

Partnering Opportunity

Profile status : Published

Business Request

Albanian manufacturing firm specialized in the production of work wear garments is seeking suppliers of raw materials.

Summary

A large Albanian producer of a top quality work wear and professional uniforms with monthly production capacity of 4 million garments seeks experienced suppliers of materials with a composition of 60% polyester and 40% cotton. Prospective business partners should be based in Europe. A supplier agreement is offered.

Creation Date	29 April 2021
Last Update	10 May 2021
Expiration Date	11 May 2022
Reference	BRAL20210429001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/fe2e445d-f0a8-4c3a-bc6f-3aec3c58c2e9

Details

Description

This company was founded in 2001 in Tirana and operates in the field of production of professional clothing, safety clothing with high visibility where it covers the entire range of structure of these clothing. The primary market where their products are offered is the German market. The production of clothing is of high quality accurately realized within all delivery deadlines required by the customer. Their workforce numbers 340 employees who are managed by a qualified staff that undergoes periodic training in Italy and Germany.

The company has a monthly production capacity of 4 million garments. This capacity is utilized through the use

and application of innovative technology that respects contemporary standards.

Their manufacturing practices are compliant to industry, client and fair labor standards. They offer production services equally with the client's designs and materials, or with the client's designs and their own fabrics. They are committed to the production of high quality work wear, guaranteed delivery of finished product on schedule and maximum flexibility at a favorable cost. strong technical expertise and experience to support every degree of order complexity. Since they are expanding their capacity to produce more, they also need raw materials to begin with. The reason they are seeking new partners, preferably in Europe is because the pandemic situation the cost of importing from China (their current supplier) was not only higher but also the materials took a long time to arrive in the destination.

To conclude they are looking to be engaged in a supplier agreement where they are mainly interested for:

- raw materials, fabrics for work wear, protection, uniforms, etc. with a composition of 60% polyester and 40% cotton. Weight 220 g/m² up to 350 g/m²
- chains, fillets, ribbons (reflective tapes/bands) for protective clothing / protection, accident prevention etc.

Partnering Opportunity

Profile status : Published

Business Request

Romanian manufacturer of women's clothing and gowns seeks raw material suppliers under manufacturing agreements

Summary

A Romanian company specialises in manufacturing women's day to day clothing, wedding dresses and gala gowns. The company wishes to expand its supplier network by identifying new business partners under manufacturing agreements.

Creation Date	26 April 2021
Last Update	05 May 2021
Expiration Date	06 May 2022
Reference	BRRO20210423001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/db6cdd54-00a3-439e-ad4c-9770dfca2a76

Details

Description

The Romanian company was established by a fashion designer with the aim of offering unique, high quality clothing items for women. The company's product portfolio includes:

- Wedding and gala gowns. Products in this category feature in classical, simple designs which are easy to wear and accessorize. Wedding dresses are manufactured using mostly veil, tulle, and taffeta. Gala gowns are manufactured using synthetic fibres to ensure excellent wear.
- Day to day women clothing. Items in this category include dresses, trousers, and blouses, as well as coats.

Products are manufactured in simple designs, using natural fibres such as flax and wool.

- Cotton T-shirts. Items in this category are available for both men and women and include embroidered messages. All products offered by the Romanian company are manufactured based on the firm's own, original designs. Items are produced in unique and small series designs, using high quality materials. Products are available in standard sizes, as well as made-to-measure. Designs may be customised based on clients' requirements.

To ensure a high quality of the products offered, the company is interested in identifying international business partners able to supply the following materials: flax, tulle, and veil. Cooperation will be based on manufacturing agreements.

Partnering Opportunity

Profile status : Published

Business Request

A commercial agent established in Romania looks for European products to distribute or represent in the Arabic markets

Summary

A commercial agent for the Arabic markets, established in Romania, seeks producers and distributors of dried food, canned food, cosmetics, medical supplies and pharmaceutical products in Europe that wish to place their products on the Arabic market. The Romanian company seeks to find new partners in order to conclude distribution or commercial agency agreements.

Creation Date	29 April 2021
Last Update	10 May 2021
Expiration Date	11 May 2022
Reference	BRRO20210429001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/add0a227-dd18-4934-bafb-45f87d87d9ac

Details

Description

The company, established in Romania, is acting as a commercial agent for many Arabic investors, producers and buyers in Egypt, UAE, Libya and Tunisia. The mission of the company is to create a solid and trustworthy platform between the European market and the Arabic market.

The company is exporting and importing a wide variety of products including fresh vegetables, fruits, dried foods, medical supplies, cosmetics and pharmaceutical items. The company does not act like a broker, but a commercial

agent that represents its clients in the Arabic market, taking full responsibility of the deals, no matter if they are buyers or sellers, as they guarantee quality and security of the payments. The company owners have a wide experience in offering business consultancy services for Arabic investors interested in the European market and vice-versa, for European investors who have interest in the Arabic market.

In order to expand the European business reach in the Arabic regions, the company seeks to act as a commercial agent and/or distributor for any European companies on the Arabic markets (Egypt, UAE, Libya and Tunisia). The Romanian company is looking for producers or distributors of canned or dried food, medical supplies, cosmetics and medicines that want to expand their business and have their products distributed and/or represented in the region. The Romanian company is also willing to act as a business consultant for their future partners. Examples of requested products for the Arabic markets:

- Food: fresh fruits and vegetables, pasta, canned fish, canned beans etc.;
- Cosmetics: shampoo, conditioner, creams, lotions, deodorants, sunscreen products, personal hygiene products etc.;
- Pharmaceutical products: medicines, baby milk & food, infusions, laboratories kits etc.

In the framework of a distribution agreement, the Romanian company is willing to buy European products and place them on the Arabic market through its own chain of partners and collaborators (logistics and customs services suppliers). In the framework of a commercial agency agreement, the Romanian company is seeking to represent specific products on the Arabic markets, also offering business consultancy services, in order to find the appropriate market for each product.

Partnering Opportunity

Profile status : Published

Business Request

A Romanian company seeks producers of heavy building material products under distribution services agreements.

Summary

A Romanian wholesaler of wood, construction materials and sanitary equipment needs to obtain building materials for its distribution line and, as such, is interested in cooperating internationally with producers of building products within the frame of distribution services agreement.

Creation Date	14 May 2021
Last Update	31 May 2021
Expiration Date	01 June 2022
Reference	BRRO20210514001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ccc12d46-f789-421d-949c-fdafd4394994

Details

Description

The Romanian company was founded in 2000. They specialise in the wholesale of wood, construction materials and sanitary equipment. Specifically, they offer the following:

- rebar (pipes/ angles);
- reinforcing steel (wires/ nails/ welded meshes);
- brick-and-mortar (aerated concrete/ bricks/ lintel);
- heavy construction materials (adhesives/ putty/ concrete/ polishing plaster coat/ mechanized plaster/ fine

wall plaster/ lime);

- thermal insulation systems (stone wool/ mineral wool/ polystyrene);
- oriented strand boards (OSB);
- roofing systems (ceramic tiles and accessories/ concrete tiles and accessories/ metal tiles and accessories/ bituminous shingle);
- drywall systems (drywall slabs/ drywall profiles/ accessories for drywall/ boarded ceilings);
- acrylic/ silicone decorative plaster (polystyrene ornaments/ washable paint/ decorative coatings/ primer);
- ceramic systems for chimneys and ventilation (chimney bricks/ masonry firestone/ thin bricks);
- clear and bronze polycarbonate;
- solid and liquid waterproofing systems (bitumen/ sealant products/ polymer/ polymer concrete/ silicone/ polyurethane foam/ bituminous building papers/ fiberglass membrane/ slate waterproofing membrane);
- polyurethane foam and sealant products (adhesive foam/ sealant foam);
- paving stones, paving tiles and curbs.

The Romanian company is interested in cooperating with foreign producers of heavy construction materials under distribution services agreements. By concluding such partnerships, they intend to diversify and upgrade their product portfolio, as well as satisfy an ever-growing demand for high-quality, novel construction materials.

Partnering Opportunity

Profile status : Published

Business Request

A Russian tattoo company is looking for foreign investors to organize a network of professional tattoo salons in Russia

Summary

A Russian company from Moscow is engaged in certified tattoo applications. At the moment, the company plans to expand due to high demand. The company is interested in finding foreign investors who will provide financial assistance in creating a network of professional tattoo salons in Russia. The company plans to enter into a financial agreement.

Creation Date	13 May 2021
Last Update	17 May 2021
Expiration Date	18 May 2022
Reference	BRRU20210513001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/19c64ece-8e00-4cf2-b812-e62641624e46

Details

Description

The Russian company based in Moscow has its own tattoo salon. The company carries out its work on the basis of a medical license. The company has more than 20,000 tattoo sketches of various styles and directions and also has a huge variety of fonts for tattoo inscriptions. The company only works with professional and high-quality consumables. The company pays great attention to safety, so it uses only disposable materials that are directly in contact with the skin (needles, caps, spouts) during tattooing. Today, the market of tattoo salons in Russia is growing rapidly, however, there are very few certified salons.

The Russian company is looking for foreign investors who will be able to provide financial assistance for the organization of a network of professional tattoo salons in Russia. The company has a good reputation, as everyday customers leave positive feedback.

The company employs top masters of applying various tattoo techniques. All specialists undergo annual professional development and are trained by leading tattoo training schools. Also, all specialists were trained by the best tattoo masters in Brazil. In addition, the Russian company also organizes training for professional tattoo masters.

As a result of this agreement, the potential partner will have to make financial investments in the development of a network of tattoo salons, and the Russian company will be engaged in solving all issues related to attracting a team, building business processes, organizing the salons themselves, training, logistics. It is planned to have a net profit of 2 thousand euros per day from one salon.

Partnering Opportunity

Profile status : Published

Business Request

UK pet food wholesaler and retailer offers contracts for the supply of wild bird food and wild bird feeders

Summary

UK pet food wholesaler and retailer offers contracts to new suppliers (ideally manufacturers or growers) of a variety of wild bird feed such as peanuts and sunflower hearts/ kernals etc. The company also seeks a supplier of a range of wild bird feeders.

Creation Date	18 May 2021
Last Update	24 May 2021
Expiration Date	22 May 2022
Reference	BRUK20210430001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/efdf76d1-ae8d-490b-a5c3-ba6919f520a0

Details

Description

This UK company is a pet food & wild bird food retailer and wholesaler. The company has been trading since 2004 and sells both from physical locations, via a number of market stalls in regional towns, and on line. They have built up an extensive customer base and seek to expand their product lines and order quantities as their market share increases. The main products and volumes (40 foot container loads) required are peanuts (for wild birds), 3 x containers per year, sunflower hearts / kernals (for wild birds), 2 x containers per year, bakery grade kernals, mixed wild bird seed, 2 x

containers per year

The customer also requires a range of wild bird feeders, 1 x container per year.

Currently the wild bird food is mostly imported into the country via agents and the company would be keen to speak directly to manufacturers or growers. This could potentially help in achieving some cost savings. The company could also help suppliers solve any overstock by providing an outlet for end of line or short dated product etc.

It is expected stock will be stored in a warehouse which is clean, dry, protected from light and moisture, has a constant temperature, with pest control systems in place. The seed should be stored in a way that secures it from destruction, on pallets etc.

The company anticipates a long relationship with suppliers who can provide the products required.

Partnering Opportunity

Profile status : Published

Business Request

A Polish company is looking for suppliers of galvanized, stainless steel wire ropes of various constructions and diameters in the full size range

Summary

A Polish producer of wire rope slings, chain slings and distributor of the webbing slings and steel wire ropes is looking for producers / suppliers of galvanized, stainless steel wire ropes of various constructions and diameters in the full size range. The company is mainly looking for galvanized steel wire ropes with nominal and increased tensile strength in full range of construction and diameter from 1mm to 42mm. The company offers distribution agreements.

Creation Date	21 May 2021
Last Update	28 May 2021
Expiration Date	29 May 2022
Reference	BRPL20210521001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/1cfd2c26-9f3f-4150-a6b0-57c54d9299f3

Details

Description

A Polish producer of wire rope slings, chain slings and distributor of the webbing slings and steel wire ropes is offering its services and is looking for producers / suppliers of galvanized, stainless steel wire ropes of various constructions and diameters in the full size range. The main focus of the company are galvanized steel wire ropes with nominal and increased tensile strength in full range of construction and diameter from 1mm to 42mm.

The company has over 30 years of experience in this industry as a reliable partner and previously it operated as a

sole proprietorship. It has numerous recommendations from many consignees, which guarantees reliable business operations.

Preferred Purchasing Markets - Asia and other parts of the world.

The company requires the supplier to certify the origin of the goods and the manufacturer's approvals. It is offering its services as a distributor on the domestic market in order to widen the range of offered products and present products to its significant network of contacts gained in the course of business activity.

Partnering Opportunity

Profile status : Published

Business Request

Russian company which is engaged in the commercialization of its own scientific and technical developments is looking for partners to conclude distributing and license agreements

Summary

A Russian company is engaged in the commercialization of its own scientific and technical developments, the provision of services and/or through the licensing and sale of IT systems. The company provides peer-to-peer CDN (Content Delivery Network) services for online TV and video-on-demand services. The company is looking for partners to conclude a distributing and license agreements.

Creation Date	29 April 2021
Last Update	20 May 2021
Expiration Date	21 May 2022
Reference	BRRU20210429001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ea7a2587-761b-40bc-8ddb-71c70b350d03

Details

Description

The Russian company from the Perm region was founded in 2015. The company's story has begun when streaming business found out that a traditional CDN has limits and cannot maintain the capacity to deliver video to all viewers simultaneously.

The company offers:

1. Easy solution for complex content delivery problems

A smart device-side load balancer controls the delivery of every video chunk to ensure the highest playback quality and to minimize the overall content delivery costs.

Rebuffering and playback failures are strong indicators of congestion on the CDN. The more the audience, the less bandwidth is available per one viewer, the higher the chances of streaming failures and cascade quality degradation.

To avoid such failures OTT (Over the Top) can only switch between CDNs trying to predict which CDN would be better for a particular viewer. The company provides each viewer with multiple connections to other peers and constantly measures their quality. Real-time switching to the best source of the traffic results in decreasing rebuffering rates up to 4 times compared to traditional CDNs.

2. Adaptive & scalable P2P(Peer-to-Peer) CDN for OTT video streaming services

The company creates adaptive and secure peer-to-peer Content Delivery Network enabling viewer's devices to stream video to each other.

The company provides peer-to-peer CDN services for online TV and video-on-demand services. A simple JavaScript plugin to a video player enables devices watching the same video connect with each other through WebRTC to transfer video chunks between each other, decreasing the traffic consumption from original CDN by 80%.

Each viewer's device gets connected to several other viewers using WebRTC supported natively by more than 75% of devices. The viewer does not have to install any plugins. The network is built automatically and adjusts in real-time to provide peers with the best connectivity.

The Russian company is looking for foreign partners from to conclude distribution services or license agreements. The company will provide the partner with all the rights to use this product, as well as complete detailed instructions in the partner's native language. The partner will be granted a license to install and launch modems for production needs and purposes. The company wants to expand abroad with growing production and therefore they wish to find new partners - distributors, capable to roll out the products on their markets, based on distribution agreements.

Partnering Opportunity

Profile status : Published

Business Request

French company seeks provider of cosmetic solution for overnight use which prevents body from sleep wrinkles for distribution agreement

Summary

French SPA and well-being company is looking for an innovative solution for its customers to avoid the appearance of facial and necklines wrinkles during the night or at least to make them disappear. The solution should be mechanically cosmetic (sticky strips, silicon pads, masks, pillow...) or naturally cosmetic (organic product of plant or algae origin) or other. A distribution agreement is sought with a partner providing such specific anti-wrinkles products, preferably located in Europe.

Creation Date	28 April 2021
Last Update	04 May 2021
Expiration Date	05 May 2022
Reference	BRFR20210416001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/2b966f9c-08c7-48e1-a586-055ec62e333e

Details

Description

The French company has strong wellness expertise for the SPA activities of its large clientele, and they have identified new demand for an anti-ageing solution to preserve the skin and to prevent sleep wrinkles formation due facial and neckline distortion during the night when sleeping on side.

The company has no answer in this market and wants to offer a beauty system solution to treat the root cause of

the appearance of sleep wrinkles at night rather than treating the consequences in the morning.

As a result, the company is currently looking for an efficient solution to avoid or drastically reduce sleep wrinkles (pressure lines, cheek indents, chest wrinkles, and forehead lines) that could be for example:

-a system of sticky strips, silicon pads or gels, masks...

-an innovative soft material for the pillows or the mattress, back sleeping system...

-an elixir, a gel or cream that can contain very active natural ingredients and which must dry or solidify that is to say with mechanical virtues of fixing the tissues to avoid wrinkles.

This product is planned to be commercially disseminated through the company's network of 400 SPAs toward a large clientele.

The French company is willing to find abroad a long-term partner offering such an existing product under a distribution services agreement. The partner should be preferably located in Europe.

Partnering Opportunity

Profile status : Published

Business Request

A Dutch company specialized manufacturing flexible packaging solutions is looking for a manufacturer of a 100% recyclable paper-packaging with transparent window.

Summary

The Dutch based company has, as a manufacturer of flexible packaging, about 40 years of experienter. The company's products are used by leading local and international brands. The products on offer include stand-up pouches, plastic envelopes, tote bags and resealable bags. The company is looking for a manufacturer of a 100% recyclable transparent paper window, that can be used in packaging portfolio of the SME. With the potentail partner the SME wants to conclude a manufacturing agreement.

Creation Date	21 May 2021
Last Update	24 May 2021
Expiration Date	25 May 2022
Reference	BRNL20210517001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/61f7fa4-8657-42c6-b4a7-208b03cf413c

Details

Description

Originally the family owned and based in the Netherlands SME ia a manufacturer of flexible packaging. Currently, the company is working on expanding their portfolio and is investing in more sustainable alternatives such as mono-material packaging and the use of alternative materials such as paper. Since paper is created from a

renewable source and in case it is designed for recycling/repulping the environmental impact, paper especially at the end-of- life outruns plastic and is a future oriented solution. The SME is aware of a growing demand for sustainable packaging and a great interest in paper products by their customers. Hence, the SME is looking for innovators with a sustainable interest in creating a recyclable/re-pulpable paper-packaging with a window for dry-foods. The offered packaging solution must comply with required food standard, FSSC 22000, that provides a certification scheme that incorporates an in-depth hazard analysis in a robust food safety management system to control the food safety hazards, minimize risks, and assure the production of safe packaging and packaging materials.

The company has the intention to conclude a manufacturing agreement, but forms of cooperation and agreement can be discussed.

IMPORTANT: This Business Request refers to an innovation challenge published on the internet platform. If an organization expresses interest before closing date, it will be guided towards this open innovation platform. After registration participants can browse free through other submissions and engage in discussions. All submissions will get feedback by the company on this open platform. The challenge opens on June 7th and closes on July 12th, 2021. Mind that posts on this platform are not confidential. Beside open discussions on the platform, sharing of confidential information will be made possible on demand. After that, the firm will select the SMEs with whom they would like to cooperate in the development of a solution. Once the challenge is closed, Expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Business Request

A French company is looking for a manufacturer of glass food containers

Summary

A French company in the childcare industry is looking for a European glass manufacturer to produce baby food containers under a manufacturing agreement.

Creation Date	21 May 2021
Last Update	28 May 2021
Expiration Date	29 May 2022
Reference	BRFR20210518001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/62bd5c9b-895a-4e1b-8f60-30822b3a1788

Details

Description

A French company expert in childcare designs and develops a huge range of products for babies. The company has always put respect and responsibility at the heart of this values.

The company is looking for a partner able to fulfil its environmental vision. The company wants to establish a manufacturing agreement with a glass manufacturer.

The capacities for the glass container looked for are 140 mL and 250 mL, with graduations on the jar in mL and Oz. Containers must be equipped with a tight lid (hermetic liquid/air). The glass will be subjected to freezer,

microwave, and dishwasher daily. It also has to be quite resistant as the glass will undergo sudden temperature variations.

The company is looking for sourcing or new development.

Partnering Opportunity

Profile status : Published

Business Request

Italian company is looking for suppliers of innovative greenhouse and open field sensor systems to sell under a distribution or commercial service agreement.

Summary

An Italian company, specialized in public-funded agricultural innovation projects to help farmers and based in the South of Italy, is looking for suppliers of innovative solutions in the field of sensors systems and tools to be used mainly in greenhouses and for open field agricultural production. The sought partner can be a small and medium enterprise interested in offering the requested products under a distribution or commercial service agreement.

Creation Date	07 May 2021
Last Update	31 May 2021
Expiration Date	01 June 2022
Reference	BRIT20210507001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b0eb454b-69f5-4a63-8df8-3baa7223898e

Details

Description

An Italian company specialized in public-funded agricultural innovation projects to help farmers based in the South of Italy, has access to advanced production technologies.

The company is accredited by the Italian Ministry of Agriculture in over 50 areas of expertise and the team is composed by highly-qualified agricultural technicians, software engineers and business consultants.

Since 2017 they have contributed to several agricultural projects of international relevance, relying on a portfolio of development partners including Universities and Research Organizations, Industry Associations, IT Companies,

Technology Transfer Agencies, Public bodies and NGOs.

Their main role is to assist growers throughout the project management cycle, helping them in scouting the innovative production management technologies that better satisfy their specific needs and requirements within each project.

In Southern Italy there are currently 126,800 agricultural SMEs that generate an estimated annual production value of 33 billion euros. An increasing consistent part of the sales turnover generated by these companies is reinvested to automate and digitalize production facilities. The agricultural SMES also receive an annual amount of public-granted funding of at list 7 Billion Euro to support the sector's transition to the industry 4.0. As a consequence, the business of the company is rapidly expanding due to the growing needs for agricultural technologies shared among growers and the increasing financial support provided by the government. Given the rapid growth in technological demand, the company wants to explore a market different from the Italian one in order to find competitive and cutting-edge solutions in the field of sensors and beyond for the greenhouse and open field agricultural production sector.

In order to fill the consistent technology gap, the company has established a new division for selling greenhouse sensors technologies outsourced from EU-Markets under distribution service agreements.

In exchange of sales commissions, which may vary depending on the extent and duration of company's involvement, the company' sales division will help foreign technology suppliers to:

- Customize their offer to the South-Italian agricultural production market;
- Increase sales by outreaching and engaging new clients;
- Promote their value offer through ad-hoc communicational and marketing campaigns;
- Comply with public, market and sector standards and regulations;
- Maintain solid business relations with clients and provide post-sales clients support.

Company's portfolio of clients in Southern-Italy is composed by agricultural associations, consortiums and other sector's conglomerates grouping around 4.500 SMEs divided as follow:

- 2.200 producers of citrus fruits, mainly oranges and lemons;
- 1.300 producers of ornamental Citrus pot plants;
- 500 Olives and Oil producers;

Most of clients are pioneers in the adoption of modern agricultural technologies and each of them is certified with at least one agri-food product quality certification brand recognized by the European Commission, including Protected Designation of Origin (PDO) and Protected Geographical Indication (PGI).

The company is looking for suppliers of sensors systems and tools which can be adopted by their clients within one or more public-funded innovation project. Considering that project goals and objectives may vary considerably, the company is not looking for a specific sensor. Instead, the company is willing to establish new commercial partnerships with sensor technology suppliers that distinguish themselves for the competitiveness of their solutions and have commercial potential in the South-Italian agricultural production market.

The sought partner can be a small and medium enterprise interested in offering the requested products under a distribution or commercial service agreement.

Partnering Opportunity

Profile status : Published

Business Request

Experienced German medical technology company is looking for highly innovative medical technology products for the distribution in Germany and other EU countries under a distribution services agreement

Summary

A German medical devices distribution company is looking for innovative medical technology products in the field of in-vitro diagnostics, point-of-care diagnostics or wound management and related fields to be distributed by them in Germany and/or the DACH-region (Germany, Austria, Switzerland) under a distribution services agreement. Their clients are hospitals and clinics.

Creation Date	03 May 2021
Last Update	10 May 2021
Expiration Date	11 May 2022
Reference	BRDE20210503002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5dbe9b92-d40c-4d6d-835b-05c389f13105

Details

Description

The German medical devices specialist has been distributing and leasing medical equipment to hospitals and other clinical institutions in Germany successfully for more than 15 years. The company is headquartered near Frankfurt, in the center of Germany, and employs more than 20 people. Its customers include university hospitals, clinic associations and specialist hospitals (e.g. dermatological clinics) all over Germany. During the last decade,

the company established itself as a well-known and leading distributor in the field of transcutaneous blood gas monitoring and point-of-care diagnostics, having cooperated with leading medical device manufacturers. Their processes are ISO certified and they dispose of highly motivated and qualified sales force in order to best serve its clients at the highest standard of quality.

The company primarily operates on the German hospital market. The customer base includes more than 800 hospitals with more than 2.000 potential customers. Moreover, the company delivers to ambulances, nursing services and medical logistics providers/dealers. Within the hospital, the focus areas include the emergency room, intensive care unit, pneumology, cardiology, cathlab, point-of-care-testing lab, laboratories, interventional neuroradiology, dialysis, heart surgery, diabetology as well as various others.

The current product range encompasses four main product groups:

- 1) Transcutaneous blood gas monitoring: Transcutaneous blood gas analysis is a method for continuous, non-invasive monitoring of ventilation and oxygenation. The monitoring of the two important blood gases CO₂ und O₂ allows a direct detection of changes in the oxygenation status.
- 2) Point-of-care-testing coagulation: Monitoring of important parameters from patients during anticoagulation therapy and the patient's platelet reactivity to antiplatelet medications.
- 3) Point-of-care-testing blood analysis: Analysis of important blood parameters in different clinical environments to support in the diagnosis and detection of shunts in the heart and large vessels.

In order to widen their range of products, the German company is looking for innovative products for the German hospital market in the field of in-vitro diagnostics, point-of-care diagnostics or wound management and related fields that fit into the existing product portfolio. The company offers distribution services agreements.

As cooperation partner, the German company is able to offer:

- Resources and skills to quickly introduce and spread new products into the German hospital market
- Existing relationships and contracts with all major purchasing- and hospital groups (that lower market entry barriers)
- An existing experienced workforce and technical infrastructure for a quick introduction of new products
- An excellent reputation, which additionally eases the introduction of new products
- In-house technical support staff
- Sales and cost synergies

Partnering Opportunity

Profile status : Published

Business Request

Irish clothing company looking for manufacturing agreements with clothing manufacturers in the EU

Summary

Irish clothing company established in 1999 is looking for manufacturing partnerships with EU based clothing manufacturers for CMT (Cut, Make, Trim) or FPP (Full Package Production) of unisex knitwear, scarves, shirts, waistcoats and jackets.

Creation Date	23 April 2021
Last Update	05 May 2021
Expiration Date	06 May 2022
Reference	BRIE20210324001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4c5879c7-6461-4e4a-85ee-b30e8c3432a3

Details

Description

This company which is based in Ireland has been selling clothing, accessories, and gift items to retailers in the North American market for over 20 years. In the past four years it has expanded its wholesale offering into Canada, and direct to consumer sales worldwide.

Sustainability and ethical sourcing are core to the company's beliefs and wish to partner with European manufacturers who share these values.

The use of high-quality, natural, local textiles is important to this heritage brand. The product range consists of

headwear, sweaters, scarves, socks and throws which are primarily made from wool and tweed.

The company is looking to expand its range. Products of particular interest to the brand are.

- Knitwear - Wool
- Socks - wool & wool blend
- Beanie caps
- Flannel shirts
- Pyjama pants
- Hip flasks
- Waist coats and tweed jackets

Partnering Opportunity

Profile status : Published

Business Request

A Polish company is looking for producers and suppliers willing to enter Polish market with their products under commercial agency agreement

Summary

A Polish company acting as a commercial agency is offering services to foreign companies interested in entering the Polish market with their products. It is able to support entrepreneurs from any sector under a commercial agency agreement.

Creation Date	23 April 2021
Last Update	04 May 2021
Expiration Date	05 May 2022
Reference	BRPL20210408001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c108e5a3-4185-4e86-bbe1-acf65382426a

Details

Description

A Polish company acting as a commercial agent is specialized in introducing all kinds of products to the domestic market and enabling their sales.

Additionally, it is providing a broad range of services aimed at development of sales and market expansion through marketing and product development projects.

It offers sales intermediary services, customers service and a full range of market and product development services on the Polish market. The company has a wide range of contacts with wholesalers and access to e-commerce platforms and is able to provide services of marketing, finance, transport and law experts.

Company offers help in creation and implementation of new product introduction strategies on the Polish market, representation of client, solicitation of customers, management of customer services, preparation and conducting of negotiations in the name of its clients, intermediary services, organization of local offices and sales structures, creation and implementation of marketing strategies, support of logistics, customs and law processes.

The company is focusing on categories connected with direct and indirect sales and support of market development of industrial products and solutions from such sectors as automotive, offshore, high-tech, medical, food, etc. are their main interest.

The company is willing to act as a commercial agency for foreign companies interested in entering the Polish market with its products.

Partnering Opportunity

Profile status : Published

Business Request

French company is looking for subcontractors in European countries in the sector of electric drives and electro magnetic solutions

Summary

A French company in the field of electric motor and generator design is looking for subcontractors in the same sector, in Europe. This company customizes products with different options adapted to the customers' requirements and would like to enlarge its solutions and expertise.

Creation Date	20 April 2021
Last Update	28 May 2021
Expiration Date	29 May 2022
Reference	BRFR20210420001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e48358b5-ab55-4008-9e51-b12beb38b55d

Details

Description

A French company that proposes high level technical services and expertise in the sector of electromagnetic, thermal and mechanic analysis and design of both conventional and unconventional electric motors, drives and generators, is looking for subcontractors in Europe with complementary products and/or expertise and/or technical and engineering solutions in the following domains :

- Electromagnetism (our core expertise),
- Thermal aspects,

- Power electronics,
- Controls,
- Solid and fluid mechanics,
- System integration and general electrical engineering.

This company is looking for subcontractors in order to propose and enlarge technical answers adapted to the client expertise ranging from punctual advise to turnkey projects.

The French company proposes solutions such as :

- laboratory dynamometer kit for test load generator calibration and power measurements for future automobile accessory application,
- tailor made components (composite materials, specific combination of different fibers, matrix materials, special reinforcement architectures),
- bow and stern thrusters (easy maneuvering of ships and boats),
- industrial brushed motor customized with different options,
- complete range of permanent magnet materials (industrial commercial and consumer use),
- electrical steel grades (stator and rotor laminations of electrical machines).

Partnering Opportunity

Profile status : Published

Business Request

French SME is looking for manufacturers able to produce wetsuits and accessories in neoprene.

Summary

A French SME that commercializes a new brand of kitesurfing, windsurfing and wingfoiling wetsuits and accessories in neoprene is looking for its first collection, partners in Europe for manufacturing agreement.

Creation Date	29 April 2021
Last Update	03 May 2021
Expiration Date	04 May 2022
Reference	BRFR20210422001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/920b451a-8af0-428f-96f1-ba545747bcab

Details

Description

A new French brand located in the south of France, created by two young women (one fashion designer and one technical sales engineer) passionate about kitesurfing and outdoor activities, is looking for their first collection manufacturers implanted in Europe specialized in neoprene. Their goal is to provide a fresh kitesurfing, windsurfing and wingfoiling wetsuits and accessories offer.

The brand is set on four key points which are :

- a new design from cuts to colors and prints
- products sustainability and eco-design at the company's heart

- French or European manufacturing
- a high level of technicity which is required for this kind of products

They are currently working on their first collection which will include wetsuits along with a neoprene line of jackets, impact vests, beanies, socks, gloves, etc. dedicated to those watersports. All products will be for both men and women. There will also be a line of technical accessories such as harnesses, helmets, sunglasses and leashes.

They are looking for factories able to produce high quality wetsuits and/or neoprene jackets, impact vests, beanies, socks, gloves, etc. under the designer's models.

Partnering Opportunity

Profile status : Published

Business Request

A German online food delivery service is looking for a compression molding manufacturer to produce custom lids for its food to-go packaging

Summary

A German sustainable online food delivery service is looking for a compression molding company to manufacture custom food grade lids (silicone and Thermoplastic Rubber (TPE) / Polypropylene (PP) / Polyethylene (PE)) for its food to-go packaging according to the design requirements set by the German company.

The company is interested in partnerships in the frame of a manufacturing agreement.

Creation Date 11 May 2021

Last Update 26 May 2021

Expiration Date 13 May 2022

Reference BRDE20210511002

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a6290d86-37d9-444e-bd1a-5c25a6d0b746>

Details

Description

A German SME - with extensive experience in running delivery focused restaurants, IT and building mobile first companies - has developed a sustainable and innovative application-based restaurant delivery service with a smart deposit system for their reusable packaging.

Customers can pre-order restaurant meals through an app and receive refrigerated meals in reusable packaging

within selected time windows.

Used packaging is returned hassle-free to the company's delivery drivers upon the next delivery and is cleaned by the company for reuse. In doing so, the company eliminates food packaging waste in its food deliveries.

The company has designed custom lids for its rectangular and round packaging but cannot manufacture them in-house. Therefore, the company is seeking a compression molding company to produce the silicone and TPE/PP/PE lids. The cooperation between the company and the manufacturer will be established under a manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

A Finnish SME is searching for a plastic mailer bag manufacturer from Europe

Summary

A Finnish SME offers packaging-as-a-service and they are now searching for a plastic mailer bag manufacturer from Europe with material expertise and handling of polypropylene (PP) and polyethylene terephthalate (PET). Also seam welding, sewing and printing capabilities are expected. The preferable cooperation model is a manufacturing agreement.

Creation Date	18 May 2021
Last Update	28 May 2021
Expiration Date	29 May 2022
Reference	BRFI20210506001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/150d6c4b-d238-4c59-9905-b0f1ca9b7eb3

Details

Description

A Finnish SME, established in 2011, is offering packaging as a service. The company cooperates with major retail and consumer good brands and the main market area is Europe. The company's target is to reduce the amount of packaging waste.

When the company is currently scaling their operations up, they require new bag manufacturers in Europe to reduce lead times and costs.

The product is a plastic mailer bag of own design by the Finnish SME, but cooperation is expected in finalising the

design for the production. There are three different sizes, the smallest is 35 x 25 x 10 cm and the biggest is 68 x 35 x 22 cm.

The company is searching for a cost effective and reliable plastic mailer bag manufacturer for their production partner. The manufacturing lead times should be reasonable and the unit price should be lowered, and the company is expecting an automatic manufacturing method to avoid manual sewing.

Material expertise and handling of polypropylene (PP) and polyethylene terephthalate (PET), woven/nonwoven, lamination and printing is required as well as seam welding and sewing. Printing capability is expected also.

Partnering Opportunity

Profile status : Published

Business Request

Romanian architecture studio seeks partners for outsourcing and subcontracting agreements

Summary

Romanian architecture studio seeks partners specialized in 3D photorealistic visualizations, virtual tours, architectural photography, houses and interior design, in order to conclude outsourcing and subcontracting agreements and to take over some tasks given by the Romanian company.

Creation Date	02 March 2021
Last Update	05 May 2021
Expiration Date	06 May 2022
Reference	BRRO20210208001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9e75758f-bd3f-4f28-b150-b183d3deebb3

Details

Description

Established in Transylvania by a team of young architects, the Romanian studio provides high-quality visualizations, 360° renders, interior design solutions, product design as well as architectural solutions for any kind of project. Their studio has a minimalist perspective and combines very different materials under a contemporary style.

The Romanian company also has experience in product design: the design and production of limited edition and custom made wooden products - lighting products, wallets, pen holders, coffee tables, dining tables, etc.).

The company is looking for partners who could offer *3D modelling, animation, rendering and visualization; *architectural photography; *architectural drawings; * architectural design; * interior design and, thus, being part of the Romanian team by taking over some tasks given by the Romanian company.

Thus, with an international work experience with Australian partners, the Romanian company is interested in concluding outsourcing and subcontracting agreements with European and non-European partners who would like to join the team and can offer one of the services the Romanian company has in the portfolio and and mentioned in the previous paragraph.

Partnering Opportunity

Profile status : Published

Business Request

Supplier for solid wood profiles sought by German manufacturer of outdoor furniture

Summary

A German manufacturer of wooden outdoor furniture, as barrel saunas, camping houses and garden shower cabins, is looking for new suppliers of solid wood profiles, planed or raw. The requested profiles should be mainly of spruce and pine wood, but also aspen or abachi wood profiles are of interest. The German company would like to enter a supplier agreement with the new partner.

Creation Date	30 April 2021
Last Update	27 May 2021
Expiration Date	05 May 2022
Reference	BRDE20210429001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c63cf68a-3a1d-4c09-b3fe-029d4986d45c

Details

Description

This German company is a manufacturer of wooden outdoor furniture. Founded in 2001 in Northern Germany the company started with the production of outdoor saunas for the German market. The company has constantly developed their product range and is now producing several types of saunas, like barrel saunas, kota saunas as well as custom-made outdoor saunas. Further they offer a variety of wooden outdoor products for camping, garden and pool, for example shower cabins or tiny camping houses.

To enlarge their production capacity the company is now looking for further supplier of solid spruce and pine wood profile (planed or raw) in the lengths of 3.30 m. Besides spruce and pine wood, the company is also interested in aspen or abachi wooden profiles. The Germany company will need around 200 m³ wood profiles per year.

The new partner should be experienced in international cooperation and be able to deliver the wood profiles in quality and delivery time according the negotiated agreements.
The German company wants to enter a supplier agreement with the new partner and is much interested in long-term partnerships.

Partnering Opportunity

Profile status : Published

Business Request

A German online food delivery service is looking for a porcelain manufacturer to produce custom food to-go packaging according to design requirements

Summary

A German sustainable online food delivery service is looking for a supplier / manufacturer of porcelain that can produce porcelain to-go packaging according to the design requirements set by the German company.

The company is interested in partnerships in the frame of a manufacturing agreements.

Creation Date	03 May 2021
Last Update	04 May 2021
Expiration Date	05 May 2022
Reference	BRDE20210503001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c93fb82f-88a9-4050-a768-952d1de29267

Details

Description

A German SME - with extensive experience in running delivery focused restaurants, IT and building mobile first companies - has developed a sustainable and innovative application-based restaurant delivery service with a smart deposit system for their reusable porcelain packaging.

Customers can pre-order restaurant meals through an app and receive refrigerated meals in hotel-grade porcelain packaging within selected time windows.

Used porcelain packaging is returned hassle-free to the company's delivery drivers upon the next delivery and is cleaned by the company for reuse. In doing so, the company eliminates food packaging waste in its food deliveries.

The company has designed rectangular and round porcelain bowls for its deliveries but cannot manufacture them in-house. Therefore, the company is seeking a supplier/manufacturer to produce the porcelain bowls. The cooperation between the company and the porcelain manufacturer will be established under a manufacturing agreement.

Especially, supplier / manufacturers from Bulgaria, Romania, Czech Republic, Turkey, Ukraine are sought. Nevertheless, suitable companies from other countries are also welcome to express their interest.

Partnering Opportunity

Profile status : Published

Business Request

International online marketplace is looking for (new) fashion designers & brands under commercial agency agreement

Summary

A Dutch SME is looking for (new) fashion designers & brands of ladies' and men's wear and accessories from Europe and around the world for their international online marketplace. The Dutch company is interested in cooperation in the frame of a commercial agency agreement.

Creation Date	21 May 2021
Last Update	25 May 2021
Expiration Date	26 May 2022
Reference	BRNL20210521001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/76b298da-4b15-4113-a396-a0a5a991e27d

Details

Description

In 2020 the Dutch company has started an international online marketplace that makes it possible to discover unique and cutting edge designs (limited pieces) matched to the personal taste and style of the customer. This Dutch SME is looking for (new) fashion designers & brands of ladies' and men's wear and accessories from Europe and around the world for their international online marketplace. The Dutch company is interested in cooperation in the frame of a commercial agency agreement.

The Dutch SME offers a fashion online platform and a creative and diverse global community, for everyone with a heart for fashion, regardless of style, experience or background. This platform is a marketplace that allows fashion designers and brands to present themselves and their designs by utilizing personalized, on-site stores.

The platform aims to revolutionize the fashion industry by making slow fashion the new fast fashion. The marketplace creates more attention for the creators and their story, and focus on fashion that is truly unique.

There are three kind of memberships for this platform. Fashion designers or brands can join the online marketplace as a community member or premium member. For organizations or professionals, there is the possibility to join as an alliance partner. For the members it is free to place products on the website, however, the company charge a 15% service fee on the total price of every order to be paid by the seller. For premium members, the fee is 12.5%. The service fee will be used for marketing and to maintain and improve the platform.

The community member has:

- On-site store;
- Exposure of their designer's page;
- Access to knowledge;
- 24/7 online service;
- Internal messaging to interact with customers.

The premium member has all advantages of the community membership, plus:

- Exposure on the landing page;
- Access to consultancy in the field of designing, marketing and manufacturing;
- 25% discount on sales fees.

The alliance member has:

- Access to events;
- Ability to post on the website and media channels.

Partnering Opportunity

Profile status : Published

Business Request

Supplier of displays for sales promotion and point-of-sale solutions sought by German wholesaler

Summary

A German wholesaler is searching for new sales promoting display solutions to present specific pet articles in their retailer shops worldwide. They are looking for supplier and manufacturer of displays out of various materials, with a focus on metal presenter for the point-of-sale. The German company is interested in entering into a supplier agreement or a manufacturing agreement.

Creation Date	30 April 2021
Last Update	06 May 2021
Expiration Date	07 May 2022
Reference	BRDE20210419002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/1b822294-0455-446c-a725-3d48fc767af0

Details

Description

This Germany company is a European market leader for pet supplies. The company is a wholesaler who provides about 6,500 non-food articles for dogs, cats, birds, small animals and reptiles to more than 8,500 retailers in nearly 90 countries worldwide. With the aim to guarantee highest quality, the products are tested in house and customer complaints are considered carefully. Further the company offers customer-oriented logistics services and ensures fast delivery to their retailers.

With the aim to support their retailers at the point of sale in the shops the company offers a range of sales-promoting solutions for their pet articles. The company is always looking for new suitable display solutions for their products which they can offer their retailer.

Currently the company is searching for new display solutions to present specific pet food underlays in the retailer shops. They want to get in contact with supplier and manufacturer who can offer them metal display solutions. These displays, made of light metal, shall present pet food underlays in the shop. Each display should have 4 drawers (or baskets) to present the different types of underlays to the customer. A sketch with dimensions is shown in the appendix.

Besides these specific metal displays the company is also interested in new point of sales display solutions. Currently the company use displays made of metal, wood, cardboard and plastic. But they are open for innovative solutions and new sustainable materials. The used materials may vary depending on the project.

The company is looking to cooperate with supplier and manufacturer of point-of-sale displays. The prospective cooperation partner should have experience with sales promoting displays, the production and packaging and be able to deliver these items in bigger quantities (from 500 pieces). They are interested in establishing a supplier or manufacturing agreement and in partnerships on a long-term basis.

Partnering Opportunity

Profile status : Published

Business Request

A Dutch designer is looking for a manufacturer of tailor made brass accessories

Summary

A Dutch accessories designer is looking for a partner who can produce a small batch of custom made brass accessories / hardware for leather accessories like bags and belts.

The designer seeks a partner to collaborate under a manufacturing, outsourcing or supplier agreement.

Creation Date	30 April 2021
Last Update	11 May 2021
Expiration Date	12 May 2022
Reference	BRNL20210428001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/42ad5a86-673e-49ea-842f-3958f6589dcc

Details

Description

A Dutch accessory designer is looking for a partner who can produce a small batch (approximately 100 pieces per design) of custom made brass accessories / hardware for leather accessories such as bags and belts.

The types of hardware the company seeks to produce include buckles, washers, Chicago screws and head screws, which are machined by the manufacturer with precision technologies. The fashion brand combines this with the very latest technology of 3D printing and with the beauty of leather crafts.

The designer seeks a partner to collaborate under a manufacturing, outsourcing or supplier agreement.

Partnering Opportunity

Profile status : Published

Technology Request

Partner sought to test new technology for bio-remediation of soils contaminated by hydrocarbons

Summary

A Spanish SME devoted to biomolecular analysis for the environment requests collaboration to complete its experiments to develop new solutions to improve hydrocarbon contaminated soils bioremediation. The company looks for partners working with bioreactors that can provide samples. The SME is willing to reach a service agreement or a technical cooperation agreement.

Creation Date	20 May 2021
Last Update	27 May 2021
Expiration Date	28 May 2022
Reference	TRES20210507001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/6b8ea5dc-36bb-49a9-b287-3d18adf6cab9

Details

Description

Biopile treatment is a full-scale technology in which excavated soils are mixed with soil amendments and placed on a treatment area. Its operational duration and maintenance is considered as short-term, lasting a few weeks to several months. Thus, within this process, there are two key factors for the industry in the biological transformation of pollutants in bioremediation using biopiles:

- 1) The time it takes for the microbiota to degrade the waste material to the required concentration.
- 2) The ability of the microbiota to eliminate the pollutants of interest.

Usually, the biological transformation monitoring has been carried out by controlling the physicochemical variables

and the concentrations of the chemical compounds to be eliminated. However, despite being the key element in the transformation sought, there is absolutely no knowledge nor control about the biological communities that carry out this process and their behavior. In those rare cases where a control of the microorganisms is carried out, this is done by a very traditional method. Such method implies collecting samples and cultivating bacteria for their identification. But some species are difficult or even impossible to cultivate, making these controls insufficient and ineffective. In addition, in areas where the number of species is high, this process is extremely complex.

The project the Basque company is developing aims to demonstrate innovative genetic techniques (also called metasequencing, metagenetics or metabarcoding) to understand the factors that influence the biological transformation of contaminants. The microorganisms involved are analyzed by biogenetic/taxonomic techniques to discover mechanisms to increase their bio-stimulation. In this way, in addition to the microorganisms present in the biopiles, the process proposed by the company takes into account the activity of the genes involved in the degradation of these compounds.

With the information to be collected in this project, temporary forecasts could be made, allowing, in this way, the possibility to intervene on the bioreactors. Being able to interfere biologically in the process of treating soils contaminated with hydrocarbons, will make the process more efficient and faster, translating this knowledge into a highly competitive capacity in the field of bioremediation.

Similar studies are being carried out around the world, many of them at the research level, with results just on a very small scale. Within this scenario, the Basque company intends to carry out an in-situ research and with experimental objectives focused on solving the problems associated with bioremediation that the current market is facing. Therefore, if the project is successful, the company would gain the big competitive advantage of having real scale operational bioreactors in place.

The company is looking for a technical cooperation agreement or a service agreement as they are looking for Hydrocarbon bioremediation bioreactors samples on a monthly basis to carry on their described project.

Partnering Opportunity

Profile status : Published

Technology Request

Technology and knowledge for the public administration

Summary

A Spanish public body is looking for know how and innovative developments already implemented successfully in the public administration in different fields: elearning, digitalisation, sustainability, accesibility, citizens and others. Services agreement or technical agreements are sought.

Creation Date	13 May 2021
Last Update	20 May 2021
Expiration Date	21 May 2022
Reference	TRES20210513001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/94d39727-d51d-4c77-8574-425d8c9c7fb8

Details

Description

A Spanish public body in charge of the training and further education of civil servants wants to identify innovative projects developed for the public administration or successfully implemented in the public administration. There are not any restrictions concerning the field of interest, but projects or developments in the fields of elearning, digitalisation, sustainability and accesibility will be welcomed. The only requirement is that these projects had played or are playing a relevant role or improvement in the public administration, at internal level o for the citizens. In a first stage the collaboration sought is knowledge transfer, but it is expected to reach further collaborations with some departments of the public administration to implement some of the cases.

Partnering Opportunity

Profile status : Published

Technology Request

Italian woodworking company is looking for a producer of hot presses for wood-based materials with pressing temperatures >150°C

Summary

An Italian woodworking company is looking for a producer of in-line hot presses for wood for developing a new wood-based material of different geometries, under research cooperation agreement. The company is looking for a partner who can implement the compression/pressing of wood-based mixture materials at high temperatures, i.e. between 150-200°C (veneer presses are not considered). In particular, rod-shaped or partly flat wood elements should be pressed.

Creation Date	18 May 2021
Last Update	20 May 2021
Expiration Date	21 May 2022
Reference	TRIT20210518001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/03e89d35-6069-41c8-866d-cef6a4077ae4

Details

Description

The Italian-based sawmill and woodworking company is specialized in the production of technical wood components, with applications in the construction and interior design industries (e.g. doors, windows, and profile covers). The company is currently working on the development of new wood-based materials of different geometries. In order to complete the development of the new materials, the company is looking for a partner who can implement the compression/pressing of wood-based mixture materials at high temperatures, under research cooperation

agreement.

The sought partner is a manufacturer of in-line hot presses for wood materials up to 1.2 m wide, with pressing temperatures $>150^{\circ}\text{C}$. In more detail, rod-shaped or partly flat wood elements are going to be pressed. Veneer presses are not considered, as their pressing temperature would be too low for pressing the wood-based materials together.

Geometries and shapes of the final product are to be defined with the potential partner.

Partnering Opportunity

Profile status : Published

Technology Request

A French company in the childcare industry is looking for eco-friendly plastics and packaging suppliers or manufacturers

Summary

A French company in the childcare industry is looking for eco-friendly materials (recycled and bio-based materials) in plastics and packaging industries. The company researches solutions for future development to include in their range of products for babies. The company wants to establish technical cooperation agreement or manufacturing agreement.

Creation Date	18 May 2021
Last Update	26 May 2021
Expiration Date	27 May 2022
Reference	TRFR20210518001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/406cbbf6-27b9-44f3-bf24-d6890d52eed7

Details

Description

A French company expert in childcare designs and develops a huge range of products for babies. The company has always put respect and responsibility at the heart of this values. To reducing its environmental impact, the company want to find alternative solutions to fossil-based materials. The aim is to replace plastic materials with substitute materials which are bio-degradable, bio-sourced and recycled.

The company is looking for food compatible materials and non-food compatible plastics and packaging.

Certifications standards REACH and EN 71-3 (Safety of toys - Migration of certain elements) are expected.

The company wants to establish technical cooperation agreement or manufacturing agreement with eco-friendly materials suppliers or manufacturers.

Partnering Opportunity

Profile status : Published

Technology Request

Technical and/or research collaboration sought for the detection of genetic and biological markers of neurological diseases

Summary

An Italian multi-specialty clinical centre providing both inpatient and outpatient services mainly in the neurological field is interested in the study of neurodegeneration with the need to identify genetic and biological markers for the neurological diseases treated into the clinic. The clinical centre seeks universities, research centers and companies for collaboration under technical or research agreement.

Creation Date	13 May 2021
Last Update	20 May 2021
Expiration Date	21 May 2022
Reference	TRIT20210513001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/aaa9fc32-fa3a-42fe-9e8f-57ad696160a8

Details

Description

The Italian clinic is strongly interested and active in the study of neurodegeneration with the absolute need to identify genetic and biological markers (biomarkers) for the neurological diseases treated into the clinic.

Neurodegenerative diseases affect the nervous system at various levels causing progressive and irreversible deterioration of cognitive functions. Among these, Alzheimer's and Parkinson's diseases are the most common.

During the course of the disease, patients develop increasing difficulties in carrying out daily activities and in relating, progressively losing their autonomy, with a significant impact on their families and caregivers.

The development of treatments together with the need to better understand the molecular and cellular mechanisms responsible for the onset of neurodegenerative phenomena are one of the greatest challenges scientific research seeks to respond to.

In particular, the clinical research focuses on the study of biomarkers, or biological indicators of the disease that can be found in body fluids, such as blood, saliva and urine.

Thanks to the availability of these biological samples, the identification of biomarkers would be an alternative and highly advantageous diagnostic approach compared to conventional methods, such as brain imaging and cerebrospinal fluid (CSF) analyzes, which are expensive, as well as invasive for the patient.

The Neurobiology Laboratory for translational medicine of the clinical centre carries out the characterization of biological samples through different biochemical and molecular methods, with the aim of identifying the degenerative mechanisms underlying the disease and any specific biomarker

The purpose is to identify new predictive biomarkers which will be validated according to the value they can bring in characterizing the expression of the disease. One of the most relevant field of application is early and/or pre-symptomatic diagnosis in order to monitor the progression of the disease and determine the prognosis. The development of biomarkers would allow a broader screening of the population at risk of the disease, informing about the prognosis, facilitating a more correct enrollment of patients in clinical trials, constituting a tool for the evaluation of more specific drug treatments.

The ambition is to:

- Promote basic scientific research for the detection of etiopathogenetic mechanisms related to specific diseases;
- Promote the collection of samples belonging to individuals / populations with peculiar characteristics for which it can be assumed a particular genetic predisposition or susceptibility to environmental factors to a greater risk of certain diseases;
- Make available for clinical pharmacology (pharmacogenetics to farmacoproteomica) samples for the study of nucleotide and amino acid sequence variants associated with different responses to drug therapy;
- Offer a service to biomedical research for the development of research lines intra and inter-institutional national and international.

The clinical centre seeks universities, research centers and companies for collaboration under technical or research agreement:

- universities and research centres aiming to design & test novel more personalized interventions & patient-centred therapies for neurological chronic diseases;
- clinical centres networking to extend cohorts in neurological diseases and integrating their own biobanks.
- companies providing services for analysing genomic data.

Partnering Opportunity

Profile status : Published

Technology Request

URGENT - A Spanish regional public body launches the first tender for public procurement of innovative solutions in Europe in the field of cybersecurity for the detection of illicit websites used by cybercriminals

Summary

The Spanish regional public body has published an innovative public procurement contract (PPI) in cybersecurity. The objective is developing a proof of concept that make possible the detection and monitoring of illegal services and to be able to eliminate them. The public tender will be open until May 14, 2021 for submitting offers. The partner sought are SME, academia or R&D centres, under technical cooperation agreement or commercial agreement with technical assistance.

Creation Date	10 May 2021
Last Update	18 May 2021
Expiration Date	08 October 2021
Reference	TRES20210504001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/46fb746a-adc8-4f49-a305-c8e9cefafe26

Details

Description

The Spanish public regional authority has published the first public procurement contract (PPI) contract in cybersecurity carried out in Europe. The Spanish regional authority has had the collaboration of the Spanish national cybersecurity institute, as a strategic partner.

The call with all the information is published on the Spanish state contracting portal, with an estimated contract

value of €442,637. Funds are co-financed by the European Regional Development Fund (ERDF).

Objective and characteristics of the tender:

Through this tender, the development of a technological solution is sought. The solution shall allow the identification of domains or websites where illegal activities are carried out anonymously, that have not been previously identified and that cannot be found in public sources, both in the deep web, as in the dark web as in the surface web. The objective of this tender is to develop tools that make possible to discover new hidden websites and monitor illegal services and to be able, with the information obtained, to eliminate them.

The deadline for submitting offers is May 14, 2021. As of the awarding, the execution period is set at 13 months. The procedure is divided into two competitive phases, of 7 and 6 months respectively, with their corresponding activities and evaluations of an eliminatory nature, and will allow the development of several innovative solutions simultaneously, so as to maximize the chances of success.

As a novelty compared to traditional contracting, which traditionally has a single winner, this public tender allows selecting up to a maximum of four developer entities in the research phase -phase 1-. From this phase 1, only two of them will be able to proceed to the prototype development phase -phase 2-.

The partner sought to afford this tender are SME, academia or R&D institutions, under technical cooperation or commercial agreement with technical assistance.

Partnering Opportunity

Profile status : Published

Technology Request

Turkish flexo plate manufacturer is looking for a process to reuse photopolymer for flexo plate production

Summary

A Turkish SME who is active in the digital and physical printing sector is looking for ways to reuse photopolymer for flexo plate production which is a waste material gained during the production of flexo plates themselves. Businesses with knowledge in this field are invited into research or technical cooperation.

Creation Date	26 April 2021
Last Update	05 May 2021
Expiration Date	06 May 2022
Reference	TRTR20210426001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5ac7ba1b-0852-4063-a888-814da8690c50

Details

Description

The Turkish printing company is manufacturing flexo plates. During the production of these plates, a waste material is generated called photopolymer. The SME is looking for ways to reuse this material and implement it again into the flexo plate production. The printing company is looking for partners who have the knowledge and/or expertise in this field in Europe.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch corporate brand of fair-trade chocolate bars is searching for a new sustainable and sturdy paper packaging for their chocolate bars

Summary

Dutch company is a socially responsible company that makes chocolate. Their mission is to change the cocoa industry which is characterized by low incomes of cocoa farmers and weak governance, exacerbating poverty and a variety of environmental and social issues such as modern slavery and illegal child labour. They are looking for companies that share their vision and have ideas for sustainable but also sturdy paper packaging for chocolate bars. A technical cooperation agreement will be provided.

Creation Date	25 May 2021
Last Update	28 May 2021
Expiration Date	28 May 2022
Reference	TRNL20210520001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/32713488-f1f7-4d5d-8110-0a407ed21551

Details

Description

The Dutch company is a leader in fair-trade chocolate in the Netherlands. Their main concern is the welfare of the cocoa farmers and their families, which goes hand in hand with being aware of the need to protect the environment. They believe every company has a responsibility to take better care of the planet, ideally not only limiting its negative impact but positively contributing to better business practices.

The company decided to have their chocolate bags, the ones that are not in direct contact with the chocolate, made of paper. When plastic packaging waste is not recycled, it is incinerated (with energy recovery) together with other waste. In the Netherlands, packaging waste is no longer landfilled. But there are still countries with landfill sites and where the collection and processing of plastic waste is not well organized. They also see plastic waste ending up in the ocean, where it poses a great danger to the ecosystem. Because of this negative impact on the environment, the company decided to go for paper. They also think the look and feel of paper packaging fits well with their brand and vision. But paper has always a memory and will wrinkle when you handle it. It is also more vulnerable than plastic and will tear easily, on the production line or on the shelf in stores, resulting in waste and a damaged appearance.

At this moment the company is looking for companies that share their vision and help them with solutions for offering chocolate bars in sustainable but also sturdy paper packaging. The Dutch company is interested in innovative ideas that can help them in offering a paper packaging that is fully recyclable, sturdy (a minimum of wrinkles and no tearing) and runs efficiently over the production line. The selected potential partner can be offered:

- An assignment to realize a prototype or pilot.
- Possibility to test the prototype over the production line at their co-manufacturer
- Probability of a follow-up order, scaling up or lasting cooperation.

A technical cooperation agreement will be provided, in the case of a new collaboration.

IMPORTANT: This Technology Request refers to an innovation challenge published on the internet platform. If an organization expresses interest before closing date, it will be guided towards this open innovation platform. Interested participants can browse free through other submissions and engage in discussions. All submissions will get feedback by the company on this open platform. The challenge opens on June 7th and closes on July 12th, 2021. Mind that posts on this platform are not confidential. Beside open discussions on the platform, sharing of confidential information will be made possible on demand. After that, the firm will select the SME's with whom they would like to cooperate in the development of a solution. Once the challenge is closed, Expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Novel solutions for the processing and/or recycling of primary lithium batteries and coin cells

Summary

A UK battery recycling plant has an interest and resources to develop mid-readiness level primary lithium battery recycling technologies to market readiness. Developers of chemistries and processes for primary lithium batteries and all types of coin cells are invited to discuss technical cooperation at the UK site. Said technologies will be matured to market readiness.

Creation Date	27 April 2021
Last Update	03 May 2021
Expiration Date	04 May 2022
Reference	TRUK20210427001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/2b9d53a4-db99-4add-84f6-57bd47e2f058

Details

Description

A battery recycling company based in the United Kingdom has so far specialised in the processing of alkaline batteries and lead-acid batteries. They have recently won a UK government grant to develop technology for the processing and recycling of rechargeable lithium-ion batteries in collaboration with a leading UK University. However, the company has currently no capabilities to process primary lithium batteries and coin cells. There will be space in the factory to prototype this and other primary lithium battery recycling processes.

The company is looking for novel solutions for the processing and/or recycling of primary lithium batteries and coin cells.

On primary lithium batteries, the company would like to speak to technology providers who are scaling up, piloting or operating technologies capable of processing primary lithium batteries. The technology does not need to be off the shelf, it can be set up jointly in the recycling plant in the UK. Mid-readiness technologies are welcome to enquire.

On coin cells, they are interested in any technology which can be used to capture mercury and silver from shredded mixed coin cells. Again, the technology does not need to be off the shelf, but although anything which can be piloted at the recycling plant in the UK is of direct interest. Hydrometallurgical processes capable of capturing mercury, even if not applied in the context of coin cell black mass, are also of interest.

The mid-term type of co-operation is a technical one so that the partners prototype and pilot novel solutions at the UK site. In the longer term, there is potential to establish a more commercial partnership, dependent on the readiness and fit between offered solutions and the in-house developed technology.

Partnering Opportunity

Profile status : Published

Technology Request

Technical hardware, software and/or commercial agency partners sought for the development of an electronic mini tablet and mobile phone docking station for sports referees, to replace the traditional red and yellow cards, pen, and notebook method.

Summary

A UK-based SME is developing an innovative electronic mini device designed for football and sports referees. This innovation is at early prototype stage and is aiming to replace the traditional red/yellow cards and notebook method used in matches, requiring a referee. A technical cooperation agreement is sought for further development of the prototypes including its design, hardware and software. The SME is also seeking partners for routes to market and sales, via a commercial agreement.

Creation Date	19 May 2021
Last Update	27 May 2021
Expiration Date	28 May 2022
Reference	TRUK20210519001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a24f9c96-7df8-44e7-a14f-85f3f0ad9a34

Details

Description

A UK-based start-up with the owners having over 20 years of business experience, has embarked on an

Ref: TRUK20210519001

evolutionary first-time emerged field of an electronic mini tablet for football referees.

This product will be designed to imitate the red and yellow cards in an electronic device form.

The size will be as such that it can be carried comfortably in the referees pocket during a game. When the need arises, the referee can press the colour tab located at the bottom of the screen and the device will change to the chosen colour which will be profoundly visible for everyone to see. The touch screen will be activated displaying the team players name and number. Choosing the player on the screen shows a drop down menu to allow selection of the code of misconduct. If additional notes are required, a voice record tab can be selected and used, and also stylus handwriting input or onscreen keyboard options will be available. On pressing enter, this information including the time, date, location, and referee name will be stored on the memory.

The first phase of the electronic device will be a redesigned mini tablet with dual screens (front and rear), with an array of LED lights around the edges and equipped with a complete Android or IOS Apple operating system. The front screen will be a multi-functional touch screen and the back screen non-functional for colour display purposes only.

The second phase will be a case/docking station for a mobile phone or mini tablet. Which will be equipped with a non-functional screen and an array of LED lighting. The product will be distinct in that they are small and fully programmable. The software will be customised by the end user for their unique, individual applications - for example, automatic updates or manually entering their own home, away teams, location, and officials for any game/event. With their yearly subscription all required updates such as, team sheets, line-ups etc, will be available on the device at the required time.

The SME's aim is to have the software developed with many syncing software capabilities including but not limited to Wi-Fi and Bluetooth.

In addition to this they would like to take the software to the next stage by communicating, analysing information, and being integrated with the modern goal line technology (GLT), the newly introduced virtual assistant referee (VAR) and whole game systems (WGS) report software used for the post-game match report.

Their primary target market is football/soccer referees, but are also also open to others such as, athletics, badminton, equestrian sports, field hockey, race-walking, rugby, volleyball and many more.

The SME is now seeking technical partners via a technology cooperation agreement, who can assist with the design and development of their hardware as specified in the phases outlined above, and software partners who can help with the desired functions and outputs described. Companies that can help with routes to market and sales once the prototype is developed are also sought via a commercial agreement with technical assistance.

Partnering Opportunity

Profile status : Published

Technology Request

Added-value formulations and innovative technologies to improve the manufacturing process of spreads and pâtés

Summary

A Spanish company specialised in the production of spreadable creams and pâtés is looking for, on the one hand, added-value formulations based on the introduction of additives, natural ingredients or functional ingredients, and, on the other hand, technologies to improve the manufacturing process and the heat treatments to increase the quality and shelf life of spreads and pâtés. The company is seeking commercial agreements with technical assistance or technical cooperation agreements.

Creation Date	25 May 2021
Last Update	27 May 2021
Expiration Date	28 May 2022
Reference	TRES20210525001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/05e4ca4f-05e2-47e8-9841-29be9facf427

Details

Description

A Spanish company founded in 2007 has large experience in the formulation, elaboration and commercialisation of high quality pâtés and spreads creams of different flavors. They prepare their products from excellent raw materials such as meat, vegetables, milk and sea products, and offer a wide variety of formats including single-dose pods, cans and glass jars. The main advantage of the company's products is the ability to be kept at room temperature and their long shelf life.

The R&D department of the company is constantly searching for raw materials that can add value to their formulations, and is interested in developing new formulas with functional characteristics, such as immunostimulants, or with certain healthy characteristics, such as high content of proteins, always maintaining the organoleptic characteristics of their products. These new options might allow to target specific markets such as sportsmen and women that consume products rich in proteins as they are beneficial when exercising.

On the other hand, the company is interested in implementing technological improvements in the manufacturing and heat treatment processes. Currently, they sterilize or pasteurize in traditional retorts, but would be interested in saving time and improving productivity.

Therefore, the company is looking for solutions addressed to the formulation development and the manufacturing process. Commercial agreements with technical assistance or technical cooperation agreements with companies specialised in the development of pâté or spreadable cream formulations or specialised in retort and heat treatments technologies are sought.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch healthcare organization is looking for new technologies to bring their current digital remote care application to a next level.

Summary

A Dutch healthcare organization provides care and guidance to people with intellectual disabilities. They run an on-line digital product which provides 24/7 remote care by professional counsellors. The organization is looking for technical and strategic partners to take the current product to the next level, both on the side of the user and on the side of the operator. A commercial agreement with technical assistance, a license agreement or a technical cooperation agreement is aimed for.

Creation Date	03 May 2021
Last Update	05 May 2021
Expiration Date	06 May 2022
Reference	TRNL20210503001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ea319256-8d76-4a01-ac28-837afe43d5a6

Details

Description

A Dutch healthcare organization supports people with intellectual disabilities throughout the Netherlands with the sincere motivation to help everyone to get the best out of themselves. The organization is the second largest healthcare provider in their sector and has more than 9,200 customers, 7,600 employees and more than 500 locations.

The support concerns people 1) who live-in 2) receive intensive care or 3) outpatient support; people who come to stay or who want to spend their day meaningfully and discover more and more talents.

The organization is constantly looking for innovation and opportunities to improve their support and to improve the quality of the lives of all these people.

The organization runs a sub brand, an activity providing 24/7 remote care by professional counsellors to people with an intellectual disability. The remote services are offered since 2015 and is of value to over 3,000 customers, from the organization as well as other healthcare providers.

Clients can either establish contact via an app on the smart phone / tablet or by calling, whatever suits their needs. The app, which is available in iOS and Android, has a very simple user interface. By simply clicking on the button a connection is made.

Providing virtual personal care is becoming increasingly important due to three developments:

- There will be a shortage of employees. Currently, 1 out of 7 Dutch people work in health care. If we do not change anything, this will have to change to 1 out of 4 people within 10 years to provide an answer to the rising demand in healthcare. This is simply impossible.
- There is a shortage of real estate to provide housing for health clients. Expansion is unaffordable due to high prices of land and housing in the Netherlands.
- The rising demand in Health Care, forces the Dutch government to cut back on budgets for 'basic' healthcare needs. This will demand from healthcare organisations that they support more clients for the same amount of money.

In order to respond adequately to these developments, it is necessary to take remote care to a next and higher level, such as: speech and / or facial recognition with an early psychological and emotional analysis.

Here the following questions can be addressed: What is the state of the art in this particular field? Which out of the box innovations and new possibilities can be envisioned or are already available? And how can they be implemented in the current setting?

Innovation and ideas are sought both on the side of the user (client) and on the side of the operator (remote counsellor).

The organisation is looking for technical and strategic partners experienced in this ICT field and with a specific focus on: creative thinking from a customer's perspective, knowledge of artificial intelligence (AI), emotion detection/recognition technology, tech & design, software development, big data analytics, software integration skills and business process modelling.

The company aims for a commercial agreement with technical assistance, a license agreement or a technical cooperation agreement. When serving the purpose also other agreements can be envisioned.

IMPORTANT NOTE: This technology request is part of an innovation challenge and is published on an open innovation platform from the 3rd of May and will close on the 7th of June. If an organization does express interest in collaboration with this company before closing date, it will be guided through this open innovation platform and be introduced to the company's experts. Mind that posts on this platform are not confidential.

Next step is that the company will select the SMEs with whom they would like to cooperate in the development of the solution. Once the challenge is closed, EOIs for this technology request will be handled in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Development of an exhaust gas cleaning system using electrically conductive ceramics and modification of existing ceramic materials

Summary

A Bavarian Start-up, founded in 2020, offers the service to develop technical ceramic products according to customer ideas. For the development of an exhaust gas cleaning system, a partner from the field of high-temperature brazing for technical ceramics is sought as a manufacturing agreement by subcontracting

Creation Date	11 May 2021
Last Update	17 May 2021
Expiration Date	18 May 2022
Reference	TRDE20210511001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/1af3bdde-1d89-4ac0-a2fc-37dff1f58cca

Details

Description

A company based in the south of Germany- Bavaria, was founded in 2020 and works in the field of product development and material modification in the field of technical ceramics. The owner has more than 30 years of experience in production, research & development of technical ceramics and has existing partnerships with laboratories worldwide.

The StartUp is looking for partners who, after successful product development and prototype testing, can take over series production or support it with individual services, such as sintering under inert gas or high-temperature

brazing of ceramics. Knowledge in forming, sintering, grinding, metallizing or measuring of technical ceramics is required. The field of application is always the production of technical ceramics, excluding medical ceramics.

Partnering Opportunity

Profile status : Published

Technology Request

Small alternative energy storage devices sought

Summary

A German company seeks a start-up company as partner for the development of an alternative energy storage device for small electrical appliances. The solutions should have better performance data, should decrease costs and save resources compared to the lithium-ions used up to now. This is organised as a competition, and so expressions of interest should be submitted by 31th of May. A technical cooperation agreement is sought with an innovative start-up that has solutions for energy storage.

Creation Date	27 April 2021
Last Update	04 May 2021
Expiration Date	04 June 2021
Reference	TRDE20210427001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ad9620e2-9ea3-4da7-8281-d7ac64fcda73

Details

Description

A German company seeks a start-up company as partner for the development of an alternative energy storage device for small electrical appliances. The solutions should have better performance data, should decrease costs and save resources compared to the lithium-ions used up to now. A technical cooperation agreement is offered.

The challenge is the performance and charging time of conventional cordless small electrical appliances such as cordless portable vacuum cleaners. A German company that is specialized in innovative cleaning devices for private households aims to develop a sustainable, safe and efficient source of energy for small cordless electrical appliances to replace the lithium-ion batteries used up to now.

The company's current product portfolio includes vacuum robots, classic cylinder vacuum cleaners as well as cordless handheld and stick vacuum cleaners with and without bags. The range is to be gradually expanded to include other electrical household appliances.

For these products a combination of a battery solution with alternative drive options is of interest. In addition to supercapacitors and supercaps, green alternatives to lithium and cobalt can also be potential alternative energy storage options. However, some technical requirements such as drive with a power of max.700W, durability, running times or fast charging must be taken into consideration.

Product design and development is carried out in Germany. Production is in China. The German company would like to cooperate with an innovative start-up to implement an energy storage solution. The partner's solution should be adjusted to the product requirements within a technical cooperation agreement.

This is organized within a competition, where expressions of interest, preferably pitch-decks, are collected until the end of May 2021. The German company will then decide who they will contact about a cooperation.

Partnering Opportunity

Profile status : Published

Technology Request

Seeking expertise in the writing of medical questionnaires as part of the development of a new mobile app to combat insomnia

Summary

A UK company working with sleep disorder solutions is developing a new mobile app to help people overcome insomnia. They are seeking researchers or experts who have experience in creating medical questionnaires to work with them to develop a tailored list of questions as part of the mobile app, via technical cooperation agreement.

Creation Date	17 May 2021
Last Update	25 May 2021
Expiration Date	19 May 2022
Reference	TRUK20210517001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/68b3967d-eb71-4f5b-88bd-57a95145fab4

Details

Description

Currently there is a "one size fits all" approach to helping people overcome insomnia. Tailored approaches are very rare in the market, much less those that have gone through feasibility or validation trials.

A UK ICT company is aiming to meet that challenge by developing a mobile app which provides more of a bespoke (non-medicinal) solution to the problem of insomnia.

At the moment the three main sleep questionnaires for insomnia are :

- Pittsburgh Sleep Quality Index (PSQI)
- Insomnia Severity Index (ISI)
- Sleep Condition Indicator (SCI)

The UK company is looking to develop an alternative insomnia questionnaire to the three mentioned above.

Details

- These are early stages but they are looking to develop a new sleep qualitative questionnaire (perhaps 8 - 12 questions) which would give a robust and accurate assessment of a person's sleep condition. Essentially, to ascertain if they have insomnia (not another sleep condition - which can be easily assumed to be insomnia) and at what severity.

The audience for the app would be anyone who is suffering from insomnia.

The UK company is seeking someone with experience of designing questionnaires and testing how robust they are against specific industry norms. Ideally, they would have worked with focus groups, specifically in the health field. They are seeking this expert's support creating a new questionnaire, as part of what may be a nationally-funded project, via technical cooperation agreement.