.

The company is now looking to expand its operations and is therefore searching for a supplier of both plastic and sustainable plastic-free trays to their own specifications.

Partnering Opportunity

Profile status : Published

Business Request

A Polish SME company seeks manufacturers of natural cosmetics in order to become a distributor

Summary

A Polish SME specializing in the distribution of cosmetics wants to broaden its range of products based on natural ingredients. Therefore the company is looking for foreign manufacturers of green, zero-waste and natural cosmetics (e.g. creams, body lotions, toners for face, cleansers, face and body oils, special creams for cellulite, etc.) from Europe and beyond. The company is offering distribution services agreement for producers of natural cosmetics interested in the Polish market.

Creation Date	09 August 2021
Last Update	13 August 2021
Expiration Date	14 August 2022
Reference	BRPL20210727001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/eab682ca-a8e7-46eb-9e47-dbcda1b8bf9a

Details

Description

This well-established Polish company from Podlasie region, successfully operating since 2013, is specialized in distribution of a wide range of cosmetics (for care and makeup).

The company wants to follow the latest trends in the cosmetics industry, including the growing demand for organic, green, zero waste and natural cosmetics.

The company is interested in the following cosmetics:

care products for all types of skin for women or man, such as: creams, body lotions, facial toners, cleansers, face and body oils, special creams for cellulite, acne, dark spots, capillaries, anti-aging etc. Other natural cosmetics are not excluded.

The Polish company offers their products to final clients. This SME has very efficiently functioning distribution channel - online shop, experience and young staff very efficient in handling orders.

The company wants to broaden its products portfolio. Therefore it is looking for manufacturers (of organic, green, zero waste and natural cosmetics) interested in expanding their business and selling their products in Poland.

This Polish company is searching for reliable business partners (around the world) interested in long-term cooperation and is offering work based on a distribution services agreement.

Agreement for exclusive distribution on the Polish market is welcome.

Partnering Opportunity

Profile status : Published

Business Request

A Polish medical CBD products distributor is looking for new products from abroad

Summary

A Polish company, owner of a chain of shops with medical CBD (cannabidiol) products, is looking for producers of medical CBD products abroad. The Polish company would like to expand its portfolio and is looking for long-term cooperation and would like to sign distribution services agreements.

Creation Date	18 August 2021
Last Update	26 August 2021
Expiration Date	27 August 2022
Reference	BRPL20210817001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d6d4b12e-b8fa-4d37-aca2-818f845d365b

Details

Description

A Polish medical CBD (cannabidiol) products distributor is an owner of several shops and an online shop with CBD products. The company was set up in 2016 and currently sells medical CBD oil, dried cannabis, CBD sweets, and CBD cosmetics (shampoos, shower gels, and soaps) They cooperate with producers who have done laboratory research and have analytical certification on all their products. The Polish company would like to expand the list of products it sells in the shops and therefore is looking for medical CBD products producers abroad to import and distribute new products in Poland. They are interested in cosmetics (balms, creams, acne creams, hair conditioners, toothpaste, etc), CBD oils extracts, food products (cookies, chips, protein products), fabrics with medical hemp component, etc. The Polish company would like to become distributor and sign distribution services

agreement with the foreign partner.

Partnering Opportunity

Profile status : Published

Business Request

Bicycle and accessories manufacturers sought to white label a novel cycling connectivity and anti-theft device

Summary

A UK company has developed a novel connectivity and anti-theft device for bicycles that incorporates Internet of Things (IoT) hardware, application software and a cloud-based management system. They are seeking manufacturers of bicycles or cycling accessories, with experience in hardware (circuit boards) and electronic devices to produce the device under white label to enhance their product range, via manufacturing agreement.

Creation Date	10 August 2021
Last Update	13 August 2021
Expiration Date	14 August 2022
Reference	BRUK20210809002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/70c1e5ca-98ed-4e2b-8571-3b241d3f7993

Details

Description

A 2021 survey found that around 90% of cyclists who experienced bike theft in the UK, Netherlands and Germany had locked their bike. Bike theft remains a major problem globally, and with an increase in the number of cyclists during the pandemic, the demand for more effective security for cyclists has grown.

A UK company has developed a new anti-theft device that incorporates smart connectivity and tracking technology for bicycles. The system is designed to empower bicycle and Light Electric Vehicle (LEV) manufacturers to provide products that are smarter, more connected and capture detailed customer insight through cyclist behavioural data. Cyclists benefit from advanced anti-theft and tracking features for a more secure and connected riding experience.

The hardware module (printed circuit board and power source) combines vibration, accelerometer, roll over and 6 axis gyro sensors, with eSim (embedded SIM card), GSM (Global System for Mobiles), Bluetooth, GPS (Global Positioning System) and integrated alarm into a device measuring 93mm by 25mm by 1mm and weighing 30g.

The UK company is seeking bicycle or accessories manufacturers with experience in manufacturing devices which could incorporate the elements above (and might also include their components, eg printed circuit board and power source) to produce the devices and add them to their product line, under white label manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

A UK company has developed an innovative method of delivering power through glass invisibly seeks international partners in Europe, USA and Canada (other countries will be considered) through a joint venture or manufacturing agreement.

Summary

A UK company based in the North East has developed an innovative method of delivering power through glass invisibly. A transparent lamination of conductive and non-conductive glass allows power or data to be transferred across individual layers within the lamination. They seek to expand their reach and are looking for international partners in Europe, USA and Canada through joint venture, licence or manufacturing and distribution agreements.

Creation Date	09 August 2021
Last Update	17 August 2021
Expiration Date	18 August 2022
Reference	BRUK20210809003
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c9796cf1-faa0-444c-94b6-417584c7b29e

Details

Description

A company based in the North East of England, established for 17 years in product design and development. They have dedicated efforts into research, experimentation and product innovation, specifically in plastics, glass and

Ref: BRUK20210809003

lighting.

The company are driven by new materials, technologies and the latest manufacturing techniques, they have a track record of creating revolutionary products for global clients and are recognised name within the design field. The latest technological development by the company is an innovative method of delivering power through glass invisibly.

A transparent lamination of conductive and non-conductive glass allows power to be transferred across two or more layers within the lamination. Apertures located within the lamination allow electrical device to connect multiple low power (<50V) devices. The delivery of this energy is wire/cable free and invisible to the user. Unlike a traditional power outlet, this technology does not require a connection to wires as they are located within an entirely optically clear, laminated panel with no visual means of power connection.

The company has so far identified the following markets Lighting, Retail, Museum, Point of Sale, Architecture, Automotive, Aviation, Defence, Medical, Renewables and Farming but will be interested in investigating other markets to explore other potential applications or uses of their technology.

The company would like to speak to partners who would be interested in licensing their technology (knowledge and knowhow) for commercial products or project applications, distributors in the above-mentioned sectors or partners looking to manufacture the technology in their own territories, they would also consider a joint venture partnership.

Due to current IP ownership and diverse market applications the company are seeking partnerships in the following territories Europe, USA and Canada however will consider other countries.

Partnering Opportunity

Profile status : Published

Business Request

German company with own brands is looking for manufacturers and wholesalers for different products under manufacturing or distribution services agreements.

Summary

A German company, which is one of the leading on its market, realizes different garden and household products under its own brands. The company would like to expand the brands with many innovations on the European market as well, so it is looking for manufacturers and wholesalers who will be able to produce and keep the goods in stock for their customers. Cooperation involves the conclusion either of a manufacturing or a distribution services agreement.

Creation Date	03 August 2021
Last Update	25 August 2021
Expiration Date	26 August 2022
Reference	BRDE20210803001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/80fcc024-abde-4351-9450-31cbcbefd189

Details

Description

The German family business started trading with cups and trophies in 2017. Shortly afterwards, new products were added to the portfolio with their own brand. These products are already on the market and are also offered with personalized texts, individually engraved by a laser onto the products at their firm in Germany. Their products are offered in the gifts section of a well-known international mail order company and in the company's own online

shop. In 2021 the company expanded its market with a new brand for garden products.

Trade takes place directly via online shops to end customers and, to a small extent, also to business customers. The company has its headquarters and warehouse in central Germany with a direct connection to the largest motorways and thus a good infrastructure connection.

Products are offered under two brands and manufacturers are sought for:

- Crystal glass cuboid with 3D lasered motifs
- Trophies and resin figures
- LED light base with RGB (RedGreenBlue) LEDs
- Iron medals and collars
- Folding rules in many colors
- Grill mats
- Dried flowers
- Plastic plant holder
- Bird control spikes
- Pipe clamps
- Shipping boxes in different sizes
- Post caps in 71x71mm and 91x91mm (hot-dip galvanized, stainless steel and painted black)
- Propolis

The following products are to be offered as spare parts for motorcycles:

- cylinders, pistons, fairings, headlights, engine oil, oil filters, brake linings, air filters, brake discs

The company is looking for a permanent production, companies with a high quality standard, in order to grow together in the long term and to promote direct and fast trade channels through cooperation. The company is also looking for wholesale partners for some high-volume products.

Business partnerships under manufacturer or distribution services agreements are sought. These partnerships are intended to expand the variety of products in order to win more costumers and expand the market.

Partnering Opportunity

Profile status : Published

Business Request

Italian manufacturer of agricultural implements for tillage is looking for a manufacturing and/or financial partner to work under acquisition\financial\joint venture agreement

Summary

Italian company produces and realizes implements (specialized agricultural machineries for working the soil and maintaining the natural turf) under its own brand.

The company is looking for a manufacturing and/or financial partner to conclude acquisition\financial\joint venture agreement, aiming to grow in terms of turnover and covered markets: specifically, merger of the company and/or full/partial acquisition of company shares (the company needs to move from its current production site).

Creation Date	03 August 2021
Last Update	10 August 2021
Expiration Date	11 August 2022
Reference	BRIT20210803001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f94bb1fb-6e20-4127-a007-3cf87fc46e61

Details

Description

The company, founded in 1972, has always been characterized to produce high-tech tools for intensive agriculture and high productivity. The historical headquarter has always been in the province of Bologna and the company is a family one.

The reliability of products is the result of a highly specialized construction, based on the experiences of four generations.

The design of products is based on the distribution of weights and dimensions to avoid unnecessary overloading of the tractors, which would become risky when working on slopes, to facilitate road traffic and maneuvering in tight spaces.

The construction is conceived in the smallest details for withstanding the greatest stresses: in particular, the dimensioning of gears, bearings and rotating shafts. The company is also at the forefront of manufacturing technology: it uses the most modern means such as the welding robot that guarantees error-free production and is considerably more resistant than traditional manual welding.

The company is looking for a manufacturing and / or financial partner for acquisition \ financial \ joint venture agreement aiming to grow in terms of turnover and markets covered: specifically, company merger and / or full / partial acquisition of company shares.

The ideal partner is an agricultural implements manufacturing company, not a competitor, with large spaces available (approximately 4,000 square meters between covered and uncovered required) to start together a growth path, avoiding dispersion of know-how and keeping brand awareness.

More pragmatically, by carefully harmonizing procurements between companies, fixed staff costs and raw material purchases could be reduced and optimized in a short time.

The company is solid, well capitalized, with an excellent bank rating, well rooted and recognized in its home market: its current size is limiting the reachable market thus a solid and reliable production and / or commercial partner is sought, to start a dialogue followed by a mutually profitable agreement.

Partnering Opportunity

Profile status : Published

Business Request

Italian manufacturer of wooden semifinished products seeks plywood suppliers under supplier agreement

Summary

Italian company, located in Sicily, is looking for suppliers of plywood of any kind of wood, in the quality BB \ CC, with the following dimensions: mm 3x228x1220 \ mm 9x2280x1220 \ mm 16.5x2440x1220, under supplier agreement.

Creation Date	21 July 2021
Last Update	02 August 2021
Expiration Date	03 August 2022
Reference	BRIT20210721001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/bcbeadb0-33c2-4812-8a02-2c64974f2c52

Details

Description

The company, based in Valledolmo, Sicily, Italy was founded in 2006. It specializes in the production of a wide assortment of semi-finished products in wood, plywood, bosses, blockboards, wooden architraves and frames, veneered and laminated panels. The company is a leader in the wood sector all over Italy. Their premises cover an area of 4000 square meters, and have large outdoor spaces. Company's machinery is state-of-the-art. The company currently buys the wood from national brokers, but now they wish to start a direct purchase from plywood suppliers.

The company sells in the national market, to private companies and public bodies from all sectors. In order to best answer clients' requirements and offer high quality products, the company seeks to identify new international suppliers able to offer different wood products required in the manufacturing of their products. The company is particularly interested in buying plywood and looks for new supplier for new agreements.

Partnering Opportunity

Profile status : Published

Business Request

UK medical technology company looking for Velcro 'loop' elastic straps for supplier or manufacturing agreement

Summary

An established UK Medtech company specialised in the manufacture and distribution of health disorder diagnostic devices is looking for Velcro 'loop' elastic straps in a range of lengths but a standard width to secure tracking devices on patients' chest. The company is looking for a supplier or manufacturing agreement with a view to signing an agreement to become a regular supplier as soon as possible.

Creation Date	18 August 2021
Last Update	24 August 2021
Expiration Date	19 August 2022
Reference	BRUK20210818001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/89f0dd92-3a5f-4419-8d96-177a198f7f14

Details

Description

The UK company has been manufacturing and distributing health disorder diagnostic devices and software for home patients and hospital laboratories for 17 years. They sell their products internationally and work with medical experts to develop new devices. The managing director has a PhD in bioengineering.

All their devices on the market require Velcro 'loop' elastic straps and the company is looking for a supplier.

Those straps are required in three lengths:

- 63cm
- 101cm
- 170cm.

The straps' width is 3.8 cm (please see drawing).

Both ends of the 'loop' strap have a short section of Velcro 'hook', not stretchy. This 'hook' part is rounded at the ends (please see pictures).

Both the hook and loop parts face the same side of the strap, so the hook can fold onto the loop and it will stick. The other side of the strap does not have hook or loop.

The company estimates they will need around:

- small 4 straps per month
- medium 20 straps per month
- large 20straps per month.

But they could buy in larger volumes.

The company is keen to receive EXW ex-works incoterms quotation for the straps. For shipping arrangements, the chosen supplier will be given the UK company's UPS account number so the logistics will not be the whole responsibility of the supplier.

Delivery is required as soon as possible.

The company is ready to place an order and sign a supplier or manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

A Czech company is looking for a suppliers of PET flakes, PET shredded preforms or PET fines from European single market countries, Ukraine and Russia.

Summary

A Czech company focusing on separating plastic regranulates and shredded plastics is looking for a suppliers of PET flakes, shredded PET preforms or PET fines. They provide reliable and speedy service for sorting of hard-to-sort materials based on advanced technologies. Cooperation would be based on services agreement.

Creation Date	05 August 2021
Last Update	17 August 2021
Expiration Date	11 August 2022
Reference	BRCZ20210805001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d6365d21-770a-4dac-b0f0-e4d3ca42523e

Details

Description

The company was established in 2011, their core business is dealing with the dry separation of secondary plastic materials (flakes, mixture of regranulates, fines). The company currently processes plastic materials from whole throughout Europe.

They can sort those material mixtures (as service for their customers) to improve material quality. They also resale secondary plastic materials across Europe without any further processing.

Their modern sorters are capable of colour sorting, metal/electrostatic and mainly sorting system based on laser spectroscopy which separates previously inseparable plastics with highest reliability and speed (e.g. PE from ABS both of black colour).

They can separate large quantities of different materials with great precision and a with 99,9% quality of separation. Their main input materials are PET Flakes, preforms and fines. As the market of secondary PET has been growing for several last year. The company would like to satisfy related demand for highly cleaned secondary PET materials (flakes, fines, regranulates).

The company searches for producers of secondary PET materials because it would like to improve its quality and enable its further processing to more valuable product, e.g. PET-to-PET.

Partnering Opportunity

Profile status : Published

Technology Request

Company from the Republic of Srpska seeks collaborative partners in the development of melting of concrete under reasearch/technical cooperation agreement

Summary

The company from the Republic of Srpska, Bosnia and Herzegovina is one of the major producers of concrete elements (production of concrete, concrete blocks and concrete pipes) in the Bosnian market. It is looking for technologies for the development of melting of concrete under research / technical cooperation agreements.

Creation Date	21 July 2021
Last Update	10 August 2021
Expiration Date	11 August 2022
Reference	TRBA20210721001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/19312acc-2f3d-4f3c-b51a-1db68aad0798

Details

Description

The company from the Republic of Srpska was founded in 2014 with the aim of providing design and construction services in the field of building construction. The company has expanded its range of business and is currently engaged in the production of concrete elements, while their basic products are concrete blocks that serve as the basic material for the construction of various types of facilities. The company is currently planning to expand its

production with the production of concrete pipes. The company currently employs 11 workers, and in case of expansion of production, it plans to employ additional workers. Highly qualified staff, professional machinery, the use of the latest technologies are what distinguishes this company from other companies in this field.

The offered concrete products are characterized by high quality and original design.

The company is looking for technical partners who are skilled in the melting of concrete.

Research or technical cooperation agreement is foreseen.

The partnership is envisaged as a mutual collaboration deploying the cutting-edge technology and the manufacturing experience of the partner. The company from the Republic of Srpska is open for a co-development of a new product or idea and the manufacturing domain experience of the partner.

The partner sought is expected to provide the technology and help with the implementation and if necessary adjustment to individual needs of the company from the Republic of Srpska.

The company is looking partner from the EU and Russia who has a lot of experience and skills in the melting of concrete to establish cooperation under a research/technical cooperation agreement.

The company is open to many stages of development, but the focus is on implementation within 2 years or less.

Partnering Opportunity

Profile status : Published

Technology Request

Industry 4.0 Open Innovation & Acceleration Programme seeks disruptive tech startups around the world

Summary

This Acceleration Programme is a public-private initiative launched by the Basque Government, Spain, together with leading industrial companies. It is targeted at startups with Industry 4.0 solutions applied to the Intelligent industry, clean energy & sustainability, food and health sectors. The selected startups will develop a paid real Industry 4.0 project for one or more of the corporate companies. Research and/or technical cooperation with financial support up to €150,000 is envisaged.

Creation Date	16 August 2021
Last Update	17 August 2021
Expiration Date	18 August 2022
Reference	TRES20210813001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/61b7cfa7-8d68-48c3-9357-ad0e950ca98a

Details

Description

The Open Innovation & Acceleration Programme has just launched its sixth edition open call to search for the most innovative technology startups around the world, with the aim of creating new disruptive projects in the hands of 65 large collaborating corporate companies of international reference. This sixth edition will accept Industry 4.0 solutions with applications in the fields of Intelligent Industry, Clean Energy & Sustainability, Food and Health.

The Acceleration Programme is a public-private initiative launched by the Government of the Basque Country (Spain) in 2016 in collaboration with the main industrial companies in the region acting as Venture Clients. The

initiative aims to connect dynamic startup teams with well-established companies, to provide external solutions for their internal digital transformation challenges while promoting the development of commercial skills and encouraging the immersion of startups in the Basque Industry 4.0 Hub, catalysing new business opportunities. The Programme has three Main Objectives: to attract new emerging industrial activity and accelerate digital transformation, to foster the development and implementation of innovation from startups worldwide and to strengthen the Basque entrepreneurial and industrial ecosystem.

For this sixth edition, the Programme counts with the support of a total of 65 companies of international reference based in the Basque Country implementing emerging technologies and driving the Intelligent Industry, Clean Energy & Sustainability, Health and Food sectors. The startups selected for the Open Innovation & Acceleration Programme will develop a paid pilot Industry 4.0 project in real environments for one or more of these leading companies, while getting the unique opportunity to collaborate and grow alongside them. The startup retains all equity and participation is free.

Research and/or technical cooperation with financial support up to €150,000 is envisaged. While the final amount of the project and the conditions of the possible contract to be signed between the venture client company and the startup will be agreed by the parties depending on the scope and complexity of their project, the program establishes an indicative minimum of €25,000 (excluding VAT). The average contract is €45,000. The corporate partner companies are open to discuss the exact type of cooperation with the potential startup partners.

Among other different benefits, selected startups are guided by 40 expert Mentors in business acceleration and new technology market strategies and will participate in networking activities with the Corporate Partner companies and within the Basque Country Industry 4.0 Hub, a highly projected region in Europe. Equally, startups have access to different sources of financing, investment and economic aid, as well as free access to a workspace in the Business Innovation Centres of the Basque Country. Besides, the Programme provides financial aid to foreign startups in order to support their living expenses.

Since the program began in 2016, more than 130 startups have been accelerated and more than 200 innovative projects have been developed, exceeding 6.5 million euros in turnover.

After five years of steady work, the Acceleration Programme has proven to be successful, capable of promoting the digital transformation of the industry and, in turn, accelerating new initiatives through the validation and incorporation of technologies in customer scenarios. Last year, out of the 750 applications submitted, the Partner Companies selected a total of 31 tech startups and developed 40 pilot projects.

The 6th edition was launched on 7th July and is open until 10 September 2021. Interested startups will be guided to the Program and website. Applicants will receive a link to submit their proposal after creating an Expression of Interest.

Partnering Opportunity

Profile status : Published

Technology Request

Flame retardant, open-pored, lightweight, dimensionally stable board

Summary

Swiss SME is looking for a board manufacturer that produces or a research & development partner that develops an open-pore, air-permeable, flame retardant, lightweight board. The board size is approximately 3.0 m x 1.2 m.

The product can be redeveloped or delivered as already existing board material. It will be used in the building industry.

The SME seeks a partner for a manufacturing or a technical cooperation agreement possibly including development.

Creation Date	20 August 2021
Last Update	30 August 2021
Expiration Date	31 August 2022
Reference	TRCH20210812001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/27ac1584-4fbf-4164-889f-67f5ccbf0efa

Details

Description

A Swiss SME is searching for either a board manufacturer or a research & development partner that is able to produce or to develop an open-pore, air-permeable, non-flammable or flame retardant, lightweight board. The board size is rather big, namely approximately 3.0 m x 1.2 m. The semi-finished product can be delivered from anywhere in the world and will be finished, processed and distributed by the Swiss SME.

The product can be redeveloped or be an already existing board material that will be delivered to them.

Alternatively, an R&D partner could help to develop the semi-finished product and another company could produce

the boards for the Swiss SME (in a license and/or secrecy order).
The finished product will be used in the general building industry.

Company background:

The Swiss SME operates in the global market and has partnerships with sales partners, architects and product manufacturers. The SME serves the building industry with their products. The company wants to introduce this new product to further develop its product range.

Its quality management system is certified ISO 9001:2015 and it has the following product certificates: EPD – Environmental Product Declaration and HPD – Health Product Declaration.

Cooperation:

The SME is currently looking for partners who have the opportunity to co-develop or produce the new product. They seek collaborations with other companies or universities of applied sciences to further develop their in-house products. Depending on the stage of development, the cooperation would be under a manufacturing agreement or a technical cooperation agreement.

The intended partnership may take different forms: a development project or a long term agreement to supply the semi-finished product. It ideally also includes joined collaboration for the development of future new products.

Partnering Opportunity

Profile status : Published

Technology Request

Austrian software company is looking for larger datasets of contracts and connected business process know how for a current development

Summary

An Austrian company develops a system for the automatic information retrieval out of contract documents and the linkage to corresponding business processes. It is looking for companies which are manually dealing with large numbers of similar contracts (supplier, maintenance, service...) in German or English. These shall be used together with the know how in connected business processes in the course of the development. A technical (and subsequent research cooperation: HEU proposal) is envisaged.

Creation Date	04 August 2021
Last Update	09 August 2021
Expiration Date	02 April 2022
Reference	TRAT20210804001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e3738dce-1420-495f-ad87-4c08da556c16

Details

Description

The Austrian company is a renowned software manufacturer and cloud service provider with an innovative portfolio of products and services to simplify, accelerate and improve the quality of document and process management in all business areas. Data protection and data security have top priority.

The company is currently working in a national funded R&D-project together with an Austrian R&D-organisation on

the automatic information retrieval out of contract documents and the linkage to corresponding business processes by using artificial intelligence approaches.

The current high-level approach can be described as followed:

For specific contract domains (e.g. maintenance service agreements, supplier contracts, etc.) in a company usually a set of business processes is defined to reflect the business life-cycle of contracts in that domain. A support system will retrieve (via Natural Language Processing) the correct processes for a specific contract out of this predefined process-pool. These processes are presented to the user and enriched with the corresponding metadata (e.g. date of signature, address of contracts partners etc.). The user can then verify this information and forward the processes, with the capsuled metadata, to a workflow engine.

The Austrian company is now looking for larger datasets of similar contracts (contract domains) together with the corresponding know how of connected business processes to apply and test in the course of the current development. It is therefore searching for companies providing such datasets (supplier, maintenance, service, leasing etc. contracts) and contract and business process know how for a technical cooperation agreement as well as a possible subsequent research cooperation (within a project proposal for Horizon Europe in 2022). Partners from Germany, Switzerland or Austria are preferred.

Partnering Opportunity

Profile status : Published

Technology Request

Austrian company is looking for a detection technology for seam deviations in the welding of large pipes

Summary

An Austrian company wants to develop an automated pipeline welding system for uneven construction sites. It is therefore looking for a suitable ready-made or near to market detection solution, which is able to detect small variations in edge offsets and welding gaps around the circumference of steel pipes with diameters with more than 600 mm. The system should provide an interface to the welding hardware and should be robust and easy to handle. Partners are sought for a technical cooperation.

Creation Date	06 August 2021
Last Update	09 August 2021
Expiration Date	23 December 2021
Reference	TRAT20210806001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/45a53d16-5487-4b60-830e-e05f04d31eba

Details

Description

The Austrian SME is specialized in deliveries and assemblies of steel and plant construction, but also plans and manufactures its own steel support structures (cranes, platforms, manipulation aids etc.) for its construction sites.

One of the focal points of the company is the realisation of penstocks. In this process, steel pipes with a diameter of more than 600 mm are assembled and aligned with the pipe ends facing each other, then tacked and finally welded together inside or outside over the entire circumference. Until now, these activities have been carried out manually by welders. This always leads to problems when there is not enough qualified personnel available and in

sometimes dangerous locations (e.g. alpine terrain, danger of falling rocks; pipes with small diameters: less space for the welders).

In order to increase the efficiency of the welding process and to achieve a continuous and consistently high welding quality, the Austrian company is now planning to develop an automated pipeline welding system for these applications. The automatic welding machines available on the market cannot be used. On the one hand, they are not suitable for pipeline installations on or in mountains (inclined position). On the other hand, they are designed for constant general conditions around the pipe circumference (edge offset, gap dimension). Particularly when installing pipelines on or in mountains, the pipes cannot be installed exactly because of the adverse conditions (inclined position). This leads to different values for edge offset and welding gap on the pipe circumference, which would require an adjustment of the welding parameters.
(Fabrication & installation tolerances depend on the pipe standards)

Therefore, an automated pipeline welding system will be developed that can also be used in difficult conditions at the installation site and automatically adjusts the welding parameters constantly to the changed conditions at the pipe circumference.

The Austrian company is now looking for a technology for the best possible detection of these seam deviations on the entire pipe circumference. By means of an interface, the system should make the measured values available for the necessary control of the welding hardware. Ideally, a ready-made solution is sought or a measuring system that can be easily built upon.

Developers or manufacturers of suitable sensor solutions (including interfaces to machines) are sought for a technical cooperation agreement. Ideally the partner sought already has experience with applications for welding of pipelines.

Partnering Opportunity

Profile status : Published

Technology Request

Dutch hospital is looking for an innovative technology for the reliable and economic recovery of generated energy and heat reduction of surfaces.

Summary

A Dutch hospital is a major care provider in its region and besides investing in medical care facilities it is also involved in contributing to a sustainable environment and society. The hospital is looking for technologies enabling the harvesting of energy at windows of hospital's high-rise buildings and rooftops/facades while simultaneously reducing the heat. The hospital is interested in concluding a technical cooperation agreement. This request is part of an open innovation challenge.

Creation Date	18 August 2021
Last Update	19 August 2021
Expiration Date	20 August 2022
Reference	TRNL20210804001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/2f00b2ff-fcdd-41c7-a287-02a5f9e61601

Details

Description

A Netherlands based hospital, with over 5.000 employees, is one of the largest healthcare providers in their region. The organization provides excellent hospital care of top clinical quality in 28 different specialties in the hospitals at several locations and provides health- and hospital care to approximately 450.000 inhabitants of the region. The strategic intention is to contribute to a sustainable environment and society. Therefore the organization looks

for technologies that helps them to fulfil their plans. The hospital has already invested in solar panels (photovoltaic panels) at areas, such as the rooftops, to generate energy by using sunlight as a source of energy. Currently, the hospital is also looking for opportunities to generate energy at other surface areas in combination with heat reduction of those areas. The challenge is to create a solution to generate energy through these areas, for example (but not limited to) utilizing transparent solar cells or use current innovative technologies to convert windows to solar panels, or a method that reduces heat on facades and at the same time generates energy. This will allow the hospital not only to generate energy through sunlight from horizontal areas but also from vertical areas, such as their high-rise buildings.

The company has the intention to conclude a technical cooperation agreement, but they are open to discuss other forms of cooperation and agreements.

IMPORTANT: This technical cooperation request refers to an innovation challenge published on the internet platform. If an organization expresses interest before closing date, it will be guided towards this open innovation platform. After registration participants can browse free through other submissions and engage in discussions. All submissions will get feedback by the company on this open platform.

The challenge opens on August 30rd. and closes on October 4th. 2021 Mind that posts on this platform are not confidential. Beside open discussions on the platform, sharing of confidential information will be made possible on demand. After that, the organization will select from the chat active SME's, the SME's with whom they would like to cooperate in the development of a solution. Once the challenge is closed, Expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch mattress cover knitting company is looking for automated optical technologies for their quality control.

Summary

Dutch internationally mattress cover knitting company, is producing 5-6 million running meters of cloth a year. Quality checks are still done by the human eye. However, to come to an earlier error detection and less fabrics rejection, the company is looking for an automated optical technology, which controls and analyzes knitted fabrics in different production stages. A technical cooperation agreement is aimed for. This request refers to an innovation challenge published on an open platform.

Creation Date	16 August 2021
Last Update	18 August 2021
Expiration Date	19 August 2022
Reference	TRNL20210808001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a78c67e7-dfdd-4955-9183-c2e9af468ecc

Details

Description

A Dutch internationally working knitting company, with production sites in The Netherlands, USA and Mexico, is producing high-end quality fabrics of all kind of mattress covers. With a wide variety of circular knitting machines, the company offers standard Jacquard knits, double selection and ultra wide fabrics using different yarns, pattern and colors.

Due to continuous research and development, the company is able to produce the most complex customized and high-end fabrics. Innovation is the key for the company and perfection is the only way forward.

However, the quality control process of the knitted fabrics, is still done by the human eye (speed of about 15 meters per minute).

The employees compare each meter (full width 150-250 cm) with a master sample, which is not only very time consuming but also error prone. Training does not prevent errors (8 hours of inspection).

The quality control is also done at a late stage, where the fabrics are almost finished. So in case of discrepancies with the master sample, rejection and loss of fabrics are the results. This not only affects costs but it has also its negative effects on sustainability like unnecessary waste.

Consistent with the company's commitment, it operates in an environmentally responsible manner. Some fabrics carry the GOTS (Global Organic Textile Standard) or GRS (Global Recycle Standard) label, which represents the ultimate standard in ecological and sustainable production. Whilst working according to the ISO 14001-2015 certification, the company is committed to reduce its waste footprint and energy consumption.

Furthermore, clients also become increasingly demanding and environmentally aware and want to know the ecological and socially responsible methods, which have been used throughout the entire production process.

In line with this, the quality control process remains behind. To reduce unnecessary rejection and waste, the company is looking for an automated optical quality check method, which controls and analyzes the knitted fabrics in an early stage in different production manifestations.

The company is searching for development partners with technology available (hardware, software) and wants to realize a prototype and/or run a pilot. The company offers a real case test environment and upon proven applicability entrance to its global textile network to disseminate the concept.

The main question is: How can the company become more independent of the human eye in its textile quality control process?

The company has the intention to conclude a technical cooperation agreement, but they are willing to discuss other forms of cooperation and agreements.

IMPORTANT: This technical cooperation request refers to an innovation challenge published on the internet platform. If an organization expresses interest before closing date, it will be guided towards this open innovation platform. After registration participants can browse free through other submissions and engage in discussions. All submissions will get feedback by the company on this open platform. The challenge opens on August 30rd and closes on October 4th 2021. Mind that posts on this platform are not confidential. Beside open discussions on the platform, sharing of confidential information will be made possible on demand. After that, the company will select the SMEs with whom they would like to cooperate in the development of a solution. Once the challenge is closed, Expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Manufacturer and co-developer sought for upscaling of a sustainable water passing tile of dredged sediments

Summary

A Dutch start-up has developed a water passing tile. The tile is a circular and climate-adaptive product and is made from dredged sediments. Rainwater can still seep into the ground, so heavy rains don't cause sewer systems to overflow and streets to flood. The company is looking to upscale production of the tile and looking for manufacturing partners, with expertise and specific technology for co-development. The company offers a manufacturing and/or technical cooperation agreement.

Creation Date	10 August 2021
Last Update	11 August 2021
Expiration Date	12 August 2022
Reference	TRNL20210517001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/8e46e9aa-613d-4671-9c81-1941c7888349

Details

Description

The Dutch start-up has developed the water passing tile which offers a solution for flooding in the cities. The tile can be placed in an open structure for the water to seep into the ground. It is a circular and climate-adaptive product: the tiles are made from river sediment waste stream and can be used instead of concrete.

The water passing tile started as a winning design in a competition (from waste stream to a revenue model in six weeks). The tiles were part of an upscaling project with the City of Rotterdam and tested by a Dutch Water Authority. Currently a certification process has started with regional government the Province of South Holland.

Water problems in cities

As cities are largely concrete paved areas, they are ill-equipped to deal with the increased rainfall caused by climate change. Conventional pavement does not allow rainwater to seep into the ground, so heavy rains cause sewer systems to overflow and cities to flood. The tiles offered by the start-up are a local, sustainable solution for future-proof cities.

Sustainability

The current pavement production process uses environmentally damaging and increasingly scarce materials. With a tile from the dredge, the use and transport of scarce resources is no longer necessary. The production process requires very little energy, and a waste stream is used that no one wants to have. With further development there is the possibility for the tile to be re-used/repurposed.

Scaling up

The start-up is now ready, to bring the the development of the tile on a higher level and to start production of the tiles on a large-scale (>200 m²).

The company is looking for a long-term collaboration with a manufacturer for the large-scale production of the tile. The manufacturer has expertise, production technology and facilities for manufacturing of concrete products (large scale). The company is ideally producing concrete paving themselves using either a pressing or vibrating technique to co-develop the tile made from dredged sediments. The partner's role will be the manufacturing of the tiles, and co-developing the tile to make it suitable for large scale production and use.

The start-up is offering a manufacturing and/or technical cooperation agreement, but is open to other forms of cooperation.

Manufacturing partners preferably are located close to the Netherlands.

Partnering Opportunity

Profile status : Published

Technology Request

Oxygen-barrier monomaterial film for food (sausage) packaging requested under the commercial agreement with technical assistance

Summary

A Polish association, acting on behalf of its member, looks for an oxygen-barrier monomaterial film intended for the MAP (modified atmosphere) packaging of thin dry smoked pork sausages. The film must be safe for food contact, form a hermetic packaging (100% airtight), keep products fresh for no less than 120 days and fit vertical and horizontal flow pack machines. The commercial agreement with technical assistance or the technical cooperation agreement are requested.

Creation Date	16 August 2021
Last Update	24 August 2021
Expiration Date	25 August 2022
Reference	TRPL20210816001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/dfefa804-8041-42a9-b07f-a988ca724772

Details

Description

An association from the north-western part of Poland active in the packaging industry, specialised in food packaging, works on new packs for processed meat (thin dry smoked pork sausages). It requires monomaterial films with oxygen barrier properties suitable for MAP (modified atmosphere packaging) to finish the product. The film should be impermeable (100% airtight) and safe for food contact. Other requirements are stipulated in the 'Technical Specification or Expertise Sought' field.

The association, acting on behalf of its member, requests the technology under the commercial agreement with technical assistance. The end goal is to start the production of new, better-quality sausage packaging. A partner is expected to sell the requested solution and to assist the client in implementing it. Existing, verified (operational) technologies are preferred.

They are also ready to work with solutions, which aren't finished, but in such a case a partner must provide a technology, which is at the final (testing) stage of the development. For this, cooperation under the technical cooperation agreement is envisaged.

Partnering Opportunity

Profile status : Published

Technology Request

Lightweight lashing technology sought by globally operating Dutch manufacturer

Summary

A globally supplying Dutch manufacturer of lashing fittings for heavy load transport aims to enable its client in more efficient and safer working. In addition to the supply of lightweight synthetic lashing chains it wants to offer lightweight lashing tensioners. Therefore the company is looking for technology and/or engineering partners to develop such a tensioning device within the framework of a technical cooperation agreement. This request is part of an open innovation challenge.

Creation Date	09 August 2021
Last Update	10 August 2021
Expiration Date	11 August 2022
Reference	TRNL20210804002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7e1ef4dd-c544-424f-8c32-7b07abde9f50

Details

Description

A globally operating Dutch manufacturer and supplier of lashing, lifting and mooring fittings is amongst others active in the offshore, construction, mining and industry.

Currently cargo lashing on e.g. trucks and ships is typically done with steel chains. Tensioning devices are used by operators to manually put a load on the chains preventing the shifting of cargo during transportation.

The company innovates to enable its client in more efficient and safer working. For specific applications they are already providing their clients with lightweight synthetic lashing chains. However the combination of these chains with the current steel lashing tensioning devices detracts the advantages of the synthetic chains. The more

because the synthetic chains with bigger chain links than steel chain links need tensioners with a bigger total reach also leading to extra weight.

To develop such an easy to use lightweight and compact tensioning device for synthetic chains, the company is looking on the one hand for (patented) technologies/concepts that could be applied in the device. On the other hand is the company also interested in engineering partners with a relevant track record that could develop the lightweight tensioning device. After a successful development supplying could also be a possibility. The envisaged partner should be active in engineering and/or the manufacturing industry experienced with low cost serial products for professional heavy duty applications. The most foreseen cooperation agreement is a technical cooperation agreement, although a license agreement could also be possible.

This technology request refers to an innovation challenge published on an online open innovation platform till October 4th 2021. Organizations are invited to express their interest before the closing date. Interested parties can get additional information on the platform and browse free through other submissions. However to contribute to online discussions registration is necessary. All submissions will get feedback by the company on this open platform. Mind that posts on this platform are not confidential. Besides open discussions on the platform, sharing of confidential information will be made possible on demand.

After closing of the challenge, the company will select some organizations from the organizations that have been active on the platform for an online meeting October 15th to explore cooperation possibilities. In case there is still need for additional solutions after closing of the challenge, expressions of interest will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch healthcare company is looking for technologies, methods and application to test the intelligence of children with severe physical disabilities.

Summary

A Dutch healthcare company provides rehabilitation consultation and intervention to children with severe physical disabilities. The company is looking for alternative methods of operation (e.g. eye or touch control) in order to determine the intelligence level of the child with severe physical disabilities. Companies, academics or inventors are sought to provide their own solutions or enhance existing technology via technical cooperation agreement.

Creation Date	15 August 2021
Last Update	17 August 2021
Expiration Date	18 August 2022
Reference	TRNL20210812001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c9cf0ed5-d70a-46fe-8bae-d240f3d0395b

Details

Description

A Dutch healthcare company provides rehabilitation consultation and intervention to children with severe physical disabilities.

Within the organisation a tech advice team (TAT) is active. This team helps children with disabilities, professionals and caregivers to implement technical possibilities in the field of communication, independent travel, leisure activities, at home and at school. Due to the introduction of the TAT, both extensive knowledge of the latest technologies and various resources and materials are available within the company. For example, there is a

therapy computer where various control options can be applied, such as eye control, switch control and touch control.

Currently, cognitive functioning in these children cannot be measured because the available methods of operation are not adjusted for children with physical disabilities. As a consequence, the intelligence level of children with physical disabilities is frequently under- or overestimated.

By making use of alternative methods of operation (e.g. eye or touch control), the intelligence level of the child with severe physical disabilities can be determined. As a consequence, the rehabilitation intervention can be better adjusted to the possibilities of the child, thereby increasing the level of participation.

The main question is: "How can the company adjust and improve the method of operation of intelligence testing for children with severe physical disabilities?"

The company is looking for parties who want to help them further adjusting the current methods and application to test the intelligence of children with severe physical disabilities, using innovative technology and solutions. The company aims for a technical cooperation agreement.

The company is also interested for parties who want to think along about the possible expansion of these methods to other healthcare providers. So also other agreements can be foreseen when fits the purpose.

This project is an initiative of the company's tech advice team (TAT) as described above.

IMPORTANT NOTE: This technology request is part of an innovation challenge and is published on an open innovation platform from the 30th of August and will close on the 4th of October. If an organization does express interest in collaboration with this company before closing date, it will be guided through this open innovation platform and be introduced to the company's experts. Mind that posts on this platform are not confidential.

Next step is that the company will select the SMEs with whom they would like to cooperate in the development of the solution. Once the challenge is closed, EOIs for this technology request will be handled in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Seeking data modellers and researchers to validate and refine data models and real-world use case scenarios for a mobile app that tracks weather and the impact it has on long term health conditions and chronic pain

Summary

UK IT company has developed a mobile app that tracks weather and the impact it has on long term health conditions and chronic pain. Users will receive real-time, personalised weather forecasts that are tailored to their medical conditions/symptoms. The company is looking for academic or research partners to assist the development of a second beta product and data privacy. They are interested in technical or research cooperation agreements.

Creation Date	18 August 2021
Last Update	18 August 2021
Expiration Date	19 August 2022
Reference	TRUK20210708001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a8565586-1291-4e7f-bf7b-42f81995e8d6

Details

Description

The founder of the company is an entrepreneur with a disability who suffers from a rare form of arthritis and is intent on helping people with long term health conditions or those who are interested in the correlation between the weather and their wellbeing. The app is not a medical diagnostic tool, but with input, the data can be given to health practitioners to help with diagnosis or treatment.

UK company has created a smart weather platform where users can 'teach' the platform through machine learning how the weather affects them through their daily tracking. In return, they receive real-time, personalised weather forecasts that are tailored to their medical conditions/symptoms and their medications.

The platform exists as a mobile app which specifically provides:

- Tailored information when planning a journey
- Personalised insights into the impact of the weather on how a user feels
- Offers interested 3rd parties aggregated insights into how the user community is impacted as a whole by the weather
- Notifies users when significant weather conditions are upcoming allowing them to take action.
- For users who don't want to track their systems, the platform can also send tips based on the local forecast.

The data is presented to users in an easy-to-understand traffic light colour-coded system, red/amber/green, to provide visual representation of potentially hazardous conditions that are happening in real-time or in predetermined intervals up to 5 days into the future which are determined by a combination of weather indicators, medical conditions, and medications.

UK company is looking for university or academic partners to help validate and refine data models and real-world use case scenarios. They are interested in research or technical cooperation agreements.