

Partnering Opportunity

Profile status : Published

Business Request

German company seeks suppliers of medical cannabis products under supplier or manufacturing agreement

Summary

A young German company is looking for distribution or sales partners in order to expand their business of medical cannabis products. The company owns an established but also growing client network of doctors, pharmacies, health insurance and patients. They are looking for new partners under manufacturing or supplier agreement in several countries.

Creation Date	08 July 2021
Last Update	20 July 2021
Expiration Date	21 July 2022
Reference	BRDE20210706001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a0f69925-f740-4e70-9933-d979f70c7c02

Details

Description

The small company based in northern Germany was founded in 2019. The SME specialises in the import and distribution of medical cannabis products.

The company holds the following permits:

- pharmaceutical wholesale permit §52a AMG (according to German law)
- narcotics legal permit §3 BtMG (according to German law)
- licensed in Goods Distribution Practice (GDP) / GDP certified warehouse.
- license holder for two foreign countries

Next step is a license in Goods Manufacturing Practice (GMP).

Due to a growing market, the company is searching for more partners to serve the increasing demand of their German customers. The partners, the SME is looking for, should be able to grow and produce or source medical cannabis according to the requirements of the German market. The SME would like to expand its product range and add new products made from medical cannabis: also products such as natural cosmetics and nutritional supplements in the over-the-counter sector containing cannabis, under manufacturing or supply contracts. They are looking for new partners under manufacturing or supplier agreement.

Partnering Opportunity

Profile status : Published

Business Request

Russian company is looking for foreign suppliers of fruit juice concentrates and purees

Summary

A Russian company from St. Petersburg sells concentrates of purees and juices from tropical fruits, as well as from garden and wild berries. The company is looking for reliable suppliers of juices and purees from mango, passion fruit, raspberry, cherry, black currant and other berries within the framework of the supplier agreement.

Creation Date	07 July 2021
Last Update	20 July 2021
Expiration Date	21 July 2022
Reference	BRRU20210707001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/1605cc1e-3eab-43f3-9a1b-42a2bb2495b6

Details

Description

The Russian company from St. Petersburg was founded in 2017. It is a dynamically developing company in the field of wholesale supplies of puree concentrates and juices from tropical fruits. The company cooperates with proven foreign suppliers of raw materials (India, Iran, China, Uzbekistan) who comply with all the necessary standards and quality requirements.

All the company's products are 100% natural concentrates from fresh fruits and do not contain preservatives, flavorings, food additives and artificial colors. The company offers complex deliveries of products throughout Russia as well as other foreign countries.

The company also constantly monitors the needs of the market and replenishes its range with new products.

The Russian company is interested in finding foreign partners from the food industry within the framework of the supplier agreement. The company is interested in the supply of juices and purees from mango, passion fruit, raspberry, cherry, black currant and other exotic fruits and berries. All supplied products must be manufactured in accordance with the standards and product qualities. It is also desirable that the products pass the necessary laboratory control to confirm the quality. The products must be packed either in an airtight container or be frozen. More precise terms of delivery, volumes, terms will be discussed with the potential partner personally.

Partnering Opportunity

Profile status : Published

Business Request

A Ukrainian metal materials importer is looking for manufacturers of ferro silico manganese in the framework of distribution agreements

Summary

A Ukrainian company, with almost 20 years of experience, seeks producers and suppliers of ferro silico manganese in order to establish distribution agreements. The SME wants to expand its portfolio and would like to sign distribution services agreement with relevant manufacturers.

Creation Date	14 June 2021
Last Update	02 July 2021
Expiration Date	03 July 2022
Reference	BRUA20210614001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/6eaa414e-702a-4380-8c19-a3ad18a49c63

Details

Description

The Ukrainian importer, with headquarters in the capital of the country, has an extensive experience of almost 20 years in distributing of various types of ferroalloys. It supplies goods to large industrial enterprises. The company imports from Europe, China, Japan, South Korea, USA.

Company has broad experience in metal-trading field. The company operates through its own logistics, a warehouse, as well as qualified personnel to undergo the necessary operations. Currently, the company can act as a national distributor, covering through its partners the whole country.

ISO 9001:2008 certification was obtained in 2009 and company was granted ISO-certificate UA226055. BUREAU VERITAS carried out the independent international certificate audit. The company is interested in importing of ferro silico manganese from the foreign manufacturers from any country worldwide in order to expand its product assortment. The SME is looking for long term partnerships based on distribution services agreement.

Partnering Opportunity

Profile status : Published

Business Request

German SME is looking for manufacturing or outsourcing partner for the production of steel boat hulls

Summary

A German SME active in the development, production and sale of mobile machinery and boats for the maintenance of open water systems is searching for a supplier of steel boat hulls produced according to the drawings of the German SME. The partner should source the steel and the requested main production steps are cutting, bending and welding. Targeted types of cooperation are manufacturing and outsourcing agreements.

Creation Date	13 July 2021
Last Update	27 July 2021
Expiration Date	28 July 2022
Reference	BRDE20210713001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5630a959-a2ce-41f6-bf6a-b9314e8cfff

Details

Description

An SME from northern Germany active in the production of mobile machines, boats and amphibious vehicles for the maintenance of open water systems as mowing and waste collection on rivers and lakes is looking for a supplier of tailor made steel boat hulls. The partner should source the requested steel and produce the boat hulls according to the German company's drawings. The requested production steps are cutting, bending and welding. The partners must be able to process material with a thickness of 2-20 mm and with dimensions between 10 cm and boat hulls with the dimensions of 10x3x2 meter.

The German SME is looking for international partners for the outsourcing of the hull production. The partners should be certified according to ISO 9001:2015 and if possible be able to organise the transport of products to Germany. The SME is searching for reliable partners for a long term cooperation. Targeted types of agreements are manufacturing and outsourcing agreements.

Partnering Opportunity

Profile status : Published

Business Request

Performance electric motorcycle in the performance offroad and dual-sport segment - joint venture agreement

Summary

A young Slovenian company established in 2021 wants to develop, manufacture and compete with an electric supermoto motorcycle.

The company solution is currently in the sketch phase or 3D model. They are looking for laboratories and companies to develop and manufacture an electric supermoto motorcycle under joint venture agreement in EU and beyond. The company is also searching for investors to sign financial agreement.

Creation Date	07 July 2021
Last Update	27 July 2021
Expiration Date	28 July 2022
Reference	BRSI20210707001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e93ee8b5-6796-4ada-a621-880958ec4157

Details

Description

Slovenian inovative company was established in 2021. The company focus on scientific, research and development activity and operates at the crossroads of sustainable mobility and motorsport. The company wants to develop, manufacture and compete with an electric supermoto motorcycle, the drive package of which they will sell as a built-in set for petrol motorcycles. Motocross, enduro and supermoto motorcycles face three main problems: expensive maintenance, noise restrictions and meeting EURO standards.

Maintenance in electric drive is minimal due to the small amount of components that wear out. The electric drive does not cause noise, which means that the user has a higher level of freedom of driving in urban environments and nature, and the tracks do not disturb the local population. Compliance with the new EURO standards for petrol engines brings higher prices and complexity, while the electric drive has no emissions, namely it corresponds to the final EURO 7 standard (0 emissions).

The company drive is to be able to be installed on existing motorcycles of these segments, which will solve all the listed problems with a smaller investment and without compromising on performance. The future potential of expansion is the production of a boutique series of electric motorcycles.

The company vision is directed towards unrelenting focus on quality and providing a pristine feeling of riding, they would like the rider to experience passion in driving a motorcycle, driven by electricity, without any compromise on performance.

Their solution is currently in the sketch phase or 3D model. It is a framework model of the powertrain on the basis of which a prototype will be made in the coming months, which will be the basis for upcoming tests. According to components and calculations, it will achieve more power than a comparable petrol engine, with a minimum of more weight (+ 10%). Up to 2000 hours without maintenance of the drive, the cost of a single charge 1.5 EUR, easy to use without start-up procedures.

With the prototype, they will develop a 100% regenerative brake and accompanying components, control electronics, anti-slip and instability program and special programs (start, partial slip, stunt, etc.), which can be transferred directly to the final product.

For the final product, it is necessary to conclude contracts with component suppliers, invest in manufacturing tools (molds for aluminum castings, extrusion template) and production or assembly line and create a library of 3D scans of target motorcycles on the market, for drive placement and design of assembly adapters.

The company is searching partners for developing the motorcycle drive package (motor, inverter), investors, strategic partners for motorcycle rollout to develop and manufacture an electric supermoto motorcycle under joint venture agreement. Alternatively, financial agreement with an investor to proceed to the stage of prototype development/creation prior to commercializing the product.

Partnering Opportunity

Profile status : Published

Business Request

Portuguese SME is looking for drone operators worldwide for crop monitoring platform under services agreement.

Summary

A Portuguese aerospace SME has developed and runs a global, crop monitoring Artificial Intelligence (AI)-based web application that uses satellite and drone data to generate insights for farmers to take action without expert knowledge. They seek operators of drones already established in the market, to collaborate under a services agreement with farmers willing to monitor their crops. The SME is open to discuss other types of cooperation.

Creation Date	29 June 2021
Last Update	21 July 2021
Expiration Date	22 July 2022
Reference	BRPT20210609001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/96826374-ded6-4c1e-9ca6-0ff95d186e54

Details

Description

The Portuguese aerospace company – established in 2006 – develops optical instruments with on-board processing and computer vision, artificial intelligence and navigation & control systems for applications ranging from Earth observation to planetary missions to the Moon, Mars and small bodies.

The company has been developing technology in remote sensing, machine vision, data fusion and machine

learning since 2008. The initial goal was an autonomous hazard detection and avoidance (HDA) system for a Lunar lander, which spawned other variants for Mars and Small Bodies landers. The system has been successfully demonstrated in flight over a Mars-like terrain on Earth making it the reference in Europe.

Subsequently, the technology developed in this context was spun-off to remote sensing commercial applications, such as crop monitoring. It is a continuous development effort which has been focusing on CNN-based (Convolutional Neural Network) crop segmentation, automatic image co-registration, heterogeneous data fusion (e.g. drone and satellite) and recommender systems.

The company has developed and runs a global subscription-based web app that uses AI, satellite and drone data to generate insights for farmers to take action without expert knowledge.

The application breaks with legacy solutions, in that it fuses satellite and drone data, taking advantage of both sources: high temporal resolution from satellite and high spatial resolution from drone. This allows the application to provide high accuracy plant-level data, plant inventory and gaps, fertilisation zones, user adjustable dynamic zoning. More than 1700 hectares of vineyards are currently being monitored through the app.

Benefits for users (and value proposals):

- Detect, locate and count crop gaps – manage the exploration lifecycle:
 - know the actual number of plants or crop area
 - know where to apply resources
 - know where to replant
- Guided scouting & sampling – save on inputs & reduce losses
 - detect problems before they are visible
 - scout suspicious locations more efficiently
 - sample key locations based on plant data
 - reduce losses
 - save on pesticides & herbicides
- Create management zones – save on inputs
 - understand intra-parcel variability
 - create different management zones automatically
 - tailor management approaches to zone specificities
 - save on inputs
 - monitor impacts of treatments
- Selective harvesting (vineyards) – increase crop value
 - assess intra-parcel grape quality and yield variability
 - create different harvest zones automatically based on quality
 - adjust zone sizes to meet quality and quantity targets
 - produce different quality wines and increase returns for the same area.

The company is looking to partner with drone operators willing to work under a services agreement, however they are open to negotiate different collaboration arrangements.

Benefits for the potential partners:

- The product/technology provided by the company allows the drone operators to transform the images they acquire into higher value data/information/insights.
- The product allows the potential partners to reach a market that needs actionable information, not images.
- The partnership can offer the potential partners a commercial portfolio dating from 2017, including the top wine growers in Portugal.

Partnering Opportunity

Profile status : Published

Business Request

A Kosovar company is offering distribution service for healthy food industry

Summary

The Kosovar Company is offering its services in food industry for HORECA products and food products with a long expiration date. The company provides sales, packing, and distribution services as well as all logistics aspects of cooperation. The company is looking for various products from this industry. The company seeks potential producers in the food sector. The cooperation type will be through distribution agreement.

Creation Date	02 July 2021
Last Update	08 July 2021
Expiration Date	09 July 2022
Reference	BRXK20210702001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/99f24478-f0fa-4bbb-b999-20c643396a5a

Details

Description

The company was established in 2021, with a unique activity of processing and producing healthy foods. The Kosovar company is searching for potential foreign partners to cooperate via the Enterprise Europe Network. The company is looking for new partners to cooperate in order to accelerate its exposure on the Kosovar market and beyond.

The way of management of sales in the company is flexible. They are interested to:

- Export
- Private Label
- Distribution services etc.

The company is open to cooperation with any company that is interested in the Kosovar market.

Partnering Opportunity

Profile status : Published

Business Request

A Singapore company seeks food and beverages suppliers via distribution services agreement to Singapore.

Summary

The Singapore food service provider company is looking for new food and beverage distributors, suppliers, or wholesalers in all European countries to Singapore and Asia. The company is interested in expanding its diverse product offerings and global sourcing network to its customers with European distributors, suppliers, producers, or wholesalers through distribution service or supplier agreements.

Creation Date	06 May 2021
Last Update	23 July 2021
Expiration Date	24 July 2022
Reference	BRSG20210506001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b768a57e-17e9-4119-9687-afb018062e32

Details

Description

The Singapore company was established in 1948 with over 73 years of experience in integrated food services, providing Singapore and Asia customers with a full range of quality products, including meat, seafood, dairy, and a wide variety of other foods.

Its diverse business units include food service, wholesale, retail, and marine services.

As a professional food provider, the Singapore company is well equipped with its own cold room, processing facilities, and on-site test kitchen to deliver high-quality food to its customers around the world to provide additional value-added services, as identified by customer needs and market trends.

The company is also well known for its temperature-controlled halal and non-halal food products and excellent customer and delivery services, with an efficient call center and a fleet of 45 refrigerated trucks in Singapore.

The company has a wide range of foods and beverages customers from Singapore and overseas hotels, resorts, institutions, restaurants, bars, cafes, airline kitchens, and cruise liners.

Therefore, in order to further expand its product portfolio and network of business partners, this Singapore company is constantly looking for new industries to complement and supplement its current business unit.

Through distribution or supplier agreements, the company seeks European distributors, suppliers, producers, or wholesalers in the food and beverage industry.

Partnering Opportunity

Profile status : Published

Business Request

French SME is looking for a European manufacturer able to offer an alternative material to granite slabs under supplier agreement.

Summary

The French SME, specialized in the manufacture of funeral articles is looking for a European company able to produce a material technically equivalent to the granite slabs used today in its production. The company is looking for a long-term supplier partner in Europe.

Creation Date	12 July 2021
Last Update	20 July 2021
Expiration Date	21 July 2022
Reference	BRFR20210617002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ed0698d3-94de-4de7-90c6-f63b3684271b

Details

Description

The French company produces funeral decorative and technical articles. The company has a large range of products and can offer different kinds of finishing. It sells only via B-to-B channels. The turnover is 2 M€ and the SME has 8 employees. The SME is growing. It wants to find new material solutions and relocate its suppliers in Europe (currently sourcing in Asia). The SME is looking for a partner in Europe able to offer a product which is an alternative material to the granite slabs used. The material will be used for the funeral decorative articles. The requested product, with specific dimensions, will receive a plexiglass piece screwed in. There will be several

dimensions of granite pieces. The alternative material must be fit to stay outdoor: wind resistant, moisture resistant and frost resistant. Samples will be requested. The company looks for a long-term partner under supplier agreement.

Partnering Opportunity

Profile status : Published

Business Request

French SME is looking for a manufacturer of medium density fibreboard and hardwood boxes under manufacturing agreement

Summary

The French SME specialized in packaging is looking for a wood working manufacturer of medium density fibreboard (MDF) boxes and / or poplar plywood / light hardwood boxes. The company is looking for a long-term manufacturing partner in Europe.

Creation Date	12 July 2021
Last Update	22 July 2021
Expiration Date	23 July 2022
Reference	BRFR20210617001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/bb8eddf4-145b-4a40-9716-93a21e0f8ea8

Details

Description

The French company is specialized in the finishing and packaging of boxes/packs in the spirits and cosmetics sectors. Its clients have an international reach and are major international spirits brands. The company is looking for a partner in Europe able to produce and assemble several types of boxes made of medium density fibreboard, poplar plywood or hardwood depending on the model. Some of them require the installation of fixings. Up to now, the French SME covered all part of the production, but it has now decided to focus on finishing and packaging and wants to subcontract the boxes production. The company is growing and is working on its offer to bring more

finishing and solution types to its clients in the spirits and cosmetics sectors. The French SME is working with a high level of lacquering, varnishing, painting according to the clients' expectations. The company looks for a long-term partner under manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

A Polish importer of beverages seeks suppliers and offers distribution services agreement

Summary

A Polish SME has been operating since nearly 35 years as importer and distributor of wine, spirits and beer in the domestic market. Its clients are many chains of supermarkets' brands operating in Poland. The company disposes of fully equipped warehouses, parking and office spaces located in the centre of the country. Suppliers of beverages from all around the world are sought. The distribution services agreement is considered as a cooperation type.

Creation Date	13 July 2021
Last Update	23 July 2021
Expiration Date	24 July 2022
Reference	BRPL20210713001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/8cb295cb-0427-4584-9944-964a3daa9caf

Details

Description

This Polish small trade company located in the centre of the country specializes in import of alcoholic beverages (wine, spirits, beer) and in distributing these products in the domestic market. The owner and founder has been in this business for nearly 35 years, what resulted in his exceptional experience in this field. The Polish importer offers its vast market potential with business contacts combined with developed infrastructure including office and warehouse spaces:

- 2 underground warehouses with electrical installation, heated and ventilated, equipped with elevator (capacity 1200 kg); total surface 787 square meters
- Building area with office and social spaces and warehouse premises; total surface 412 square meters

The company is interested in any partner from industry or trade sector who wants to enter the Polish market. The Polish company disposes of distribution channel based on its current clients database. A distribution services agreement is considered as a type of cooperation.

Partnering Opportunity

Profile status : Published

Business Request

German start-up searches for a suppliers agreement of ecological laminating foil

Summary

A SME from Germany started its activities in March 2020. The company focuses on bullet journaling and the creation of physical products in the premium price sector. The start-up searches for further product development for an ecological and biological degradable laminating foil. Partners are sought within the framework of a supplier agreement.

Creation Date	06 July 2021
Last Update	26 July 2021
Expiration Date	27 July 2022
Reference	BRDE20210601001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/deef4782-7747-43a1-8762-30c76f51e148

Details

Description

The female owner of the company from Germany has an IT background and combines her competences of media informatics and aesthetic claims for physical products.

The products are handmade and a supplier of wooden elements lasers these elements with the requested high quality. The owner designs and prints her templates by herself.

One key element of the production is the laminating foil. Actually, the foil is a standard solution that does not fit to the company's approach. Therefore, a new supplier is sought, who delivers a degradable laminating foil in small

numbers and in different sizes and formats. Due to the production process, the clients of the company actually purchase 1-5 product units per order.

Yet, the company has no capacity to order large amounts of semi-finished products and modify it accordingly. Therefore, the start-up is interested in a supplier agreement.

Partnering Opportunity

Profile status : Published

Business Request

Hungarian distributor of food ingredients and raw materials for dietary supplements is looking for new product suppliers under distribution or commercial agency agreement

Summary

The Hungarian SME is selling/distributing ingredients to the biggest food and dietary supplement manufacturers in Hungary. They are looking for suppliers of ingredients for food, as well as for dietary supplements application. The company would act as commercial agency/distributor on the Hungarian market.

Creation Date	15 June 2021
Last Update	05 July 2021
Expiration Date	06 July 2022
Reference	BRHU20210604001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/45d923af-309f-415b-88ad-bd08763f8cdd

Details

Description

The Hungarian SME founded in 2002 specialized in the distribution of food ingredients and raw materials of dietary supplements is looking for products to complete its range.
The company is also active in pharmaceutical area.

Their portfolio comprises both innovative and mainstream items, with organic and conventional quality, too. The company proactively offers innovative products and solutions for its customers' product development.

The company has been a proven reliable quality supplier of the Hungarian food manufacturers for a long time. They sell both commodities, as well as value-added products.

The company is looking for new food ingredients (like palm and coconut fat, filtered shea butter, AMF - anhydrous milk fat, crackled black and white pepper) to widen its range of products under commercial agency agreement.

The company has been in the market for a long time so it has extensive relationships with food and dietary supplement manufacturers.

The company has been selling also ingredients of dietary supplements for 16 years. Their customers are among the largest dietary supplement manufacturers and food producers in Hungary.

The company is looking for also raw materials of dietary supplements, mainly plant extracts under distribution agreement.

Partners from all over the world are awaited.

Partnering Opportunity

Profile status : Published

Business Request

A Dutch manufacturer of environmentally friendly solar-powered road trains, is looking for European manufacturers of transparent solar panels

Summary

A Dutch producer of 100% electric solar-powered cargo and passenger road trains, transporting goods and people to and from inner cities, residential areas and business parks, is looking for European manufacturers or suppliers of possibly transparent solar panels as part of the composite wagon roof structure to give passengers an outdoor experience. At the moment the trains are equipped with traditional solar panels. The collaboration could be in the frame of a supplier agreement.

Creation Date 28 June 2021

Last Update 01 July 2021

Expiration Date 02 July 2022

Reference BRNL20210607001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/2be678ba-1986-4706-80f9-425f3c590d4a>

Details

Description

A Dutch company that is active on the international market, manufactures 100% electric solar-powered cargo city distribution trains as well as passenger road trains. These road trains are driving on existing streets, regardless of the street surfaces.

As an important mission statement the company strives to create as little as possible carbon dioxide (emission) to help preserve our planet for future generations.

Ref: BRNL20210607001

The company strives to increase the passengers sustainability feeling and experience of being part of the outside environment, by having preferably transparent roof solar panels.

Therefore the company is looking for a partner that can manufacture and supply these high quality solar panels, which will have to meet with at least the automotive certification standards. The automotive certification standards are expected to be known by the supplier.

The required solar panels are of different sizes and curves, depending on the mounting position on the roof of the tow tractor of the road train and multiple wagons following.

Additionally, the solar panels should be highly efficient and generate power for additional driving capacity and/or heating/cooling systems installed.

The company will provide the partner with all necessary information they need so that a realistic testing pilot can be performed.

After a successful testing phase, the company is interested in a supplier agreement on a long-term basis.

Partnering Opportunity

Profile status : Published

Business Request

Polish IT company offers to act as an agent for software and application suppliers

Summary

A Polish company, which was established in 1998, provides comprehensive IT services for companies. The company will establish cooperation with suppliers of various types of software for businesses interested in entering the Polish market. The company offers cooperation based on a commercial agency agreement.

Creation Date	14 June 2021
Last Update	06 July 2021
Expiration Date	07 July 2022
Reference	BRPL20210614001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9e995f2c-5332-46b5-a689-4d45b5ff6291

Details

Description

This small Polish IT company has 23 years of experience in providing IT services to companies.

The company's offer includes, among others:

- service of IT systems, computer networks, and computer hardware,
- software for business management, accounting, HR, production, etc.,
- advice on the selection, configuration, and operation of software and hardware,
- conducting training of company employees in the use of hardware and software,
- desktop computers and laptops, printers, scanners, and other peripherals as well as all necessary consumables.

Currently, the company serves over 200 companies from all over the country. The company cooperates with regular clients in the field of IT services and provides a permanent IT support system. The company has experience in working with foreign companies. The company has concluded several partnership agreements with software producers, under which it acts as a representative in contacts with enterprises.

In order to expand the portfolio, the company is looking for suppliers of software, new IT solutions, applications, computer programs interested in entering the Polish market.

The company proposes to act in Poland under a commercial agency agreement in order to represent other companies products.

Partnering Opportunity

Profile status : Published

Business Request

Maltese manufacturer of corrugated carton products seeks international suppliers of cardboard raw paper to establish long-term supplier agreements

Summary

Maltese manufacturing company that produces corrugated sheets and reels, carton boards and partitions, slotted carton boxes and catering boxes is seeking reliable international suppliers of cardboard raw paper that ensure supply continuity via a supplier agreement.

Creation Date	02 June 2021
Last Update	02 July 2021
Expiration Date	03 July 2022
Reference	BRMT20210602001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a4b66a28-c996-49df-b310-7be16e22cfa9

Details

Description

The Maltese company produces a wide range of box layouts, inner plastic free inserts for product protection, gifts boxes, self folding non glued boxes, catering boxes, floor and furniture protection and bespoke custom made packaging, all made out of corrugated paper. The company is continuously investing in technology and research to improve on its products.

Due to the increasing demand of different and innovative products as well as the increased shift to more sustainable products, the company is seeking other supplies of the raw material with whom they may sign supplier

agreements.

Partnering Opportunity

Profile status : Published

Business Request

Italian company seeks European providers to fulfill short-term, massive-quantity supplies of specific food products

Summary

Italian distributor who operates with public Italian institutes is looking for short-term partnerships with European providers for supplying consistent volumes of food (which has to meet specific requirements). Product type may vary depending on the kind of provision required. Collaboration would be under supply agreements.

Creation Date	11 June 2021
Last Update	02 July 2021
Expiration Date	03 July 2022
Reference	BRIT20210610001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e7c0a851-a3dc-4588-9663-2575750282de

Details

Description

In the context of European-food provisions, Italian company (who provides catering services and food supplies for numerous institutes spread all over the Italy; such as school, hospitals and police stations) may be interested in several kinds of product (e.g. milk, canned tuna, rusks etc.) to be supplied in large quantity and with strict requirements. To achieve this aim, the company needs European suppliers of food – whose type depends on the contract - able to deliver consistent volume of the specific type required. Also, the total provision has to be delivered within a short period – usually 100 days - and in daily shipments. The product has to strictly respect both

product & packaging requirements. Shipping is not required.

The cooperation required is a commercial partnership based on supply agreement, whose terms (volumes of provision and duration of agreement) will be determined by the national institute.

Partnering Opportunity

Profile status : Published

Business Request

Hungarian distributor seeks orthopaedic, rehabilitation and all types of medical devices for home use, with exclusive distributor opportunity

Summary

The largest Hungarian medical device distributor company works with lots of homecare medical device suppliers, pharmacies, and other companies nationwide and abroad. Its product range represents the latest advancements and most innovative home care medical devices for physically disabled persons. The company is looking for CE marked home care medical devices and orthopaedic, rehabilitation products to widen its portfolio. It offers distribution services to partners abroad for the European market

Creation Date	18 June 2021
Last Update	08 July 2021
Expiration Date	09 July 2022
Reference	BRHU20210618001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/3e74db74-29f0-44f2-ab65-b7b9ffe8923e

Details

Description

The company is the largest medical device supply wholesaler in Hungary today. The enterprise has been growing continuously since its inception in 2001. Working with over 180 suppliers, it offers nearly 9000 products nationwide. The company cooperates with over 600 medical devices shops, shoes retailers and close to 2000 pharmacies.

The portfolio contains products covered by National Health Insurance Fund of Hungary (NEAK) and non-supported items as well. The company has exclusive distribution agreement with several well-known manufacturers.

The products represent the latest advancements and most innovative rehabilitation and home care medical devices. The company's goal is to become the most trusted name in marketplace and being recognized such as producer of excellent quality merchandise.

The company takes extra steps to arrange inventory to meet the needs of marketplace. It continuously offers novel and exciting products, so it is looking for unique orthopaedic, rehabilitation and other medical devices for home use under distribution agreement.

Partnering Opportunity

Profile status : Published

Business Request

UK supplier of public order equipment seeks glass reinforced plastics manufacturer under manufacturing / subcontracting agreement

Summary

The UK company is a leading designer, manufacturer and supplier of public order equipment and clothing to police forces and prison services all over the world.

Due to increasing demand for its products, it is seeking to supplement its own production capacity by partnering with a manufacturer of GRP (glass reinforced plastics) to be used in its products, under a manufacturing or subcontracting agreement.

Creation Date	16 June 2021
Last Update	20 July 2021
Expiration Date	07 July 2022
Reference	BRUK20210616001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0ceea6ff-1844-4eda-b370-d7ab7f2e41c4

Details

Description

The UK company was established in 1993 and over the last 25+ years has become a leading designer, manufacturer and supplier of public order equipment and clothing.

The company has been able to bring the frontline experience of its Managing Director and other team members to bear on the design, innovation and manufacture of personal protective equipment for police forces, prisons and

other 'blue light' industries. Its wide product range includes:

- Riot helmets
- Protective gloves
- Limb protection
- Police boots
- Police uniform accessories
- Riot shields
- Uniform gloves
- Motorcycle gloves
- Police batons
- Flame retardant clothing
- Hand cuffs
- Ballistic shields and helmets.

In recent times, the company has experienced a significant increase in demand for its products and it is therefore looking to find a partner or partners who can supplement its own capacity for the manufacture of the GRP used in its products. It would also consider discussions with manufacturers of carbon fibre or composite materials to assist in meeting this demand.

Cooperation would ideally be in the form of a manufacturing or subcontracting agreement, but other forms of collaboration to meet its needs could also be discussed.

Partnering Opportunity

Profile status : Published

Business Request

Polish company requests running clothes and accessories under a manufacturing agreement

Summary

A Polish organiser of extreme sporting events is looking for white label producers of running clothes and accessories for its new shop. The firm is interested in T-shirts, shorts, pants, packs, vests, water bottles etc., with the company's branding. White label production within the framework of a manufacturing agreement is requested.

Creation Date	16 June 2021
Last Update	07 July 2021
Expiration Date	08 July 2022
Reference	BRPL20210611001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0d27ee08-5dfb-4563-8d17-3676a61ff938

Details

Description

A company from northwest Poland operates in the field of sporting events, extreme sports being its specialty. They've organised various cross-country runs, particularly in challenging environments and adverse weather conditions. The consistent popularity of the events has allowed them to create a recognizable brand.

Building on the success and expanding the scope of operation, the company would like to start selling running wear and accessories, in its own shop, under its own brand. Thus it looks for manufacturers of products such as:

- T-shirts,
- shorts,

- pants,
- hoodies,
- caps,
- socks,
- fleece tube scarfs,
- running backpacks and hydration packs,
- water bottles,
- and other accessories useful for runners.

The company is equally interested in thermal/insulated and regular clothes.

The firm requests a white label production under a manufacturing agreement. It will provide partners with its logo. The partner is expected to design, manufacture, and supply products. Rest of the details (quantities, delivery time, etc.) are open for negotiation.

Partnering Opportunity

Profile status : Published

Business Request

Romanian creative NGO specialized in planning cultural events is looking for international partners to outsource creative projects to them

Summary

Active in the field of advertising, a creative NGO from Romania is specialized in various categories of cultural events starting from art, design, photography, video, film, music, literature, poetry, theatre to marketing, sales and production. The company is looking for international partners (start-ups, SMEs and NGOs) who can perform the same activities in order to conclude outsourcing agreements.

Creation Date	31 May 2021
Last Update	06 July 2021
Expiration Date	07 July 2022
Reference	BRRO20210504002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/32a8a185-ef35-4ca3-8ace-46dd2dc3280d

Details

Description

The Romanian NGO was established in Transylvania in 2016 by a group of young professionals with interdisciplinary knowledge and passions: art, design, photography, video, film, music, literature, poetry, theatre, culture, marketing, sales, production etc. The Romanian NGO has a rich background in working at/ for charity events, fairs and exhibitions, festivals, creative and critical workshops, volunteering activities etc.

Having in view that NGO's projects are planned together with national and international partners, clients from

European countries and young talents are invited to join the growing cultural circles in Transylvania.

With already established partnerships from all Europe and willing to enlarge its area of collaborators, the Romanian company is interested in identifying new European, non-European and worldwide business partners, who would like to join the team, to develop new creative projects and can offer one of the services the Romanian company has in the portfolio.

Partnering Opportunity

Profile status : Published

Business Request

UK e-retail knitting products website seeking new suppliers of wool and yarn

Summary

A leading UK company that provides a range of hand knitting and crochet products and patterns online is seeking new additional suppliers of all grades, weights, ply and colour of yarn, for import into the UK, via supplier agreement. The company has been established for some years but has seen a substantial growth as interest in home crafting expanded during lockdown and seek to expand their range and supply.

Creation Date	21 July 2021
Last Update	26 July 2021
Expiration Date	27 July 2022
Reference	BRUK20210721001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c677ae5c-2909-4111-b09d-82fe6f73b43d

Details

Description

A UK company that provides products and patterns to knitters globally is seeking new and additional suppliers of yarn.

The pandemic has had unexpected impacts on businesses in some fields with lockdown resulting in a growing interest in crafts. Knitting and crochet tutorials on the internet have brought a new group of crafters to the hobby which resulted in a major expansion in online demand for wools, patterns, buttons and all associated items. Despite the end of lockdown, the interest from consumers continues resulting in the need for additional suppliers.

They are requiring an increased amount of knitting or crochet wool/yarn, of all grades, ply, colour and weight, and are particularly looking for clearance quantities.

The company is seeking a reliable long term supplier of these yarns via supplier agreement.

Partnering Opportunity

Profile status : Published

Business Request

A Chinese company seeks emulsified fish oil and algae oil supplier from European market via a distribution services agreement.

Summary

This is a Chinese company specialised in E-commerce business development. It lays out a multi-dimensional business scope in many fields such as beauty, supplement and cleaning care products.

Based on its business development, it seeks emulsified fish oil and algae oil products from the European market. Potential cooperation could be via a distribution services agreement.

Creation Date	18 June 2021
Last Update	08 July 2021
Expiration Date	09 July 2022
Reference	BRCN20210618001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a7690c8b-92e8-4499-a3e6-1f568a55a515

Details

Description

This Chinese company has been developing for more than 20 years since its establishment in 1999. It is engaged in international E-commerce business development.

As its main business sector, since 2000, it has been pioneering the domestic search engine to carry out e-commerce business model. The company's business scope covers daily chemicals, skin care, dietary

supplements, tea, textiles, clothing, home furnishings and other fields.

In the field of beauty and health, it has cooperated with outstanding manufacturers in Europe, the United States, Australia, Canada and the Asia-Pacific region. It has obtained the exclusive agency rights for multiple import categories.

At present, it has warehouses in the U.S. and China. According to its business development, more efforts will be made to consolidate construction of warehousing capability and supply chains.

Currently, the Chinese company is looking for emulsified fish oil and algae oil products from the European market to expand its international commercial resources.

The Chinese company hopes to achieve mutual benefits and common development with its potential European partners via a distribution services agreement.

Partnering Opportunity

Profile status : Published

Technology Request

A French, medical device SME, specialized in advanced wound care is looking for an in vivo model of cutaneous infected wounds to evaluate the efficiency of a new disruptive and patented wound treatment in mammals

Summary

In order to determine the efficiency on cutaneous infected wounds of a new treatment, a middle-size French company is looking for an in vivo model of cutaneous infected wounds in mammals.

Technical cooperation is sought with healthcare companies or laboratories to test the product in certain conditions on an in vivo model of infected cutaneous wounds, ideally surgical infected wounds.

Creation Date	19 July 2021
Last Update	21 July 2021
Expiration Date	22 July 2022
Reference	TRFR20210622001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ee855ab1-f06b-4b20-bbcc-8a1f55a78265

Details

Description

Willing to determine the efficiency on cutaneous infected wounds of a new biomedical device, the French company is looking for an in vivo model of cutaneous infected wounds in mammals.

They therefore need a robust, reproducible model of acute infected wounds (ideally surgical wounds) on which they could test a variety of infections so to better assess the efficiency of this new product.

A model on any common laboratory animal such as guinea pigs, mice, rats or pig would be acceptable.

In terms of pathogenic agents, they do target the most commonly found bacterial strains present in infected cutaneous wounds such as *Pseudomonas aeruginosa* and *Staphylococcus aureus*. Other common strains would also be of interest, in particular : *Escherichia coli*, *Enterobacter sp.* and *Klebsiella sp.*

Their intention is therefore to work with a partner either public or private which would enable them to test their product in various conditions on their animal model.

Technical cooperation is sought with healthcare companies or laboratories.

Such partnership would likely take the form of a provision of services from the interested partner who would be in charge of carrying out the experiments, according to a defined protocol and various specifications designed and provided by the company.

Partnering Opportunity

Profile status : Published

Technology Request

A French company, producing equipment for industrial vehicles, is searching for a company to conceive a machine to manufacture aluminium wings of industrial vehicles

Summary

Created in 1993, the company produces and markets equipment for industrial vehicles to professional customers, Heavy duty manufacturers, Distributors and Importers

The company has a strong demand for aluminium mudguards for trucks and trailers, and would like to find a company conceiving machines in order to internalise those item's production

Creation Date	01 July 2021
Last Update	07 July 2021
Expiration Date	08 July 2022
Reference	TRFR20210701001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d8834b9b-1e6a-4814-b731-2889f050fd8c

Details

Description

Ideally based in the north of France, the group has an 8 000 m² building on 36 000 m² of land where Sales functions, R&D, Production, Assembly and Logistics are grouped. The group has nearly 140 employees spread over several French and Foreign branches,

Its clients are heavy duty manufacturers, distributors, importers of industrial vehicles parts such as hydraulic pumps, tipping valves, tanks, fuel pumps and all kind of body parts. The company already commercialises its products in many countries.

For the last few years now, lots of customers from the company have been asking for a specific spare parts : aluminium mudguards for trucks and trailers. The demand is here but they haven't found any company able to conceive the machine to internalise this item's production.

Partnering Opportunity

Profile status : Published

Technology Request

A Ukrainian R&D centre is looking for European and world research centres providing a range of training and internships for researchers

Summary

A leading scientific institution in the educational system of Ukraine, with a history of over 20 years seeks out European and global research centres for live and online training and internships by its research staff. Areas of interest include: biochemistry, ecology, robotics, natural sciences, mathematical models, chemistry, biology, sensors. The Ukrainian R&D centre offers cooperation based on a services agreement.

Creation Date	07 July 2021
Last Update	15 July 2021
Expiration Date	16 July 2022
Reference	TRUA20210707001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/aba8d01f-ed9b-47be-b491-3700cd2c588e

Details

Description

This is a Ukrainian dynamic institution with an extensive background in scientific and educational research (funded in 2000), which is made up of a team of professional staff with long and proven experience in development, and application the information technologies.

Their activities concern, but are not limited to such directions:

-Scientific research: conducting in order of state authorities the scientific and experimental studies on the creation, development, and application in the educational process, in educational institutions at all levels the information technologies;

-Scientific-experimental: the creation of a network of research centres, experimental sites, pilot schools on the issues of the Institute; organization and implementation of large-scale experiments in teaching computer network pilot schools working on the latest teaching tools, ICT, and methods of their application in educational practice, e-learning and distance learning education, etc.;

-Scientific coordination: coordination of research, design, and production of educational institutions, research institutions, and industrial enterprises on the creation and use in educational practice new learning tools and ICT;

-Scientific and education: assisting educational institutions, scientific institutions, and industrial companies on implementation in the educational process a new generation of ICT, e-learning and distance learning education; training of qualified scientists – Ph.D.

Among their main recent activities:

-participation in international projects (“V4+ Academic Research Consortium integrating databases, robotics and languages technologies”);

-launching national wide projects: School of Natural and Mathematical Sciences.

They are open to establish partnerships with research institutions, educational institutions (schools, VET, higher education, adult).

Ukrainian institution is interested in a range of training and development opportunities for their staff, such as research programs, work in a laboratory, as well as mentoring. The internships can take place in person, online and in hybrid form. The contract will be formalised through a services agreement.

Partnering Opportunity

Profile status : Published

Technology Request

UK company specialising in smart 3D battery electrodes seeks to partner with battery fabrication and scale-up facilities, battery ink and active material suppliers, and electrode coating experts under technical cooperation agreement

Summary

The UK company has developed a patent-pending smart optimised 3D battery electrode technology that works with different battery chemistries enabling performance improvement.

The company seeks to collaborate with battery fabrication and scaleup facilities, battery ink and active material suppliers, and electrode coating experts either under technical cooperation agreement or services agreement. The aim of the cooperation is to further improve the performance of the batteries.

Creation Date	08 July 2021
Last Update	21 July 2021
Expiration Date	22 July 2022
Reference	TRUK20210702001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/16521284-b70c-4f26-b138-f2e59dbf41ce

Details

Description

Ref: TRUK20210702001

The company was founded in 2017 to address battery manufacturers' pain points by incorporating smart electrodes and tuning fundamental battery structures using machine learning and artificial intelligence. These structures can in turn be fabricated using new electrochemical fabrication devices capable of high-resolution control allowing the structure of traditional batteries to be replaced with the company's 3D solution. The company has filed several patents on unique methods to build 3D designed battery electrodes in a scalable and cost-effective manner.

The company has also been the recipient of numerous awards and prizes including Shell new energy challenge as one of the most promising new-energy companies in Europe. Other awards include winning European Innovation Council Horizon 2020, the prestigious Intel accelerator program, Innovate UK grant and being invited to the London Mayor's International Business Programme. They have several projects with major original equipment manufacturers (OEMs) partners looking to utilise the battery technology for their needs.

The company's smart 3D electrodes can solve unique pain-points that include thermal, mechanical, lifetime, power and energy densities to create the next generation of battery technology. The company is looking for suppliers of:

1. Battery active materials
2. Ink coating experts
3. Battery fabrication & scale-up facilities

The desired partnership could be through a technical cooperation agreement for development and/or incorporation of smart structures in enhancing battery performance. Both parties may also agree to provide services to each other on long-term basis.

The cooperation should aim to improve the performance of batteries in a defined and agreed measurable criteria (e.g. cycle-life, power, energy etc.). This can be through the incorporation of different types of active materials (for both anode & cathode) or novel electrolytes within 3D designed electrodes. It can also include ink coating experts that can work with the 3D designed electrodes and existing formulations that are currently used. This can also be through working alongside fabrication facilities that can use the company's 3D electrodes to produce pouch cells (ca. 5Ah-20Ah) and scale-up production in future.

The company is also open to suggestions on other forms of partnerships provided there is a clear viable route of growth for both parties depending on successful outcomes. The cooperation is envisaged as a long-term commitment where all parties benefit, grow and develop from their background IP, know-how and expertise. As the company grows, the requirement for active materials, coatings and scale-up are expected to become greater.

Battery areas and domains can include standard Li-ion battery technology, Si-rich technology and Solid-State technology. The target industry for the technology includes consumer electronics, electrified vehicles and others depending on battery design requirements.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch company is looking for new ways or technologies to connect the pipes for their cooling systems faster and more efficiently without welding or soldering.

Summary

A Dutch company is specialised in refrigeration technology. For the installation and maintenance of the cooling systems, the company is looking for new ways or technologies to connect the pipes faster without welding or soldering; so that the site is closed for less time during the activities. A technical cooperation agreement or a license agreement is aimed for. This technology request is part of an innovation challenge.

Creation Date	21 July 2021
Last Update	22 July 2021
Expiration Date	23 July 2022
Reference	TRNL20210721001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a93aeaf2-16a2-40a6-b72d-eb31877cb264

Details

Description

A Dutch company designs, installs and maintains projects in the field of refrigeration technology, climate technology, electrical technology and industrial kitchen technology in retail and hospitality. The company has characterized itself for many years as a reliable, sustainable, brand-independent and flexible company that operates nationally. The company is always looking for innovative solutions for their customers.

Presently, iron-reinforced copper pipes with a maximum diameter of 50 mm are used for the cooling installations. CO₂ (Carbon dioxide) flows through the pipes in liquid or gaseous form under high pressure and temperature. The maximum working pressure must be 120 bar. The CO₂ also contains oil from the compressor. The system must be vapor diffusion tight.

Currently, the pipes are soldered together on site, which takes a relatively long time. In most cases the site (e.g. supermarkets and shops) must be closed, which is far from ideal.

The company is now looking for technologies to connect the pipes more quickly without welding or soldering, so that the site is closed for less time during renovation. Part of the solution could be that the prefabrication time at the company in the workshop is longer and the installation time on site is therefore shorter.

The basic question is: "how can the company quickly connect pipes of a CO₂ cooling installation without soldering or welding?"

The company is looking for technical partners experienced in the field of joining techniques of pipelines, such as the iron-reinforced copper pipes.

The company aims for a technical cooperation agreement to develop and/or apply new joining solutions for pipes. When serving the purpose also other agreements can be envisioned.

IMPORTANT NOTE: This technology request is part of an innovation challenge and is published on an open innovation platform from the 12th of July. Closing date will be end of August. In due time, the exact date will be communicated on the platform.

If an organization does express interest in collaboration with this company, it will be guided through this open innovation platform and be introduced to the company's experts. Mind that posts on this platform are not confidential. Next step is that the company will select the SMEs with whom they would like to cooperate in the development of the solution.

Partnering Opportunity

Profile status : Published

Technology Request

Technology for the Glass Reinforced Pastics (GRP) separation and recovery from dismissed boat hulls

Summary

An Italian national research body is currently running a research program focused on the technical, economic and legal feasibility of a national management system for end-of-life boats. The research center is looking for the best available technologies for the treatment and valorization of Glass Reinforced Plastics (GRP) from boats for technical and research cooperation. The program also foresees the setting up of a pilot treatment center to be located in the Italian North East coast.

Creation Date	19 July 2021
Last Update	26 July 2021
Expiration Date	27 July 2022
Reference	TRIT20210719001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f7ad08ff-849e-4a77-9266-4754b6d07dc1

Details

Description

The program, co-ordinated by a national research centre in collaboration with an innovative private company, is aiming to design and set up a national system for the management of EoL-End of Life boats- (with a length between 10 and 24 meters) encompassing the best recovery treatments for the Glass Reinforced Plastics (GRP) arising from the dismissed boat hulls.

The disposal of boats is a big environmental problem in Italy as the GRP (which represents around 60% of the boat weight) is currently disposed of in landfills or incinerated. Pollution, anyway is only a face of the medal, as the innovative treatments of the disposed of materials could generate profitable new markets with new promising

business lines and good jobs in line with the well-know circular economy paradigm.

Within the program, the national research body is looking for pilot (or still consolidated) technologies to recover energy and to produce new secondary raw materials from the disposed of fiberglass.

Preliminary market analysis research has shown that the resins and the fiber-glasses extracted could be effectively reused in primary manufacturing processes.

They offer cooperation agreements with bodies and companies interested in participating in the research program offering solutions as well as willing to act as partners in the development of a pilot treatment center in the Italian North East Adriatic coast.

The new solutions required for the treatment of Glass Reinforced Plastics (GRP) includes the following technology areas: 1) mechanical recycling; 2) thermal recycling, including fluidized bed and pyrolysis; 3) chemical recycling and solvolysis using critical conditions.

Partnering Opportunity

Profile status : Published

Technology Request

A Chinese company seeks wireless charging solutions used in bathroom scenarios from the European market via a commercial agreement with technical assistance

Summary

This is a Chinese company specialised in designing and manufacturing household appliances.

According to the company's development strategy, it seeks wireless charging solutions used in bathrooms from the European market.

The Chinese company prefers a commercial agreement with technical assistance cooperation method.

Creation Date	09 July 2021
Last Update	15 July 2021
Expiration Date	16 July 2022
Reference	TRCN20210708001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/96b39fbe-4b8e-472e-b0a6-5b5e4959bfc2

Details

Description

The Chinese company was founded in 1986 starting as a tiny conventional household appliance workshop. The company's main products include refrigerators, freezers, household ovens, washing machines, televisions, air conditioners, water heaters, extractor hoods and gas cooking stoves, etc. After more than 30 years of development, it has developed into one of the famous members in the field of household appliances. In the

meantime, the company has gained its famous and reputable brand as well as dozens of subsidiary brands. The company has a mature marketing channel and a stable client base.

In order to keep ahead of the market, the company gives high emphasis on the product innovative technology development. The Chinese company is willing to embrace potential partners' new perspectives and corporate cultures.

Currently, the Chinese company is looking for wireless charging solutions used in bathroom scenarios from the European market. The needed design can be integrated into the existing water heater modules. Potential partners also should be able to provide relevant technical training or support for the new technology implementation.

The Chinese company prefers a commercial agreement with technical assistance cooperation method. But other cooperation methods also could be considered.

Partnering Opportunity

Profile status : Published

Technology Request

A Chinese poultry research institute is looking for experts in poultry industry from Europe via a technical cooperation agreement

Summary

This is a Chinese poultry research institute specialised in R&D of poultry genetics and breeding, poultry disease diagnostics and immunology and related scientific subjects.

Based on the current development requirement, it seeks experts in poultry industry from Europe to promote China-Europe poultry industry cooperation. Potential cooperation could be via a technical cooperation agreement.

Creation Date 05 July 2021

Last Update 12 July 2021

Expiration Date 13 July 2022

Reference TRCN20210705001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a5d167b1-3c0a-4f80-a0a2-63f7006abf35>

Details

Description

The Chinese poultry research institute was founded in 1978 on the basis of a local agricultural sciences & animal experimental farm. It covers an area of more than 10 thousand square meters with fixed assets of about RMB 30 million. As a public service research institution, it covers all poultry research fields involving poultry genetics and breeding, poultry disease diagnostics and immunology, feed nutrition, environment control, novel veterinary medicine, specific valuable animals, specific pathogen-free chickens, poultry information service management,

and treatment of livestock and poultry manure etc.

The institute has 20 professors and 15 associate professors. 31 scientists have got PhD degree. The institute has six provincial R&D platforms, including provincial Key Laboratory of Poultry Disease Diagnostics and Immunology, Poultry Disease Test Center, Poultry Breeding Centre, Feed Additive Experimental Base, Severe Poultry Disease Reference Serum Bank and provincial poultry information service system. It has two publications about poultry science and waterfowl world. Up to now, the institute has achieved more than 30 scientific and technological honors or awards from national and provincial government in China.

It keeps long and tight exchanges and cooperation with international institutes and universities from the USA, Russia and South Korea focused on poultry industry R&D and development. In order to develop much wider international cooperation relations and promote China-Europe poultry industry cooperation, it is looking for experts in poultry industry from Europe via a technical cooperation agreement.

The institute can provide much competitive scientific research funding and annual salaries for potential European experts together with housing support and other welfare benefits.