

Partnering Opportunity

Profile status : Published

Business Request

A German family-owned confectionery is looking for suppliers of raw materials under a supplier agreement

Summary

A German confectionery company, offering products with a sustainable and promising market, is looking for suppliers of raw material under a supplier agreement.

Creation Date	29 October 2021
Last Update	16 November 2021
Expiration Date	17 November 2022
Reference	BRDE20211029001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/d7cd924d-cbf0-48c4-8574-0d7a44617e8d

Details

Description

A German family-owned confectionery company, specialised in producing organic and vegan chocolates and sweets, is looking for suppliers of different raw materials under a supplier agreement.

Already existing in the hands of the fifth generation, the confectionery company is proud of its long and successful history, beginning from bakery to today's modern and future-oriented business.

Besides the traditional specialities, the product range comprises organic and vegan chocolates and bars. Organic and vegan products are the company's new and promising pillar. Globally speaking, an increase of this segment's

share can be expected. All products are manufactured with pure and unspoilt ingredients. There are no additives.

The company is now looking for suppliers of

- 1) raw materials needed for producing chocolates, bars, and sweets, and
- 2) packaging material.

The material for producing chocolates, bars, and sweets must fulfil different criteria, like being organic, environment-friendly and sustainably produced and harvested. Respective certificates are expected. The material request ranges from cocoa, cocoa pulver, cocoa butter, and coffee beans to fruits (e.g. strawberries), herbs, and hemp.

The packaging material must be environmet-friendly, sustainable, and biodegradable. At the moment, the products are packed in biodegradable and compostable material made of cellulose fibre and cardboard. Respective certificates are expected.

Partnering Opportunity

Profile status : Published

Business Request

A German family-owned confectionery is looking for providers of innovative production and controlling technologies and solutions under a supplier agreement

Summary

A German confectionery company, specialised in the production of organic and vegan chocolates, bars, and sweets, is looking for suppliers of innovative technologies (machines for production processes, control devices, etc.) under a supplier agreement.

Creation Date	01 November 2021
Last Update	15 November 2021
Expiration Date	16 November 2022
Reference	BRDE20211029002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a6ab25aa-9ca2-4e00-8141-26a193ee0fe8

Details

Description

A German family-owned confectionery company, specialised in producing organic and vegan chocolates and sweets, is looking for innovative technologies under a supplier agreement.

Already existing in the hands of the fifth generation, the confectionery company is proud of its long and successful history, beginning from bakery to today's modern and future-oriented business.

The company manufactures its own products with its own brand. Besides the traditional specialities, the product range comprises organic and vegan chocolates and bars.

Undergoing a renewal process, the company is interested in innovative and future-oriented machines that are needed in the production cycle and which can facilitate the production process. Any information on such machines are welcome.

In the near future, the company will produce protein bars. It therefore needs machines/rollers that help in forming and cutting the bars to sizes.

Additionally, the company is interested in up-to-date control devices which will be needed for controlling the quality of the end products before packing them. These devices ought to be of the highest measurement accuracy.

Partnering Opportunity

Profile status : Published

Business Request

Spanish-English intermediary sales agent looking for opportunities to partner up with companies working in the sector of machinery and mechanical engineering, to help them to enter or expand their current presence within the Spanish marketplace

Summary

A Spanish-English agent is offering its trade intermediary services to companies in the sector of machinery fabrication and mechanical engineering sectors, interested in selling their products in the Spanish marketplace and further develop any established links. The agent is looking for a partnership based on a commercial agency agreement.

Creation Date	20 October 2021
Last Update	04 November 2021
Expiration Date	05 November 2022
Reference	BRES20211020001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f4aee3ee-4ea1-4470-8c50-13e53a544eb5

Details

Description

The commercial agent, based in Spain, has more than 13 years of experience working in the engineering sector providing purchasing/supplier services to businesses. The aim is to develop and manage customers and establish

Ref: BRES20211020001

a mutual, strong relationship with all parties involved.

The agent experience is based on the procurement and supply of products within the engineering sector. The service will include:

- Search for clients and further develop strong trusted relationships.
- Distribution channels to include distributors, retailers and trading companies.
- Manage contract and purchasing agreements.
- Communication management with clients and setting up connections between parties.
- Manage negotiations and decision-making processes.
- Assist in issue management.

The agent has experience in working for/with global companies, both as clients and as suppliers and is fluent in both Spanish and English languages. She is from Spain and lived in UK 14 years.

The sales agent is looking for partners under a commercial agency agreement.

Other sectors, asides from engineering, will be considered.

Partnering Opportunity

Profile status : Published

Business Request

Refining units for waste treatment, with ultrafiltration and reverse osmosis membranes are sought by Greek environmental SME for manufacturing agreement.

Summary

A Greek SME develops management systems for environmental challenges. They specialize in the design, construction, operation and maintenance of waste treatment facilities. The company is looking for an industrial manufacturer of waste treatment refining units with ultrafiltration (UF) and reverse osmosis membranes. The collaboration sought is a manufacturing agreement.

Creation Date	01 November 2021
Last Update	16 November 2021
Expiration Date	17 November 2022
Reference	BRGR20211027001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/1988df21-4d7a-40ac-baf8-8de25439efb3

Details

Description

A Greek SME develops management systems for environmental challenges and specializes in the design, construction, operation and maintenance of waste treatment facilities. They are looking for a manufacturing agreement for refining units. Specifically, they are interested in refining units with ultrafiltration (UF) and reverse osmosis membranes.

The company founded in 1980 in Central Greece with a strategy geared towards sustainable development. Their

main objective to reduce the environmental pollution caused by human activities while increasing productivity and reducing the energy and natural resource consumption. They specialize in the design, construction, operation and maintenance of waste treatment facilities. More specifically, they work with sewage and industrial waste water treatment facilities, drinking and industrial water treatment facilities and solid (urban and industrial) waste management facilities (landfill sites).

The company is looking for refining units of two types. The first type is for refining units with ultrafiltration (UF) membranes for landfill waste facility projects. The capacity should be up to 5m³/h and the operating temperature ranging between 5°C and 35°C. The units need to include all required equipment as per manufacturer suggestions, as well as the installation of a water rinsing and dry cleaning system for the membranes. The membranes need to be tubular, with cross flow, fed by external pump. Additionally, able to be washed with clean water from either the UF or reverse osmosis process. The UF concentrate will return to the biological treatment. The refining unit operation needs to be fully automatic.

The second type of refining unit sought is one with reverse osmosis membranes for landfill waste facility projects. They need reverse osmosis capacity of 3m³/h, input at 10°C with an operating temperature range from 5°C to 35°C and a nominal reverse osmosis capacity of about 70ms/day. The refining units need at least two stages, as well as an installation of a water rinsing and dry cleaning system for the membranes. The reverse osmosis system needs to include pre-filtration in a sand filter and cartridge filters of 10mm. A washing device for cleaning the sand filter also needs to be included. All the necessary instruments for the automatic control and operation of the unit need to be included by the manufacturer. Operation needs to be fully automatic.

A long-term collaboration is sought, under a manufacturing agreement, with a reliable industrial partner for the procurement and operation of refining units and the membranes needed, as described.

Partnering Opportunity

Profile status : Published

Business Request

Korean start-up company developing bio-medical micro-robot system using electromagnetic field for interventional treatment is looking for partners who have the ability to carry out pre-clinical studies and clinical trials under a subcontracting agreement

Summary

The Korean company, established in 2019, has been developing a bio-medical micro-robot system using electromagnetic fields for the treatment of vascular diseases. The company is looking for partners amongst companies, research institutes, hospitals and other organizations with capabilities to carry out pre-clinical studies (i.e. animal tests) and clinical trials for validating the company's bio-medical micro-robot system under a subcontracting agreement.

Creation Date	24 September 2021
Last Update	05 November 2021
Expiration Date	06 November 2022
Reference	BRKR20210924001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/94eff821-c269-4d61-a817-947e4dc53c1e

Details

Description

Company's medical microrobot system is composed of magnetic guidewire-microrobot, current control unit, user interface software, and electromagnetic coils. Electromagnetic coils which are fixed under patient bed, are

Ref: BRKR20210924001

designed to be compatible with conventional medical image equipment such as X-ray according to the clinicians' feedback. This allows the medical team and the operator to easily approach the patient when in need. These coils can be uninstalled/unfixed after use, and kept secured separately. Once the equipment has been removed, the surgery room is ready to be used for other general procedures. Hence, there is no need for an exclusive surgery room.

The company is prioritizing medical microrobot system for interventional treatment. However, its applicable in the field of active target therapy. With the identical principle, different types of microrobots could deliver therapeutic agents to a specific lesion inside the body using 3D magnetic field control system.

Conventional methods of drug treatment include oral intake and injection. These methods face major weakness which the drug also affects the normal tissues simultaneously. As result, the amount of drug delivered to target area is often inadequate, along with risk of side effects on unwanted areas. With magnetic microrobots and 3D magnetic field control system for its manipulation, it is able to deliver drugs to specific lesion for full efficiency.

The company is one of the leading entrepreneurs in developing medical microrobot system. Core members have the largest number of patents applied for the past 5 years, with more than 10 years of experience in microrobot research and for its use as medicine. Research papers are one of the top influential papers in the world with publications in Science Robotics, Science Advances, Advanced Materials, Soft Robotics, Micromachines and more.

Company is looking for partnership with any organization, research institutes, hospitals, and others that are interested in utilizing microrobot as the next generation medical device. Partner should be able and willing to carry out preclinical studies and clinical trials under a subcontracting agreement.

Partnering Opportunity

Profile status : Published

Business Request

A Polish company is looking for an intermediary in the purchase of used/damaged cars in order to sign a supplier agreement.

Summary

A Polish company which is dealing with the sale and comprehensive servicing of cars, is looking for an intermediary in the purchase of used/damaged cars, especially from France, Germany, Holland, Denmark. The foreign partner is expected to operate under a supplier agreement.

Creation Date	27 October 2021
Last Update	11 November 2021
Expiration Date	12 November 2022
Reference	BRPL20211027001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4565e947-3960-49a7-afa4-f7edfc4b93fd

Details

Description

For many years the Polish company has been selling new Peugeot cars as well as buying and selling used cars of other brands. It provides services for passenger cars and vans of all brands offering mechanical repairs, body and paint services. The owner of the company possesses a Peugeot car showroom and two service points for cars and vans. Both the car showroom and the service are located in the central part of Poland. The facilities include a sheet metal workshop and lacquering.

The advantage of the company is a qualified team - a permanent staff constantly expanding its knowledge through regular training. Moreover, the company has all the necessary tools for complex repairs. In connection with the continuous development, the owner is looking for opportunities to establish direct and long-term business relationships with foreign partners under a supplier agreement. Polish company wants to be a car importer from companies selling cars or acting as an intermediary in car sales.

Partnering Opportunity

Profile status : Published

Business Request

Russian producer of bioceramics for medical treatment is looking for suppliers of zirconium dioxide from Africa, Asia and the EAEU

Summary

A Russian company from Novosibirsk is engaged in the development of ceramic medical products (femoral head balls for hip endoprostheses). The company is interested in finding partners from Africa, Asia, and the EAEU who will supply zirconium dioxide. The cooperation will be based on a supplier agreement.

Creation Date	11 October 2021
Last Update	29 November 2021
Expiration Date	04 November 2022
Reference	BRRU20211011001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c1b979e3-6fa6-48cd-894b-7afb57718252

Details

Description

The Russian company from Novosibirsk was founded in 2011. The company is a leader in Russia in the production of nanostructured ceramics and products made from it. The company is engaged in the production of ceramic medical products (femoral head balls for hip endoprostheses) based on Al₂O₃-and ZrO₂-ceramics.

The products have a bioactive coating of nanostructured hydroxyapatite and can be successfully used in the surgical treatment of diseases and injuries of the human musculoskeletal system, as well as in dentistry and maxillofacial surgery.

The Russian company is looking for foreign partners of their chemical and medical industry from the following countries of Africa, Asia, and the EAEU to conclude a supplier agreement. The Russian company is looking for suppliers of zirconium dioxide. This component is necessary for the production of high-quality ceramic heads of hip joints. The company is ready to purchase 1 ton of products per year. Zirconium dioxide must be produced in accordance with the requirements of this international standard for technological documentation, and also have the appropriate certification. In addition, the company is ready to purchase zirconium dioxide of any brand from a partner. The main thing is that the product has good quality, tightness and meets all standards. The products must be hermetically packed and not disturbed during transportation. More precise conditions, terms, and volumes will be discussed with a potential partner.

In accordance with this agreement, the Russian company is interested in expanding connections with foreign partners, and also wants to find a reliable supplier/manufacturer for its products.

Partnering Opportunity

Profile status : Published

Business Request

Russian company is interested in finding foreign suppliers of medical components for the production of various types of catheters

Summary

A Russian company plans to launch the production of medical catheters. The company is going to produce a central venous catheter (CVK), a PICC catheter, a catheter for hemodialysis, a high-flow CVK. The company is interested in finding foreign partners who will supply medical components: syringes, needles, plugs, scalpels, etc. Cooperation will be based on the conclusion of a supplier agreement.

Creation Date	10 November 2021
Last Update	23 November 2021
Expiration Date	24 November 2022
Reference	BRRU20211110001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4b322c31-d3ec-4537-a2f8-d1248353315a

Details

Description

The Russian company is a leading distributor of medical devices and medical equipment. The main principle of the company's work is an integrated approach to providing medical and preventive institutions. The company's partners are the world's leading manufacturers of medical devices and medical equipment.

At the moment, the company is considering the possibility of opening a Russian catheter production in the following types: central venous catheter (CVC), PICC catheter, hemodialysis catheter, high-flow CVC catheter. The production of catheters will be based on the purchase of all necessary components, assembly, packaging,

labeling, sterilization of them in Russia with the status of a Russian manufacturer. A full-fledged production base will be organized in Russia, which will combine full-cycle technologies with the assembly of medical devices. In the future, the company plans to produce some of the components itself. The estimated production volume will be 292,180 units per year. Potentially, the products will be sold on the Russian market as well as to the EAEU countries. The company plans to develop sales in the international market of medical devices.

The company is interested in finding foreign suppliers of medical components. The company is looking for manufacturers who will be able to supply us with complex medical components of these products separately. The company will turn the supplied raw materials in Russian production into a ready-made medical product (catheters). At the same time, the most important thing is the high quality of the catheters themselves. Plugs, scalpels, syringes, clamps - the requirements for these products are less strict, and the company is ready to consider the most economical options in their regard. Cooperation with the Russian company and suppliers will be based on a supplier agreement

All supplied products must be delivered in specialized batches in a sealed form. The supplied products must comply with the ISO standard and certification. More precise terms of delivery and volume will be discussed with the first potential partner.

Partnering Opportunity

Profile status : Published

Business Request

Russian medical company is looking for suppliers of contour breathing tubes in rolls

Summary

A Russian company is engaged in the production of medical equipment. For its production purposes, the company is looking for reliable manufacturers and/or suppliers of tubes for the breathing circuit in rolls. Cooperation will be based on the conclusion of a supplier agreement.

Creation Date	10 November 2021
Last Update	23 November 2021
Expiration Date	24 November 2022
Reference	BRRU20211110002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a83c6610-0c69-4762-b018-d6c1e6f9f6d7

Details

Description

The Russian company is a leading distributor of medical devices and medical equipment. The main principle of the company's work is an integrated approach to providing medical and preventive institutions. The company's partners are the world's leading manufacturers of medical devices and medical equipment.

The Russian company is the largest distributor of medical equipment and also has its own production. A full-fledged production site will be organized in Russia, which will combine full-cycle technologies with the assembly of medical devices.

The company is interested in finding reliable suppliers who will supply breathing circuits in rolls. The breathing

circuit is an air duct connecting the patient's breathing mask with inhalation anesthesia or artificial lung ventilation devices.

The supplied breathing circuit must be of two sizes - adult and child. The tube volume is from 10 to 22 mm. Breathing circuits should be universal and compatible with most artificial lung ventilation devices.

The company plans to independently model the supplied breathing circuit in rolls according to the required length.

The Russian company is ready to purchase at least 200,000 meters per year. Also, deliveries should be accompanied by a constant increase in volumes. All supplied raw materials must be certified and have ISO standards.

The Russian company plans to cooperate on the basis of a supplier agreement. A potential partner will have to deliver their products in batches on time and on time. More precise volumes and delivery dates will be discussed personally with a potential partner.

Partnering Opportunity

Profile status : Published

Business Request

Russian producer of medical equipment is looking for reliable suppliers of heat moisture exchanging paper elements for respiratory filters

Summary

The Russian company is engaged in the production and distribution of medical equipment and components. The company is looking for reliable manufacturers of heat moisture exchanging paper elements for its production purposes. This paper filter element is necessary for the production of breathing filters. The company is ready to cooperate on the basis of a supplier agreement.

Creation Date	11 November 2021
Last Update	23 November 2021
Expiration Date	24 November 2022
Reference	BRRU20211111001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/979ac3a9-b3e0-4df4-a804-02855e1ce204

Details

Description

The Russian company distributes medical equipment. Now the company is preparing its own production base for which it will produce medical equipment. Now the company is increasing its capacity and is looking for suppliers of high-quality raw materials.

A Russian company is looking for a manufacturer of medical components and materials. The company is interested in purchasing a heat moisture exchanging paper element that is used for the production of breathing filters. It is used as a component part for assembling of filters for breathing system of artificial lung ventilation. This

component must be from high-purity medical grade hydroscopic microporous paper. This component should be made of high-purity medical hygroscopic microporous paper. The material must be made without glue, coating and pigments, and also resistant to oxygen with a concentration from 21 to 100%. The outer surface of the material must be clean, undamaged and free of metal dust particles and traces of processing agents. The paper color is white. Differential pressure less than 10 Pa with 30 l/min flow. Filter element should provide water output from filter not less than 34 ml/l according to EN ISO 9630-1.

The supplied material must be packed in a plastic bag and a corrugated shipping box. The plastic bag must be tightly closed and prevent dust and other contaminants from entering. The shipping box must exclude mechanical damage and jamming of products. The maximum weight is 15 kg. Transport boxes with products should be placed on wooden pallets with a size of 1200x800mm in stacks with a height of no more than 2000 mm. Corrugated transport boxes are transported by all types on transport (temperature from -50°C to +50°C).

During transportation, storage, shipment follow the safety rules in order to prevent of damage, fall and contamination. The amount of raw materials supplied is up to 250,000 per year. The company is ready to cooperate with a potential partner on the terms of a supplier agreement. More precise terms and volumes will be discussed personally.

Partnering Opportunity

Profile status : Published

Business Request

Russian manufacturer of medical equipment is looking for manufacturers of raw materials for a backup breathing bag for artificial lung ventilation or anaesthesiology as part of the respiratory circuit

Summary

A Russian manufacturer of medical equipment is looking for foreign partners who will supply medical bags with respiratory reserve. These breathing bags are used in used for artificial lung ventilation or anaesthesiology as part of the respiratory circuit. The company is ready to cooperate with manufacturers of medical raw materials on the basis of a supplier agreement.

Creation Date	11 November 2021
Last Update	24 November 2021
Expiration Date	25 November 2022
Reference	BRRU20211111002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5b551395-33b8-4c50-9b6c-626b9d0026f8

Details

Description

The Russian company is a distributor in the field of medical devices, equipment and machinery. Now the company is engaged in its own development and production of medical devices. The Russian company needs high-quality medical raw materials.

The company is ready to purchase a backup breathing bag from proven medical manufacturers. This bag is

actively used for artificial lung ventilation or anesthesiology as part of the respiratory circuit. This breathing bag is designed to be included in anesthetic breathing circuits for: to control the flow of respiratory anesthetic gas; for manual artificial respiration; as a damper for sudden pressure fluctuations in the respiratory circuit; for visual monitoring of respiratory cycles. The breathing bag made of elastomeric material in the form of a bag designed to store a breathing gas mixture during the respiratory cycle. The breathing bag can be located on the inspiratory or expiratory branch of the circuit, depending on the configuration of the respiratory circuit. It can also be used as a maximum pressure limiter for spontaneous or manual assisted ventilation. It can be made of conductive or non-conductive materials and is usually used as part of respiratory circuits for anesthesia or artificial lung ventilation. This is a single-use product. The breathing bag is used by: emergency medical services, disaster medicine, military and extreme medicine; departments of anesthesiology, intensive care and intensive care hospitals. Breathing bags must comply with international and domestic standards. and also be delivered in special sealed packages. The Russian company is ready to cooperate with partners on the basis of a supplier agreement. The company expects delivery on time and on time in certain promises. The annual number of deliveries is from 60,000 with a constant increase.

Partnering Opportunity

Profile status : Published

Business Request

Russian company engaged in the production of medical materials and equipment is looking for manufacturers/suppliers of medical connectors

Summary

A Russian company is the largest distributor of medical devices and medical equipment. The company is preparing its own production site and is looking for manufacturers of medical raw materials. The company is interested in the supply of medical connectors on the basis of a supplier agreement.

Creation Date	11 November 2021
Last Update	23 November 2021
Expiration Date	24 November 2022
Reference	BRRU20211111003
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9b0b5f3e-b5f5-4a9d-b513-22ca55a93d03

Details

Description

The Russian company is a leading distributor of medical devices and medical equipment. The company's partners are the world's leading manufacturers of medical devices and medical equipment. The group of companies employs professionals who are able to solve any tasks.

The company is creating its own production site for the production of medical devices. The company is looking for manufacturers of medical connectors. This component is used in the construction of flexible connectors and in the

scheme of the respiratory circuit for connecting the patient. The supplied connector must have both one and several ports.

The connector must be an angular conical connector, hinged or rigid in two connections - connections of the type 15M-22/15F - 15M into the tube, a combined connection of 22 M/15F for the patient. The magnitude of the angle in the material in the Cartesian coordinate system on the plane should be 90/115 degrees. On the upper surface there is a double port of 7.6/9.5 mm for bronchoscopy and sanitation with an elastic cuff. The material used is polypropylene, styrene butadiene, heat elastomer cap. The supplied products must be of good quality and meet all safety and quality standards. The delivery must be made in sealed packages of various volumes. From 180 thousand units per year.

This cooperation should be based on supplier agreements. More precise volumes, terms and conditions will be discussed with the potential partner personally.

Partnering Opportunity

Profile status : Published

Business Request

Russian company is looking for foreign manufacturers of medical moisture collectors for respiratory circuits

Summary

A Russian company is interested in finding a foreign manufacturer of collapsible moisture collectors for breathing circuits. The moisture collector provides the collection of condensed moisture from the air circuit. The company is ready to purchase from 58,000 products per year. Cooperation will be based on a supplier agreement.

Creation Date	11 November 2021
Last Update	24 November 2021
Expiration Date	25 November 2022
Reference	BRRU20211111004
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ce94f286-c50e-4a8a-975b-69c410767574

Details

Description

The Russian company is a market leader in providing medical institutions with equipment and materials. In the near future, the company is preparing to launch its own production of medical equipment. For its production purposes, the company is looking for foreign manufacturers of a moisture collector for the respiratory circuit.

The moisture collector provides the collection of condensed moisture from the air circuit. It can be integrated into the air circuit both on the exhalation line and on the inhalation line, and is a mandatory component when a humidifier is included in the circuit. The moisture collector is made of transparent medical PVC. It is equipped with a convenient lid for emptying. The moisture collector consists of an upper body and a bulb connected to it.

Condensate is collected in a removable flask. To drain the condensate, the bulb is removed by turning around the axis. In the upper part there are two conical nozzles for connecting the hoses of the respiratory circuit - combined connections of type 22 M/15F. Inside the upper housing, a rotary membrane is made that covers the condensate drain holes when removing the flask, to close the inner volume of the hose from the external environment. When the base of the moisture collector is opened, the internal valve automatically closes, ensuring tightness of the breathing circuit. If the base is put back in place, the valve opens again, allowing the breathing circuit to drain. The internal volume should reach from 70-125 ml

The Russian company is ready to cooperate on mutually beneficial relations with partners on the basis of a supplier agreement. The company is ready to purchase from the manufacturer about 59,000 thousand units of products per year and a constant increase in volume.

Partnering Opportunity

Profile status : Published

Business Request

A Turkish orthopedics company is looking for pneumaflex equipment under manufacturing agreement

Summary

A Turkish orthopedics company located in Erzurum is looking for pneumaflex equipment which helps immediately correct the bad positions of the foot. This Turkish company will buy regularly pneumaflex equipments according to its patients' measurements. Targeted type of cooperation will be a manufacturing agreement.

Creation Date	04 November 2021
Last Update	17 November 2021
Expiration Date	18 November 2022
Reference	BRTR20211104001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7a2142b3-7a1e-41d3-8986-10311bcb72c6

Details

Description

This orthopedics company was founded in 2003. Since its establishment, it has established dialogue with thousands of patients and became one of the leading companies in the sector. It's located in Erzurum. The first target of the company is to help patient cross handicaps.

In order to eliminate all the factors that affect the daily life of patients in the field of health, the company needs technological innovations from abroad. Pneumaflex is one of these. Pneumaflex is a dynamic carbon lifter for foot and leg. It helps foot and leg return to its natural movements. Pneumaflex is used for patients who suffer from multiple sclerosis, hemiplegia, Charcot-Marie-Tooth disease, paralyzing sciatica, polyneuropathies etc.

The company is looking for pneumaflex equipment and will buy regularly according to its patients' measurements. Desired type of cooperation will be a manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

A Turkish company is looking for manufacturers for plastic granules used for producing plastic bags

Summary

A company located in Erzurum produces plastic bags for drug stores and groceries. This Turkish Company is looking for manufacturers to buy plastic granules under a manufacturing agreement.

Creation Date	04 November 2021
Last Update	19 November 2021
Expiration Date	20 November 2022
Reference	BRTR20211104002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0e7d6c74-9684-45be-b833-450bf5c1dd92

Details

Description

This Turkish company is located in Erzurum and has just established by four young engineers. The company produces plastic bags for pharmaceutical and food products. Therefore, the company is looking for manufacturers for plastic granule used for producing plastic bags. The company is a small start-up business so, the company is offering a manufacturing agreement to a producer with the ability to produce in small volumes. The company wants to purchase the raw materials, granules, necessary for the production of bags that can be used in the pharmaceutical and food industry. The requested granule must be hdpe and recyclable.

Partnering Opportunity

Profile status : Published

Business Request

German producer of hydraulic equipment is looking for a supplier of cast iron products

Summary

A German SME active in the development, production and sales of hydraulic equipment is looking for a supplier of tailor-made cast iron parts according to the drawings of the German partner. Targeted cooperation type is a manufacturing agreement.

Creation Date	12 November 2021
Last Update	24 November 2021
Expiration Date	25 November 2022
Reference	BRDE20211112001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/cd543d81-5533-4ec9-bb93-bdf7e1d487a8

Details

Description

A German SME, active in the development, production and sales of parts for oil hydraulic parts founded in 1967 is looking for an additional supplier. The German company is specialised in the production of steering valves for stationary and mobile machinery as constructional and agricultural machinery. The German company is looking for a partner for the production of valve cases made of cast iron according to the drawings of the German partner. The size of the case will be 183x140x129mm (LxBxH). The material has to be GJS-250. The German SME expects a lot size of annually 4.000 parts. The requested task is only the casting of the parts; no additional processing steps as deburring are requested. The German SME would prefer partners who are certified according to ISO: 9001

Ref: BRDE20211112001

Targeted type of cooperation will be a manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

French company expert in luxury packaging is urgently looking for an injection moulder in Europe under a manufacturing agreement

Summary

The French company started its activity in the secondary packaging industry over 35 years ago. Since then, it has extended its products in the custom packaging and influencer sets categories. To support its expansion, the company is looking for a manufacturing partner, expert in injection moulding, in Europe or in the Middle East regions. The partnership can be a manufacturing agreement.

Creation Date	07 October 2021
Last Update	01 November 2021
Expiration Date	02 November 2022
Reference	BRFR20210930001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9d824a6a-3862-4103-acd7-9a729c0c9dcd

Details

Description

The French company is present worldwide. Its notoriety in the industry has led to partnerships with brands across the spirits, cosmetics, perfumes, fine foods, gaming, amongst many other industries. Through the years, the company has become one of the most recognized manufacturers of luxury packaging.

The company works with famous brands to create point of sale and display items to engage customers and enhance their product experience (gifts, bottle presenters, ice buckets...).

The company supports the client (the brands) through all the project steps: from the initial brief through the design, the prototyping, the pre-production sampling, the production and to the delivery.

To support its expansion, the French packaging specialists are looking for a manufacturing partner in Europe or in the Middle East regions.

From a deep understanding of the fundamentals and the potential of acrylic through fabrication, injection and duplication, they are looking to:

- relocate their supply chain closer to their Occidental clients
- optimize the transportation as well as to reduce timings
- bring down the carbon footprint

The partnership can be signed under a manufacturing agreement : they are basically looking for a partner that can produce their products (injection moulding : simple injection, double injection, blow moulding). For instance, it can be ice bucket, bottle presenter... made of thermoplastic materials.

Partnering Opportunity

Profile status : Published

Business Request

Polish company seeks European suppliers of charcoal.

Summary

A Polish company specialized in selling fertilizers is looking for suppliers of charcoal. The company offers distribution services.

The company is looking for trade partners in the EU countries.

Creation Date	01 November 2021
Last Update	16 November 2021
Expiration Date	17 November 2022
Reference	BRPL20211031001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/8e9350ae-6292-47c0-809b-889258cb5777

Details

Description

The company is a distributor of fertilizers in Poland.

Polish company founded in 2009 is willing to enlarge the typology of offered products and is looking for producers of charcoal.

The company is located in the Green Lungs of Poland. Protection is very important to the company, which is why the company offers ecological environmental fertilizers and organic-mineral fertilizers. The company has unlimited sales opportunities.

The company has experience in sales and an interesting client portfolio. The company is looking for suppliers of charcoal from the EU countries for concluding longstanding distribution agreements.

The company is looking for a company to cooperate on a partnership basis. The company ensures product quality supported by certificates.

Partnering Opportunity

Profile status : Published

Business Request

Spanish company is looking for suppliers of raw materials and packaging for production of sauces and seasoning mixtures

Summary

A Spanish company located in Tenerife dedicated to the production of premium sauces based on the culinary culture of the Canary Islands is seeking partners in Turkey, Romania and Poland to establish a long-term supplier agreement for the following products:

- *Raw materials for the production of their sauces and seasoning mixtures, such as condiments, fruits, dried fruits, dairy products, among others.*
- *Packaging products such as PET and glass containers, cards boxes and labels.*

Creation Date	22 October 2021
Last Update	08 November 2021
Expiration Date	09 November 2022
Reference	BRES20211022001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/fda893ea-79c7-42b6-9917-b6a9d8420ef2

Details

Description

The Spanish company is a family business based in Tenerife (Canary Islands) dedicated to the production and commercialization of typical products of the Canarian gastronomy, especially related to sauces, spreadable pastes, jams, and seasoning mixtures.

Founded 31 years ago, the company was created with an international vocation to expand the culinary culture of

the Canary Islands abroad through their traditional recipes. The company has become an outstanding leader and reference in the local market, with the highest turnover, market share and product portfolio in the sector. Currently, they produce for all the major food brands in the Spanish sector and their products are distributed in supermarkets and tourist areas through the HORECA channel and airports. The company have experience in international markets, exporting to the United States (New York), Germany, France, Italy, Portugal, Greece, Poland, Cyprus, Sweden, Ireland, Czech Republic, and Slovakia.

To meet the needs of the market, the company is interested in identifying new European suppliers who can provide high-quality raw materials for their production.

For this purpose, they are looking for the following list of products:

- Condiments such as salt, garlic, piper, and cumin powders.
- Seed and olive oil
- Grated cheese in bags
- Dehydrated fruits
- Figs
- Milk
- White vinegar
- Sugar
- Honey
- Almonds
- Avocado paste
- Granulated almond powder
- Goat, cow or sheep cheeses

Also, they are looking for suppliers of glass and PET containers (jars, bottles, and tubs) as well as labels and cardboard boxes.

Partnering Opportunity

Profile status : Published

Business Request

Experienced UK SME looking for further international growth is looking for a partner to produce leather-crafted products under a manufacturing agreement.

Summary

UK SME designs, produces and sells handmade leather lifestyle accessories, mainly phone and tablet cases, belts, wallets, bags and compact travel accessories. By producing luxury quality goods at affordable prices, it has established a strong market position and rapid international growth. The company is now searching for leather crafting manufacturing partners who can produce consistent, luxury quality accessories at accessible price points in the form of a manufacturing agreement.

Creation Date	23 November 2021
Last Update	24 November 2021
Expiration Date	25 November 2022
Reference	BRUK20211123001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/171efd7b-bb6e-4b80-838c-5f993c8621f9

Details

Description

The company was established in the North East of England in 2014 and has grown rapidly. The company initially designed and retailed leather phone cases with an emphasis on premium quality leather, designed with attention to detail and produced at affordable prices for the mainstream market. Due to instant success and a rapidly increasing market share, the company supplemented the product catalogue with small leather travel accessories, bags, wallets and belts / watch straps which are all designed within the company philosophy of luxury designer

quality at affordable prices.

The company are now looking to evolve the product catalogue with an innovative manufacturing partner who is willing to develop new styles at small order quantities with a view to establishing the next halo product for the brand. The company currently only use premium quality aniline cowhide leathers but are looking for partners who are willing to experiment with pineapple and coconut fibre textiles in order to launch a fully eco-friendly and sustainable offering to their customers.

The partner will also be asked to make some of the bulk selling products in the current product range and must be able to source the same leathers and produce to the same quality as current partners. The company sell on e-commerce platforms internationally and direct to consumer through their own branded website. The company are seeking a partnership via a manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

Slovenian experienced distributor of automation software and hardware with big customer database seeks new IT software/hardware products for commercial agency and distribution in Western Balkans region

Summary

A Slovenian company, specialized in the sale of automation software and hardware in industry, energy, transport and buildings, is looking for new IT products to sell on the markets of Slovenia, Croatia, Serbia, Bosnia and Herzegovina, Montenegro, Albania, Kosovo and N. Macedonia under commercial agency and/or distribution services agreement through their three offices in Ljubljana, Zagreb and Belgrade.

Creation Date	09 November 2021
Last Update	02 December 2021
Expiration Date	01 December 2022
Reference	BRSI20211109001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/8316a7ef-49d1-4095-86dc-53b11b169bc7

Details

Description

The company was founded in 2004 in Ljubljana. The company's core business is acting as commercial agent of software and the distribution partner for hardware used in the field of automation in industry, energy, transport and

buildings. The company's partners are well-established global brands like: COPA-DATA (Zenon), RealWear, EXOR, SATEC, CoreTigo, etc.

Some of the main products in the current offer are:

- Software solutions for process control
- Software solutions for electrical design
- HMI Software and Hardware
- Visual control systems
- Assisted reality devices
- Software and Hardware for measuring power quality

The company wants to broaden its current portfolio of products with new ones. New products should be in the synergy with existing ones. The company has established sales channel with more than 500 hundred costumers in the Western Balkan region and is looking for a long-term partnerships based on commercial agency and/or distribution service agreement.

Partnering Opportunity

Profile status : Published

Business Request

Portuguese brand of doll design (fairy) seeks investment partners

Summary

A businesswoman from Aveiro, Portugal is a plastic artist, writer and poet and she created a brand, a drawing of a doll, representing a fairy (similar to Hello Kitty), full of originality, color, moral and ecological. She is looking for partners to develop this brand. Partners for a financial agreement are sought.

Creation Date	18 October 2021
Last Update	15 November 2021
Expiration Date	16 November 2022
Reference	BRPT20211018001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/b74a5d00-1f1d-4525-b2ab-a4acd0238306

Details

Description

Portuguese businesswoman is looking for partners to represent her brand, a drawing of a doll, a fairy, to be used in several articles.

It is an innovative brand, because it is part of a collection of seven books, where the main character, the fairy represents the highest moral principles so necessary to society. Each story has associated several characters, friends, places, constant news and different colors (ex: the first volume is violet because it represents the transformation that the fairy had from a flower for girl for having known herself internally. The second is yellow representing knowledge and with him the fairy receives the wings transforming itself into a complete fairy). Associated with this educational and cultural component, the images illustrating the books are captivating,

different, colorful and dynamic, allowing the brand to be explored in various sectors (from fashion, school, household clothes, games and videos, animation and films), making it a strong symbol for society. It is accessible and easy to handle for all ages, especially the younger ones.

The brand can always have many novelties, as the collection has lots of images and each image can be used to make numerous things including sets (such as pen, pencil, case, backpack, rubber or, blouse, jacket and skirt). In relation to other competing brands, it looks like the Hello Kitty, as it is also based on a doll with the difference that this fairy goes further with several friends, places, teachings, books, novelties, reinforcing a solid set capable of surpassing expectations.

Economic benefits may be numerous with the diversification of the exploitation of the brand, and by opting for payments to the author of the brand in royalties, the investment exit losses are minimal. As a brand with so many moral and ecological values, humanitarian aid can also be considered a tax advantage.

Potential applications: Clothing for children and ladies (such as scarves, dresses, blouses, skirts and clothes); shoe applications; school supplies (such as notebooks, notepads, cases, backpacks, pencils, pens, cases); wallets including pocket ones; dolls from the fairy collection that can be made from various materials; dishes (such as mugs, plates and all the inherent material); pillows and household linen (such as curtains, sheets, bedspreads); educational and computer games; movies and cartoons.

This woman seeks funding to support its growth, through financing agreements. She also offers its design.

Target partners are all those capable of boosting, publicizing and investing in the brand for market in the world.

Partnering Opportunity

Profile status : Published

Business Request

A Spanish company well-positioned in the agricultural and plant nutrition market requires producers of biofertilizers or biostimulants based on microorganisms for manufacturing or distribution agreements.

Summary

A Spanish company manufacturing and commercializing fertilizers, biofertilizers, biostimulants and plant nutrition enhancers and stimulants, with more than 35 years of experience in the agricultural market and presence in international markets, requires producers of microbial-based products for enhancing plant's health and nutrition, under manufacturing or distribution agreements.

Creation Date	26 November 2021
Last Update	26 November 2021
Expiration Date	27 November 2022
Reference	BRES20211126001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/145139c7-ac63-4365-b449-7dac79540c67

Details

Description

This is a Spanish group of companies with more than 35 years of experience in the agricultural sector, with a presence in several international markets. It is specialized in the research and development of formulations, and in the manufacturing and commercializing of nutritional products for agriculture.

The product range of the company includes fertilizers, biostimulants, amendments, deficiency correctors, special products, fruiting solutions. The company provides farmers with a wide range of solutions suitable for all types of crops: intensive (horticultural, citrus, fruit, etc.) and extensive (cereals, industrial crops, etc.) and green spaces.

The company has a strong position in the Spanish market with a dense and well-established commercial network. The company is also present in the international market, thanks to the agreements reached with distribution partners in 12 countries.

The company is committed to the UN Sustainable Development Goals, so it has a wide catalogue of zero chemical waste products, which are beneficial for the environment and applicable for both, conventional and ecological / organic farming.

With the aim of further developing the environmentally friendly agricultural segment in the Spanish market, the company wants to distribute new and innovative products. Therefore, the Spanish company is looking for European companies or organizations that can produce biofertilizers and/or biostimulants based on microorganisms. To this end, the potential partner shall be in possession of a catalogue of microorganisms fully developed and dully registered.

Primarily, the Spanish company wishes to conduct a manufacturing agreement with a partner able to produce and supply agricultural nutrients (biofertilizers, biostimulants) based on microorganisms complying with, or ready to comply with, the EU organic farming regulations and standards.

Alternatively, the Spanish company is willing to negotiate a distribution agreement with companies manufacturing microbial-based plant biostimulants or biofertilizers, by incorporating the potential partner's products in the Spanish company's catalogue under a co-branding scheme, with the aim of benefiting from the position of the Spanish company's brand in the domestic market.

The Spanish company has the capacity to offer the required support for a successful market introduction: transport and logistics, end-users training, aftersales support, etc.

If the partnership agreement proves successful, the strategy Spanish company envisions expanding the cooperation with the potential partner to other plant care agricultural products, such as biopesticides or biofungicides.

Partnering Opportunity

Profile status : Published

Business Request

Well established German trade company is looking for European manufacturers of electronic consumer goods, small domestic appliances and houseware offering supplier agreements

Summary

The Northern German trade company wants to establish supplier agreement with new partners from Europe and neighbouring countries. They are looking for domestic appliances and electronic consumer goods, which they can offer to their customers. The company supplies major players of the European retail landscape with electronic consumer goods.

Creation Date	27 October 2021
Last Update	11 November 2021
Expiration Date	12 November 2022
Reference	BRDE20211018001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f7b30b43-7689-4e99-a038-a8aee99f046a

Details

Description

The German trade company is an importer of non-food products with large European retail chains among its customers. The company specializes in electronic consumer goods for the kitchen, household, personal care and entertainment.

Currently most of the products are made in Asia. For sustainability reasons and to diversify supply chains, the company would like to expand contacts to European producers within the established product portfolio as described above. Supplier agreements are offered: Products with a focus on sustainability aspects are of special interest. The supply chains should also be clearly traceable. Suppliers should be able to provide larger delivery quantities - test orders start with a minimum of 5000 pieces, regular contracts would comprise 5-6 digit orders.

Partnering Opportunity

Profile status : Published

Business Request

Global supplier of life science reagents and services from the UK seeks novel research grade products and technology under manufacturing and license agreements

Summary

A UK based global supplier of reagents and services for the life science research markets is seeking new partners under manufacturing and license agreements for the supply of novel reagents, such as proteins, antibodies and small molecules to complement its existing catalogue and development of new products and services. Reagents and services for proteomic analysis in the following areas are of interest: cancer, stem cells, neuroscience, immunology and cardiovascular disease.

Creation Date	21 October 2021
Last Update	03 November 2021
Expiration Date	04 November 2022
Reference	BRUK20211021001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/79312edb-f482-40bb-b7a1-56a8278243f0

Details

Description

The UK company has developed a large portfolio and catalogue of Research Use Only (RUO) antibodies, proteins, small molecules and ELISA kits for proteomic applications across a broad range of key biological research areas including cancer, stem cells, neuroscience and immunology. The company supplies both the

academic and industry life science & biotech markets through both B2C and B2B channels. The company is continually looking to expand its existing portfolio of products and services by partnering and inward licensing with academic and research partners.

The company offers partners the benefits of a major, recognisable brand name under which products are sold worldwide through a well established distributor network. It also offers in-house expertise for the development of in-licensed new products and services into ELISA kits and derivative products such as antibody conjugates, providing greater opportunities to generate revenue.

The company is seeking researchers and/or developers to license in new products that the company would develop to be market-ready.

Manufacturers of described products are sought to manufacture them and supply for selling from the UK, under manufacturing agreements.

Partnering Opportunity

Profile status : Published

Business Request

High-temperature water electrolysis system sought by a Chinese company through signing of a supplier agreement with technical assistance

Summary

The Chinese company, founded in the 1960s, is a branch company of a large-scale state-owned power equipment manufacturer. The company is now seeking from the overseas suppliers the high-temperature water electrolysis system. It is hoping to sign, with the system's confirmed foreign supplier, supplier agreement with technical assistance.

Creation Date	15 November 2021
Last Update	25 November 2021
Expiration Date	26 November 2022
Reference	BRCN20211115001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/546aa40c-9563-4d23-b262-107cae1405d8

Details

Description

The Chinese company is subordinate to a state-owned mega group, which is one of the world's largest power generating equipment manufacturers and power plant contractors.

The company focuses on development of the entire hydrogen energy industry chain, which mainly includes the three areas of fuel cell, hydrogen energy infrastructure and industrial capital. After nearly ten years of core technological innovation and independent product development, the company has fully mastered key technologies

such as the development of fuel cell core components, stack engineering design, system integration and control, hydrogen production and acquisition, hydrogen storage and transportation, hydrogenation, hydrogen filling infrastructure construction and operation and maintenance, positioning itself as a service provider for investment and development, construction and operation of hydrogen energy projects, a provider of comprehensive utilization technological solutions for hydrogen energy, and a supplier of core equipment for hydrogen infrastructure.

With the company's recent development path, it is seeking the high-temperature water electrolysis system from the qualified foreign suppliers. The anticipated way of cooperation will be to sign supplier agreement with technical assistance with the confirmed supplier of the system.

Partnering Opportunity

Profile status : Published

Business Request

UK healthcare company looking for medical grade stickers sheets for supplier or manufacturing agreement

Summary

UK healthcare company is looking for adhesive strips with medical grade stickers for magnets. The magnets will be applied directly onto the skin with the help of the stickers or plasters to reduce symptoms of the menopause. The company is looking to sign a supplier or manufacturing agreement with an appropriately registered and audited medical supply company.

Creation Date	09 November 2021
Last Update	09 November 2021
Expiration Date	10 November 2022
Reference	BRUK20211104001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c70d77dd-1d7c-4526-b760-28a87d7dd601

Details

Description

A growing UK healthcare company, specialised in acupuncture is selling magnets to patients to reduce symptoms of a medical condition. The product is already on the market but they are looking for a new supplier for the plasters or adhesive strips on which the magnets are placed on the skin.

Description of the current sticker sheets or plasters (image of adhesive sheet included in the profile)

- The plaster is clear, hypoallergenic and showerproof.
- 5 year expiry date on adhesive

Ref: BRUK20211104001

- Branding on the plaster backing sheet but not essential.
- Plaster or adhesive sheet retains ability to stick for up to 7 days
- Require product to undergo random sample testing throughout production to ensure product quality
- Product recorded and tracked through manufacturing system so if there was ever a need for product recall, it would be easy to identify exactly what stock has been made with what material.

The adhesive strip has a row of 4 removable stickers.

The magnets will be placed onto stickers, currently 25mm apart (magnet dimensions 5mm diameter, 2mm depth).

Current sticker sheet is 42x142mm.

The hole for each magnet should be 6mm diameter.

Order quantity: 600 sheets of four stickers.

The UK company is looking to sign supplier or manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

UK Healthcare company looking for gold-plated ferrite and neodymium magnets for supplier or manufacturing agreement

Summary

UK healthcare company is looking for small (5mm dia x 2mm d) gold plated N35 - 3800 gauss neodymium magnets and gold plated 800gauss ferrite magnet. The magnets will be used to reduce symptoms of the menopause. Supporting documentation confirming composition of the magnets required to ensure they are hypoallergenic. The company is looking to sign a supplier or manufacturing agreement.

Creation Date	09 November 2021
Last Update	15 November 2021
Expiration Date	16 November 2022
Reference	BRUK20211105001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/dc8699f2-ffd3-4ade-92da-629cce6215ef

Details

Description

A growing UK healthcare company, specialised in acupuncture is selling small magnets to patients to reduce symptoms of the menopause. The magnet is placed on the skin using a medical grade sticker. The product is already on the market but they are looking for a new supplier of gold-plated ferrite magnets and gold plated neodymium magnets.

Magnet dimensions 5mm diameter, 2mm depth.

The company is looking specifically for:

- gold plated N35 - 3800 gauss neodymium magnets and
- gold plated 800gauss ferrite magnet

The supplier will need to provide documented assurance that the composition of the magnets is as described without any extras added.

The gold plated layer needs to be 14k gold so it is hypoallergenic.

The UK company is looking to sign supplier or manufacturing agreement. The supplier does not need to supply both types of magnets.

Order quantity: 600 magnets in total. Types of magnets to be determined.

Partnering Opportunity

Profile status : Published

Business Request

UK product designer seeks manufacturer of road bike saddles for joint venture

Summary

A UK/France-based product designer and inventor is seeking a strategic partnership in the form of a joint venture or a manufacturing agreement with a manufacturer of cycling parts to develop a unique range of bike saddles and other cycling accessories.

Creation Date	01 November 2021
Last Update	18 November 2021
Expiration Date	19 November 2022
Reference	BRUK20211101001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f4b739b0-a48d-4cee-ae17-76a8f3c8c59f

Details

Description

The UK business is a product development agency and concept lab. It develops new disruptive ideas in the retail sector for global marketing and manufacturing. The agency has done a lot of work through business open innovation platforms, most notably, Philips, Proctor & Gamble, and Unilever.

Working in constant collaboration with other product designers, inventors, and engineers it has a number of new and innovative products at various stages of development.

Currently the designer is seeking a joint venture partnership with a manufacturer with the capacity for the

development of an innovative bike seat. The patent-pending design is one of a small number of products the designer is developing for the global market.

The seat, with a central spine and floating vulcanized rubber fillets, is a major new bike saddle developed to address the occupational hazard of saddle sores.

The radical new design breaks new ground in ergonomics and practicality for long-distance cyclists.

Because prototyping and manufacture are expensive and often cost-prohibitive, the UK company is seeking a strategic partnership (ideally a joint venture) with a manufacturer who would have the capacity to engineer, test, and refine this product from design to manufacture.

A joint venture partnership and/or long term manufacturing agreement are sought.

Partnering Opportunity

Profile status : Published

Business Request

Italian company specialized in designing, producing, and marketing promotional gadgets on large-scale is looking for partnerships within supplier and manufacturing agreement frameworks for raw material processing to finished custom-made product supply

Summary

The Italian company is focused on the designing, production, marketing and logistic control of promotional gadgets - from plastic 3D characters to ceramic items - for customers who must combine their core services with promotional products. It is accustomed to working on commission for large batches (10k up to 300k pieces/project) and it's searching for suppliers for processing raw materials to finished product supply. The types of cooperation requested are supplier and manufacturing agreements.

Creation Date	20 October 2021
Last Update	03 November 2021
Expiration Date	04 November 2022
Reference	BRIT20211018001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/57572e23-b9f5-4f3d-9530-ffe0fcbdf7f4

Details

Description

Born in 1986, the Lombardy-based company started in the promotional sector developing and producing various

Ref: BRIT20211018001

promotional items, such as toys, magnets, cardboard games, home accessories, packaging, personal care, bags. Having worked with clients from different sectors (food&beverages, health care, chemical, finance and insurance, etc...), the company started to specialize in the logistic behind the realization of such gadgets. It has gained vast know-how in development and logistics to meet the needs of the most varied customers, providing several services of research and proposal/design, analysis of costs, intermediation with licensing agencies and management of certifications, logistics behind import and post-sales.

As of now, the company started its brand in the sustainable sector, offering a more targeted service of research of selected suppliers for both consumer safety and environmental sustainability, using sustainable materials.

Because of the pandemic and its effects, the company would like to redesign part of its supply chain basing it on geographical proximity and making it independent from Chinese suppliers; hence, the company is looking for suppliers which are located preferably in Europe and which can provide competitive prices. Specifically, the SME is looking for new suppliers for the following markets:

- Wooden home accessories (not furniture) and toys

- Plastic objects (also toys), with standard plastics and bio/eco plastics

- Various types of textiles (cotton, PP WOVEN, PP NON-WOVEN, polyester, etc...)

The cooperations envisaged are supplier and manufacturing agreements.

Partnering Opportunity

Profile status : Published

Business Request

Portuguese pastry and confectionery is searching for producers and suppliers of ground spices through distribution agreement

Summary

A Portuguese company from Madeira Island, specialised in the production of traditional regional cakes, biscuits and candies, such as honey cake (sugar cane honey), honey biscuits and candy, is looking for ingredient producers and suppliers, specifically ground spices (nutmeg, clove, anise and cinnamon) to establish a distribution services agreement.

Creation Date	24 September 2021
Last Update	24 November 2021
Expiration Date	25 November 2022
Reference	BRPT20210922001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/0b1a38d8-26a9-4e97-b988-6b9b4f03b713

Details

Description

This Portuguese pastry and confectionery, established in 1982 in Madeira Island, is specialized in the manufacture of traditional regional cakes, biscuits and candies, such as honey cake (with sugar cane honey), honey biscuits and candy made with fennel, eucalyptus, passionfruit, banana, cherry and chestnut.

More recently, the company has innovated its variety of products, starting to manufacture fancy candy (hand-crafted with several kinds of drawings inside), which can be personalized in taste, drawings and colors.

The company also produces lollipops with different formats, following the news in terms of cartoons.

The production process involves an important manual component, essential to guarantee the authenticity of the products and the desired result.

This company has a specialized team, with appropriate know-how to manufacture this products, requiring a specific knowledge.

In order to diversify its production, the company seeks producers and suppliers of ground spices, such as nutmeg, clove, anise and cinnamon in order to undertake distribution agreement.

The company does not predefine a package or quantities by lot, as it will depend on the producers' supply capacity and the shelf life of these raw materials. These aspects will be discussed at a later stage in direct contacts.

The intention through this type of partnership is to set a long term commitment, on one hand allowing this company stability and quality standards in its production, and on the other hand give the opportunity to potential partners to enter a new market and expand its business.

Partnering Opportunity

Profile status : Published

Business Request

A Dutch global distributor active in the business of home decoration and kitchen products looks for manufacturing agreements for home decoration and kitchen supplies, mostly made of natural materials such as wood, stone and ceramics.

Summary

A Dutch SME operates as a designer and global distributor of decorative supplies for in and around the house. The SME offers a range of fashionable, contemporary and sustainable products. The product range radiates simplicity as well as luxury with a preference for craftsmanship and natural materials such as wood, stone and ceramics. The Dutch distributor looks for manufacturing agreements with manufacturers that process the natural materials to produce home decoration and kitchen supplies.

Creation Date	04 November 2021
Last Update	17 November 2021
Expiration Date	18 November 2022
Reference	BRNL20211103001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/310dd7bd-545d-4043-816a-e269219c17f5

Details

Description

A Dutch global distributor offers a range of home decoration and kitchen products. The product range radiates

Ref: BRNL20211103001

simplicity as well as luxury with a preference for craftsmanship and natural and durable materials like wood, metal, glass and pottery(ceramics).

The Dutch distributor also has a design team that develops fashionable, contemporary and sustainable products with respect for the environment.

Alongside their own design team the Dutch company works closely together with makers, factories and independent designers. The suppliers are the best in what they do and share the view about being responsible for the environment.

To maintain the high standards the Dutch company checks every batch of products and monitoring the production processes is an ongoing process. All factories and products are inspected before shipping after every production round, following the right and needed certifications.

The Dutch distributors looks for manufacturing agreements with manufacturers of home decoration and kitchen products that are made from natural materials. For reasons of protecting the brand and the designs the signing of a Non-Disclosure Agreement (NDA) is desired.

The first global specifications come from the Dutch SME but of course the final designs are created in collaboration with the manufacturer within their possibilities of the available means for production.

An important requirement is that the products are compliant with the food safety system certification (FSSC), so the products need to be safe for direct food contact.

Partnering Opportunity

Profile status : Published

Business Request

A Romanian digital marketing company is looking for partners under outsourcing agreements

Summary

Established in 2014, a Romanian digital marketing company from Transylvania specialized in online marketing, sales support, brand materials and public relations is looking for European, non-European and/or worldwide partners interested in marketing services under outsourcing agreements.

Creation Date	25 October 2021
Last Update	09 November 2021
Expiration Date	10 November 2022
Reference	BRRO20210927001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c3b67bae-a4e8-4bb1-a6c6-4f062cbf7b0c

Details

Description

With over 6 years of experience in the field of digital marketing and content, the Romanian company has an extended work experience comprising as it follows:

- planning marketing activities in accordance with the objectives of the company;
- developing promotion plans for services/products;
- developing and managing digital marketing campaigns accurately with proper approvals and within the allocated budget;
- overseeing the social media strategy for the company;
- managing the Social Media channels, the presence and activity on Facebook, LinkedIn, Twitter, Google+, etc. in

order to raise brand awareness and sales;

-reviewing new technologies and keep the company at the forefront of developments in digital marketing;

-authoring and editing of market specific communication collateral including web-page content, blog postings, and PR material;

-analyzing and evaluating customer behavior, market conditions, and competitor' data;

-creating and implementing strategies for new product launches;

-creating reports of the results of the campaign;

-utilizing a range of techniques including paid search, Search Engine Optimization (SEO) and Pay Per Click (PPC);

-utilizing Magento Web Shop: set-up, product information (description, icons, pricing), corporate information pages, SEO etc.;

The Romanian company provides professional digital marketing services to various national and international companies specialized in information technology and services, computer software, marketing and advertising, design and capital markets.

With a customer database from US, Europe to Australia, the Romanian company is looking for international partners with digital marketing background in order to share tasks on different projects and deliver the projects on time. Thus, the Romanian company is interested in concluding outsourcing agreements with European and non-European partners who would like to join the team and can offer one of the services the Romanian company has in the portfolio.

Partnering Opportunity

Profile status : Published

Business Request

Romanian manufacturer of lavender-based products seeks cosmetic containers suppliers under supplier agreements

Summary

A Romanian company specialises in manufacturing handmade lavender-based cosmetics. All products are manufactured based on company's own recipes, using ecological lavender grown by the Romanian company. The company's products include: cosmetics, lavender essential oil, floral water, candles, lavender-filled toys and bags.

The Romanian company is interested in identifying suppliers of cosmetic containers for cooperation based on supplier agreements.

Creation Date 04 November 2021

Last Update 17 November 2021

Expiration Date 18 November 2022

Reference BRRO20211011001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/bda409a5-51d6-4324-8a79-9b223f4e99e3>

Details

Description

Established in Transylvania, the Romanian company specialises in manufacturing a wide array of lavender-based products using ecological lavender grown by the Romanian company.

The Romanian company's product portfolio includes:

- cosmetic lavender-based products: body oil, artisanal and liquid lavender-based soap, lavender floral water;
- lavender essential oil;

- lavender candles;
- lavender-filled toys and bags;
- car and room lavender-based fresheners.

The cosmetic products offered by the Romanian company are handmade and are manufactured based on the company's own, original recipes and using natural, cold pressed oil mixes including lavender, almond, castor, sesame, grape seeds, coconut, shea; no preservatives are used.

The lavender oil and floral water are obtained exclusively from the plant's inflorescence with the company's own steam distillation plant. The products are available in 10 ml and 20 ml containers for lavender oil, and 100 ml containers for floral water.

To best answer clients' requirements and ensure optimum product viability in time, the Romanian company is interested in identifying new suppliers for cosmetic containers (glass and plastic), of different types and in different sizes; required containers include: jars, pump bottles, glass bottles, with accessories (e.g. bottle caps, pump and drip caps), liquid soap dispensers etc.

The Romanians company is looking for international partners for cooperation based on supplier agreements.

Partnering Opportunity

Profile status : Published

Business Request

Romanian IT company seeks European and non-European partners under outsourcing agreements

Summary

A Romanian company from Transylvania is specialized in customized software as mobile and web apps, complete services for developing user interface (UI) & user experience (UX) design apps, IT services and outsourcing. The company is looking for European and non-European partners in order to conclude outsourcing agreements.

Creation Date	29 October 2021
Last Update	19 November 2021
Expiration Date	20 November 2022
Reference	BRRO20211022001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7bc0478e-548f-46ff-885a-9abe7e31214a

Details

Description

Established in 2017, the Romanian IT company is offering specialized services in web design, web and mobile apps, optimizing website performance and graphics. The Romanian team includes specialists in applied informatics, servers, computer networks and management or invoicing software.

The Romanian company offers the following services:

- customized software,
- complete services for developing user interface (UI) & user experience (UX) design apps,
- IT services and outsourcing.

Throughout the years, the Romanian company has worked with many companies from Romania, the United

States of America and Western Europe, thus developing a considerable client portfolio that helped them gain better insight within various markets.

The Romania company would like to increase its business potential and to extend its network of clients, so the IT team is interested in concluding outsourcing agreements with European and non-European partners who would like to join the team by offering one of the services the Romanian company has in the portfolio.

Partnering Opportunity

Profile status : Published

Business Request

Romanian web design company seeks partners under outsourcing agreements

Summary

A Romanian company is specialized in web design, mainly the creation of presentation websites, landing pages, personal blogs and/or online shops.

The Romanian IT company wants to conclude outsourcing agreements with foreign IT partners who can be involved in daily projects focusing on applied informatics, servers, computer networks and management or invoicing software.

Creation Date	27 October 2021
Last Update	15 November 2021
Expiration Date	16 November 2022
Reference	BRRO20211022002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a39e3382-18cf-43a4-bd36-3360c550b2e3

Details

Description

Established in Transylvania in 2007, the Romanian company active in the IT field is involved in developing personalized applications and identifying innovative solutions from scratch.

The Romanian team is focused on delivering the following website services: presentation websites, landing pages, personal blogs and e-commerce websites.

The company's website services are on different types of subscriptions: standard, business, shop and unlimited and thus any client can register, choose a tariff plan and create the website.

The company themes catalogue comprises custom fonts, minimalist blocks and quality images and addresses the following categories: agency, blog, business, events, florist, real estate, medicine, restaurant, online store etc.

The Romanian company would like to increase its business potential and to extend its network of clients, so the IT team is interested in concluding outsourcing agreements with European and non-European partners who would like to join the team and can offer one of the services the Romanian company has in the portfolio.

Partnering Opportunity

Profile status : Published

Business Request

Romanian manufacturer of handmade natural cosmetics seeks suppliers for glass and aluminium cosmetic containers under supplier agreements

Summary

A Romanian company specialises in manufacturing handmade cosmetics for women, men, and children. The company's product portfolio includes creams, body butters, serums, essential oils etc. All company's products are manufactured in glass, aluminium and cardboard containers to minimize environmental impact and ensure high product durability. The company seeks suppliers for glass and aluminium containers under supplier agreements.

Creation Date	04 November 2021
Last Update	18 November 2021
Expiration Date	19 November 2022
Reference	BRRO20211102001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a54a3ff6-003e-4bb7-a819-9bfd1ffa943

Details

Description

The Romanian company was established with the aim of offering natural, handmade cosmetics to clients interested in high quality products able to ensure optimum care, as well as acting as a remedy for various skin problems such as dried or atopic skin. All products are manufactured using the company's own recipes, created with the support of a chemist specialised in cosmetics.

The company's product portfolio includes the following products:
- creams: hand, face and body for hydrating, daily and night care;

- creams and soaps for different skin issues such as dried or atopic skin;
- soaps: natural handmade soaps with different flavours, including solid shampoo and solid balm;
- serums: for hydrating and daily care;
- body butters;
- cosmetic oils for hydrating and daily care;
- essential oils available as bottle and roll-on;
- ecological washing powder.

Products are manufactured using natural ingredients, based on the company's own recipes. No palm oil is used in the manufacturing process. This has been replaced with cocoa butter which increases the products' hydrating effect. Most products in the company's portfolio are vegan. Ingredients used in the manufacturing process include butters and oils (e.g. olive, coconut, cocoa, shea, sunflower, jojoba, castor, argan, caraway etc.), chamomile and marigold extracts. Scents are obtained using essential oils. Relevant technical documentation and approval is available for each of the company's products.

To ensure excellent product durability and viability, as well as minimize environmental impact, all company's products are packed in glass, aluminium, or cardboard containers. The company is interested in identifying new suppliers for the following products:

- 30 ml glass containers for creams, with accessories (e.g. caps)
- aluminium boxes 100gr.-150 gr.
- aluminium cosmetic vials with spray and fluid sprayer, both in 100 ml.

Cooperation will be based on supplier agreements.

Partnering Opportunity

Profile status : Published

Business Request

UK medical technology company looking for elasticated Respiratory Inductive Plethysmograph belt with conductive wire for supplier or manufacturing agreement

Summary

An established UK Medtech company specialised in the manufacture and distribution of health disorder diagnostic devices is looking for elastic Respiratory Inductive Plethysmograph (RIP) belts which includes a conductive wire within the belt. The company requires certified medical grade belts in three different lengths but a standard width to secure tracking devices on patients' chest. The company is looking to sign a supplier or manufacturing agreement.

Creation Date	09 November 2021
Last Update	09 November 2021
Expiration Date	10 November 2022
Reference	BRUK20211109001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/95275dff-2219-432d-bb90-68a5ca3b2c6f

Details

Description

The UK company has been manufacturing and distributing health disorder diagnostic devices and software for home patients and hospital laboratories for 17 years. They sell their products internationally and work with medical experts to develop new devices. The managing director has a PhD in bioengineering.

Their new devices require Respiratory Inductive Plethysmograph (RIP) belts which includes a conductive wire within the belt (please see photo included).

The chest belts or bands are required in three lengths (small, medium and large) with the medium size length of the belt being 110cm.

The belts' width is 2.5 cm.

The belts or bands can be supplied already cut in specific belt sizes or as rolls of several meters.

The company could buy in large volumes. Regular order could be:

- 300 small straps
- 600 medium straps
- 300 large straps.

The company is keen to receive EXW ex-works incoterms quotation for the belts. For shipping arrangements, the chosen supplier could be given the UK company's UPS account number so the logistics will not be the whole responsibility of the supplier.

The company is looking to sign a supplier or manufacturing agreement.

Partnering Opportunity

Profile status : Published

Business Request

UK SME supplying construction and temporary works equipment seeks a service or supplier agreement with partners who have small batch injection moulding capabilities and can offer basic assembly services.

Summary

This UK SME supplies end-to-end solutions to the construction and temporary works sectors through a cloud-based service that enables users to have full control over the management of temporary works. They seek a service or supplier agreement with partners who have injection moulding capabilities and can offer basic assembly services. The client is scaling production of one product line and launching a second and is looking for a cost competitive supplier for their tag system.

Creation Date	17 November 2021
Last Update	24 November 2021
Expiration Date	24 May 2022
Reference	BRUK20211117001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/71178b7e-cf7c-4768-9dfe-f240ab0b20f1

Details

Description

The offering company, located in South Wales is a specialist temporary works organisation that supports clients to develop robust processes that ensure compliance with BS5975 (code of practice for temporary works procedures). The company was established in 2018 with the core objective of bringing temporary works management into the

21st century by providing modern end-to-end management solutions.

It operates through four business units associated with project management & consultancy, manpower and recruitment, engineered services and software solutions. The leadership team has a combined 49 years of construction experience and a proven track record of implementing robust management solutions for major UK construction programmes and global construction organisations.

The partnering opportunity arises from the need to establish a manufacturing and assembly supply chain for its Near Field Communication (NFC) enabled tag-based products. The company requests partnerships to support the production of two product lines associated with its cloud based temporary works equipment tagging system:

1. The first product line (already on the market) requires basic injection moulding capability and basic assembly.
2. The second product line is currently being field tested and will require more advanced testing, assembly, and packaging capabilities.

The offering company aims to partner with companies from all geographies that have the required capabilities in injection moulding and assembly. The company will consider supplier agreements (for the provision of injection moulded products) and/or service agreements (for the provision of associated assembly, testing and packaging services).

The ideal partner will be able to satisfy the full technical brief, but the offering company can facilitate in-house assembly if necessary.

The client's internationalisation aim is to grow its network of high quality, service, and supplier partners to build an international supply chain for its tag-based product lines.

Partnering Opportunity

Profile status : Published

Business Request

Italian company specialized in risks prevention is looking for a manufacturer of innovative safes for an exclusive distribution agreement

Summary

An Italian company specialized in risks prevention is looking for a manufacturer of innovative safes certified to European safety standards for the inclusion of a new brand in the Italian market with an exclusive distribution agreement.

Creation Date	15 November 2021
Last Update	24 November 2021
Expiration Date	25 November 2022
Reference	BRIT20211115001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/7570be06-89a6-4f5a-9304-5b86c6823540

Details

Description

Established in 1992, this Italian company, and located in the south center of the country, is a leader company throughout the country in the active and passive security market in the goldsmith and banking sector. The SME is looking for a suitable manufacturer of safes and vaults with the right quality / price ratio in order to conclude an exclusive distribution on the Italian territory. Safes must be certified according to European safety standards (1143.1 from I to XIII level).

Partnering Opportunity

Profile status : Published

Business Request

North East UK weightlifting apparel and CrossFit company are looking for companies to produce current and new products under a manufacturing agreement and also supplier agreements .

Summary

An established North East UK company who sell weightlifting apparel are looking for experienced manufacturers to help produce some of their existing products and add extra CrossFit products to their range. The company now sell mainly within the UK and Europe and are seeking to expand to the USA in 2022. New manufacturing and supplier agreements are sought.

Creation Date	20 October 2021
Last Update	24 November 2021
Expiration Date	25 November 2022
Reference	BRUK20211018001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/456b0189-3d21-4ac2-9558-5080ce9e5cc7

Details

Description

Based in the North East of England, the company sell products domestically and internationally across Europe with the current manufacturing taking place in Pakistan. They are looking to bring this closer to the UK in an effort to increase efficiency of their supply chain.

The company's products have unique design registrations which have been at the forefront of design in this

marketplace.

They have built a credible brand within this industry for over 10 years with strong links with many athletes. They are looking to relaunch their e-commerce platform, expanding their product range.

Currently their main products are weightlifting belts and other joint supports, these are produced in leather, elastane, neoprene and other fabrics. The designs of these products have important differences in colour, size, dimensions and prints. Metal work such as roller type buckles will also be required in some of the products' construction.

As part of its expansion plans, the company wishes to expand production into CrossFit and Rehabilitation/Physiotherapy and therefore looking for a company that can manufacture these items too.

For both the current and new ranges, the company also requires packaging to form part of the manufacturers process.

The co-operation type will be via a manufacturing agreement and or supplier agreement.

Partnering Opportunity

Profile status : Published

Technology Request

Spanish SME seeks front-edge technology for medium voltage switchgears

Summary

A Spanish (Basque) SME specialized in engineering and manufacturing medium voltage (MV) and high voltage (HV) switchgears, is looking for a partner to jointly manufacture new and innovative MV/HV switchgears. The company seeks a partnership under either a license agreement or a commercial agreement with technical assistance. A joint investment agreement could also be an option.

Creation Date	05 November 2021
Last Update	08 November 2021
Expiration Date	09 November 2022
Reference	TRES20211029001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/895a7929-bb56-4c08-b07e-e654e30e58d6

Details

Description

The International Renewable Energy Agency-IRENA estimates that 90% of the global energy consumption will be renewable by 2050. Most of those will come from decentralised generation sources: photovoltaics (PV) parks, wind farms, biomass power plants, small hydro power plants, etc. Latin America hosts some of the world's most dynamic renewable energy markets, with more than a quarter of primary energy coming from renewables, twice the global average. Governments in the region have set a target of generating 70% of the countries' total energy consumption from renewables by 2030, requiring a rapid acceleration in renewable projects. Electrifying will be another driver for both Industry and mobility. According to the EU objectives, those will reach a penetration of 50 and 63% respectively by 2050. All these drivers will necessarily lead to expanding the global electrical system,

requiring the installation of new MV/ HV switchgears. More switchgears installed will also require more circuit breakers. Switchgear global market size will be 59,84 billion USD by 2028.

The company currently supplies medium voltage (1 < 35 kV) and high voltage (35-50 kV) switchgears, based mainly in both AIS (Air Insulated Switch) and GIS (Gas Insulated Switch) circuit breakers from third-party companies. The type of plants where these technologies are commonly implemented includes among others, wind farms, micro-hydro power, cogeneration, solar farms or biomass.

The firm is looking for a partnership with a company that has innovative and front-end switchgear/circuit breaker technology. With these cooperation agreements, the Basque firm wishes to create a new product line: the switchgear manufacturing unit. This new unit will be key for developing its new generation of MV/ HV switchgears.

The main requirement of MV/ HV power network is to interrupt current during faulty condition irrespective of what type of circuit breaker is used in the MV/ HV switchgear system. From 1 KV to 35 KV a switchgear system is categorized as medium voltage switchgear or MV switchgear. It will be good to consider to expand the working limit of the circuit breaker to the low side of the High Voltage (HV). An ideal operating range will end at 40,5 kV. Although it may be capable of functioning in other conditions also, a medium/ high voltage switchgear should be capable of:

- Normal ON/OFF switching operation.
- Short circuit current interruption.
- Switching of capacitive currents.
- Switching of inductive currents.
- Some special application.

There is a wide range of available technological solutions for circuit breaker in the global market:

- AIS – Air Insulated Switch
- GIS – Gas Insulated Switch
- VIS – Vacuum Insulated Switch
- SIS – Solid Insulated Switch

The company is open to both new or mature technologies. All the above-mentioned functions must be carried out with high degree of safety and reliability. The company, facing its 40 anniversary, counts with a brand-new factory, with 6.400 square meters of manufacturing and office space.

The Basque company is interested either in buying a license to obtain the technology, achieving a technological cooperation agreement to develop the switchgear/ circuit breakers, or a joint venture agreement with a company developing projects related to this technology.

Partnering Opportunity

Profile status : Published

Technology Request

A Korean biotech company is looking for innovative biological technologies in early research stage with mechanism of action (MOA) and efficacy test results to perform further development of non-clinical studies and clinical trials for commercialization

Summary

A Korean company has proven experience in the development of biopharmaceutical products based on technology transfer from a foreign company. The company is looking for companies, research institutions, or universities in EU countries that have innovative technologies targeting mitochondria metabolism, autophagy, or micropinocytosis in KRAS (Kirsten RAt Sarcoma) mutant or wild-type cancer cells under a license agreement or a research cooperation agreement.

Creation Date	19 October 2021
Last Update	12 November 2021
Expiration Date	13 November 2022
Reference	TRKR20210805001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/09011143-464f-454e-bf0c-72e31060aa2a

Details

Description

The Korean company is looking for innovative technologies targeting mitochondria metabolism, autophagy, or micropinocytosis in KRAS* mutant or wild-type cancer cells.

Ref: TRKR20210805001

The company has long-standing experts with extensive experience for more than 30 years so that drug development and commercialization can be implemented without difficulty. The team's core competency is the ability to perform at a high-quality level in specific consulting projects for decades such as IND (Investigational New Drug), clinical trials, marketing approvals in home and abroad, protein/antibody therapeutics, cell/gene therapy, vaccines, etc.

One area of mediate interest is the high basal autophagic flux and autophagosome-lysosome fusion pathway under the hypoxic and/or nutrients-depleted environment of cancer cells. Autophagy defect often results in cancer cell death due to lysosome inhibition to impair autophagosome-lysosome fusion.

The company wants to in-license the technology and/or material for further development and commercialization under a license agreement. As for inflammation diseases, the company is looking for a partner(s) to do joint research with provided test materials provided under a research cooperation. Target diseases are open to discussion, but the company prefers a specific area with lots of research papers and data of partners'.

The company intends to perform further development of non-clinical studies and clinical trials for commercialization after the technology transfer from the European entities.

*KRAS operates an 'on-off system' that regulates GDP(Guanosine diphosphate)deactivation or GTP(Guanosine-5'-triphosphate) activation. This signals cell growth by alternating between GTP active and GDP inactive.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch manufacturer of fine art paints is looking for innovative technologies and inspiring solutions to make a 100 % recyclable tube packaging.

Summary

A Dutch manufacturer of fine art paints is looking for innovative technologies, materials and solutions to make tube packaging for paint 100 % recyclable. The aim is to create closed loops and increasing the recycled content. Companies, academics or inventors are sought to provide technologies, alternative materials or other solutions via a technical cooperation agreement. This technology request is part of an innovation challenge.

Creation Date	26 November 2021
Last Update	29 November 2021
Expiration Date	30 November 2022
Reference	TRNL20211117001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/88074a1f-9530-4dfc-a082-b9b0c9f3b4fb

Details

Description

The Dutch manufacturer was founded in the mid-1900 and is now a major player for paints in the Fine Art market. At this moment the company depends for packaging innovations mainly on innovations of the packaging suppliers. As the company has the strategic intention to contribute to environmental and social responsibility the SME wants to find reliable, efficient and effective ways to minimize packaging waste and increase recycled content. For this they are looking for partners that can help or supply them with innovative solutions to make their tubes recyclable. An important challenge / precondition is that also the problem of paint residue that is left behind

in the packaging (tube) should be included the possible solution. The main volumes are in plastic tubes with wide range of volumes from 20ml to 250ml. It should be taken into account that the market of fine Art is a traditional market with a slow consumer acceptance.

An additional challenge is to increase the efficiency of the packaging logistics. To achieve this goal the SME also wants create an optimal shape/design of the tubes, so the filling level of the outer boxes can optimized. For the solution of this issue, the company has the intention to conclude a technical cooperation agreement, but there is scope for discussing other forms of cooperation and agreements.

IMPORTANT: This technical cooperation request refers to an innovation challenge published on the internet platform. If an organization expresses interest before closing date, it will be guided towards this open innovation platform. After registration participants can browse free through other submissions and engage in discussions. All submissions will get feedback by the company on this open platform. The challenge opens on December 13th and closes on January 15th 2021. Mind that posts on this platform are not confidential. Beside open discussions on the platform, sharing of confidential information will be made possible on demand. After that, the firm will select the SMEs with whom they would like to cooperate in the development of a solution. Once the challenge is closed, Expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Dutch wastewater treatment company is looking for expertise and solutions to sustainably extract mineral oil from pre-pressed sludge cake.

Summary

A Dutch SME has extensive knowledge of unblocking, inspecting, installing, maintaining and repairing sewers. They also inspect and empty oil and grease separators. The waste products released are recycled in an environmentally responsible way in their own wastewater treatment plants. The SME is looking for technical cooperation partners / SMEs that helps them to extract mineral oil from pre-pressed sludge cake. The SME is willing to conclude a technical cooperation. agreement.

Creation Date	14 October 2021
Last Update	16 November 2021
Expiration Date	17 November 2022
Reference	TRNL20211008001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9398d745-d206-44fd-9f44-054100b208c6

Details

Description

The SME was established in 1968 and now has offices in a number of cities in the Netherlands. During the 50 years of being active in the field of cleaning, construction, maintenance and inspection of sewers and sewage pumping stations, the SME is recognized as a specialist in the industry. Now they have about 190 skilled and motivated employees, the company is able to prevent and resolve sewer problems for numerous individuals, companies, water boards and housing corporations throughout the Netherlands.

At this moment the sludge cake, contaminated with mineral oil particles is disposed of in a landfill. From the point of view of social and sustainable responsibility the company wants to change this method of waste processing and depositing. They also take into account that they have to comply with future legislation. Of course, processing the released old mineral oils contributes to the desire to reuse raw materials.

The Dutch company is looking for a partner who can think and work on a technical solution for the problem of breaking or removing oil from the sludge.

The main questions is: "how can the SME sustainably extract mineral oil from sludge cake?"

The company has the intention to conclude a technical cooperation agreement, but there is scope for discussing other forms of cooperation and agreements.

IMPORTANT: This technical cooperation request refers to an innovation challenge published on the internet platform. If an organization expresses interest before closing date, it will be guided towards this open innovation platform. After registration participants can browse free through other submissions and engage in discussions. All submissions will get feedback by the company on this open platform. The challenge opens on November 8th and closes on December 13 th 2021. Mind that posts on this platform are not confidential. Beside open discussions on the platform, sharing of confidential information will be made possible on demand. After that, the firm will select the SMEs with whom they would like to cooperate in the development of a solution. Once the challenge is closed, Expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Italian worldwide industrial group seeks IoT based solutions for industrial machinery to optimize energy consumption

Summary

An Italian machinery company with a global presence is looking for start-ups or scale-ups offering innovative IoT solutions for industrial machinery, preferably at TRL 7, to monitor and digitize machinery operativity with the aim to optimize its energy consumption. Partners will work together in the co-development of pilot projects and proof of concepts under technical cooperation agreement. This request is part of an open innovation challenges programme.

Creation Date	21 October 2021
Last Update	15 November 2021
Expiration Date	10 November 2022
Reference	TRIT20211021001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4e8b8ab7-ebae-4646-a496-f8eda4db9793

Details

Description

A family-run Italian group with a worldwide presence is a designer, manufacturer and distributor of a complete range of gear motors, drive systems, planetary gearboxes and inverters, as solutions for all types of applications in industrial automation, mobile machinery and wind energy. The main sectors where the company provides expertise are: materials handling, packaging, rubber and plastics, mining, metal processing, biogas as well as food, beverages and tobacco.

The Italian company, founded in 1956, is interested in the opportunities offered by IoT technologies to monitor in real-time and digitize machinery operativity, with the final aim to optimize its energy consumption. However, they are facing important difficulties in finding solutions that can be applied transversally to their wide range of products and machines (they propose more than 20 million product combinations), while IoT sensors are usually designed for very specific conditions of operations.

The Italian group is interested in collaborating with start-ups or scale-ups, from all over the world, to co-develop proof of concepts or pilot projects, under technical cooperation agreement also to adapt the solution to the company's needs.

--- IMPORTANT: This technical cooperation request refers to an open innovation challenges program published on a separate online platform (b2match). If an organization expresses interest before the program closing date, it will be guided towards the open innovation platform.

During registration, interested organizations will be asked to select the challenge that corresponds with this technology request profile. If admitted to the programme, start-ups and scale-ups will benefit from training and will be able to create their (presentation) profile to connect with the companies in order to organize 1to1 matchmaking meetings.

The company will select the organisations that they would like to meet for the development of the solution.

The challenge closes on November the 30th 2021. Once the challenge is closed, expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Italian construction company seeks innovative laying techniques for sloped surfaces in dams and reservoirs to optimize processes and reduce waste

Summary

An Italian company with international presence, active in building & construction is looking for start-ups or scale-ups offering innovative techniques, at minimum TRL 4, for the application of waterproofing materials on sloped surfaces such as dams and reservoirs, to optimize the process and reduce waste.

Partners will work together in co-development, experiment and pilot projects under technical cooperation agreement. This request is part of an open innovation challenges programme.

Creation Date	25 October 2021
Last Update	22 November 2021
Expiration Date	10 November 2022
Reference	TRIT20211025001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/26cc0f5c-85c1-4892-bf57-c2847ab1817a

Details

Description

An Italian building & construction company is active as a general contractor for clients both in the public and private sector. The company has been active in the Italian and international markets for almost 40 years using expertise, technological innovations and self-patented development solutions; they operate in various sectors, e.g.: constructions, infrastructures, hydraulics and water treatment, environment.

The company specializes in the waterproofing of dams and reservoirs; in this context, they have patented a new technique of restoration of existing asphalt dams and reservoirs, which consists of the application of modified bitumen and selected aggregates using a machine specially designed and built by the company. This machine is designed to allow the laying of the materials (modified bitumen and agglomerates) on the sloped surfaces of dams and reservoirs, which is a difficult task.

The technique works by first arranging the layer of modified bitumen to form a continuous veil and then the agglomerates are applied by gravity using an automatic grit spreader, adhering in turn to the still hot bitumen to create the structural stone skeleton.

The Italian company is looking for new machinery, equipment, technologies or methodologies to make this process more efficient in terms of timing and resources used. Solutions for the digitalization of the methodology/process are also sought.

The company is interested in collaborating with start-ups or scale-ups, from all over the world, to co-develop proof of concepts, experimental and laboratory projects or pilot projects, under technical cooperation agreement.

--- IMPORTANT: This technical cooperation request refers to an open innovation challenges program published on a separate online platform (b2match). If an organization expresses interest before the program closing date, it will be guided towards the open innovation platform.

During registration, interested organizations will be asked to select the challenge that corresponds with this technology request profile. If admitted to the programme, start-ups and scale-ups will benefit from training and will be able to create their (presentation) profile to connect with the companies in order to organize 1to1 matchmaking meetings.

The company will select the organisations that they would like to meet for the development of the solution.

The challenge closes on November the 30th 2021. Once the challenge is closed, expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

A UK (Scottish) biotechnology SME is looking for companies with proven technology and capability to efficiently recover soluble proteins, soluble and insoluble minerals and salts or efficiently recover carbon dioxide evolved from their by-product streams

Summary

A UK (Scottish) biotechnology company is looking to partner with companies with proven technology and capability in recovery of one or all of the following outputs from by-product streams:

- 1. soluble proteins*
- 2. minerals and salts*
- 3. carbon dioxide*

The SME are looking to further valorise the components from its raw material sources. Cooperation is envisioned under either a services, technical cooperation, manufacturing or commercial agreement with technical assistance.

Creation Date	25 November 2021
Last Update	30 November 2021
Expiration Date	01 December 2022
Reference	TRUK20211125001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/a3c07d72-bef8-47c8-b63c-1acf8ab1bcc3

Details

Ref: TRUK20211125001

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Exported: 07 December 2021



Description

The Scottish SME, which was established in 2017 has perfected the extraction of a natural biopolymer. From this, it has produced biodegradable thin packaging films which have attracted interest from global brands and others who now wish to use this to replace single-use plastics in a wide range of situations. The company is building its own commercial scale extraction facility to produce its biopolymer during the first half of 2022.

The biotechnology company also wishes to capture, for further valorisation, the other components from its raw material sources which would otherwise be classified as by-products resulting from its process. These components include:

1. a proteinaceous broth
2. soluble and insoluble salts
3. carbon dioxide

Efficient and proven technology is a prerequisite but the company appreciates that some adaptation may be necessary to make it compatible with the other processing steps and equipment. Consideration will also be given to companies who may also be able to market the captured proteins, minerals and carbon dioxide.

The company's proprietary technology is protected by trademarks, and patents are being sought for its innovative products produced from its biopolymer know-how.

A long-term relationship is envisaged with the solution provider/s especially with respect to companies who are, or may, be able to valorise the protein, minerals and salts or the carbon dioxide captured from the by-product stream. This would assist the company to focus on its core strength which is producing valuable novel products from its biopolymer expertise. Cooperation is expected to take place under either a services, technical cooperation, manufacturing or commercial agreement with technical assistance. These partnership types will be as agreed with the partner organisation based upon what they are able to offer in line with the prerequisites in this profile.

Partnering Opportunity

Profile status : Published

Technology Request

Italian company looking for gardening and agriculture autonomous navigation systems for outdoor (grass-cutting machines) and indoor (floor-cleaning machines) power equipment

Summary

An Italian company is a major player in machinery manufacturing for the gardening and agriculture sector; they are seeking new technology solutions, preferably at TRL 6, to improve their autonomous grass-cutting and floor-cleaning machines by reducing system redundancies and increasing the machines' energy autonomy. Partners will work together in proofs of concept or pilot projects under technical cooperation agreement. This request is part of an open innovation challenge.

Creation Date	26 October 2021
Last Update	08 November 2021
Expiration Date	09 November 2022
Reference	TRIT20211026001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/6ed59712-08e9-4dc6-9f84-152286a1b94f

Details

Description

An Italian company is one of the global leading players offering innovative solutions for gardening, agriculture, forestry and industry. They manufacture and distribute machines, components and accessories of high technological value in several business areas, including outdoor power equipment, manufacturing and distributing

machines for gardening, forestry and agriculture applications.

The company is working to make autonomous grass-cutting and floor-cleaning machines smarter and more efficient, specifically by installing autonomous driving systems for both outdoor and indoor applications, thereby reducing system redundancies and increasing the machines' energy autonomy.

To date, there are already products with autonomous driving on the market, but they are mainly based on redundant navigation systems and perimeter marking. No product so far has included sensors able to detect the height of the grass and therefore determine the direction of navigation.

The Italian company is interested in collaborating with start-ups or scale-ups, from any country, to discover smarter and more efficient autonomous navigation solutions, applicable to gardening and agriculture power equipment.

Under technical cooperation agreement, the aim is to co-develop proofs of concept or pilot projects for the development and testing of the solution.

--- IMPORTANT: This technical cooperation request refers to an open innovation challenges program published on a separate online platform (b2match). If an organization expresses interest before the program closing date, it will be guided towards the open innovation platform.

During registration, interested organizations will be asked to select the challenge that corresponds with this technology request profile. If admitted to the programme, start-ups and scale-ups will benefit from training and will be able to create their (presentation) profile to connect with the companies in order to organize 1to1 matchmaking meetings.

The company will select the organisations that they would like to meet for the development of the solution.

The challenge closes on November the 30th 2021. Once the challenge is closed, expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Manufacturer and co-developer sought for upscaling highly efficient industrial alkaline electrolysers (AEL) for producing hydrogen in the power range from 150kW to 50+ MW

Summary

A Dutch company focusses on the future of hydrogen by developing, producing and marketing a highly efficient industrial alkaline electrolysers (AEL) for producing hydrogen in the power range from 150kW to 50+ MW at a desired purity and with a variable output pressure between 1 bar (14.5 pound-force per square inch or Psi) and 30 bar (435.1 Psi). The company is looking for a partner to upscale production under a manufacturing or technical cooperation agreement.

Creation Date	24 November 2021
Last Update	29 November 2021
Expiration Date	30 November 2022
Reference	TRNL20211108001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/bcb75748-c820-485e-8907-b30b11b6142c

Details

Description

This Dutch company offers a highly efficient industrial alkaline electrolysers (AEL) for producing hydrogen in the power range from 150kW to 50+ MW at a desired purity and with a variable output pressure between 1 bar (14.5 pound-force per square inch or Psi) and 30 bar (435.1 Psi). The systems can be used in a wide variety of applications, ranging from mobility to build environment and industry. The electrolysers are very well suited for

dynamic operation and direct connection to renewable energy sources (photovoltaic(PV)-field, wind turbines). Each system comprises a family of interconnecting gas modules, supported by all necessary supporting components and auxiliary systems for operational performance and plant safety.

Gas modules are equipped with smart control software and embedded electronics, allowing the electrolysis process to run smoothly at maximum efficiency. System design is based on product configuration rather than custom engineered solutions. In order to execute capacity expansion rapidly, the system uses modular and standardised components. Time-consuming event-driven process (EPC) procedures therefore belong to the past.

These Dutch SME's electrolyzers contain no rare earth metals, gaskets nor membranes, which for the absence of wear parts, extends the lifespan and enhances the reliability. To satisfy future demand throughput, capacity is expandable in chunks of 2,6kW. Efficiency, low operating costs, ease of use, and high safety standards are key values of the electrolyser systems.

They are working on certification of the systems and preparing for mass production of its electrolyzers and the company is working on certification. Therefore the company is looking for long-term cooperation with a manufacturer for the large-scale production of the gas modules. The manufacturer has expertise, production technology and facilities for the assembly (connection technology) and testing of high-quality plastic parts. Experience with high-precision assembly under special production conditions is a prerequisite. The partner they are looking for is probably working as a co-manufacturer for the automotive industry, medical sector or electronic equipment. The company is offering a manufacturing and/or technical cooperation agreement, but is open to other forms of cooperation. Co-development is the basis of the desired collaboration.

Partnering Opportunity

Profile status : Published

Technology Request

A Polish company is looking for coating that protects against viruses, bacteria, and pathogens.

Summary

A Polish company active in the nano-technology sector is looking for a technology that allows for the production of a protective coating against viruses, bacteria, and pathogens. The coating is intended for places/localizations such as public transport, medical facilities, shopping malls and shops, offices, hotels, public places, educational institutions and so on. The company wishes to cooperate via a license agreement.

Creation Date	19 November 2021
Last Update	23 November 2021
Expiration Date	24 November 2022
Reference	TRPL20211119001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/35eabb60-9b6e-4a97-84a4-5588405e1bf1

Details

Description

A Polish company seeks technology that allows for the production of a coating that protects against viruses, bacteria, and pathogens. The coating would be used in public transport, medical facilities, shopping malls and shops, offices, hotels, public places, educational institutions, and any other public places.

The protective coating should meet the following criteria:

- Relatively quick application (less than an hour drying time)
- Large areas of treatment up to 800 -1200 square meters without special preparation time
- Coating should be applicable on any type of surface
- Guarantee long lasting protection

- Provide a defence shield creating a homogenous, treated surface, without any impact to the surface material.
Based on its previous business experience, the company believes that a licence agreement will be the best way to cooperate.

Partnering Opportunity

Profile status : Published

Technology Request

Tackling dysphagia through rehabilitation and diet

Summary

A Basque (north of Spain) sanitary services provider has launched a challenge through an open-innovation platform: Reduce the risks derived from treating dysphagia just through diet guidelines and focus on new techniques that are complementary to rehabilitation measures and diets. The organisation envisages a research cooperation agreement to solve this problem.

Creation Date	19 November 2021
Last Update	24 November 2021
Expiration Date	25 November 2022
Reference	TRES20211117001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/821594e5-107c-4b01-8775-776eba2a8905

Details

Description

The company behind the profile manages nursing homes and care facilities for the elderly in the region is Biscay (Basque Country).

Dysphagia means difficulty in swallowing. Typical symptoms include: regurgitating food to the nose, coughing during or right after swallowing, changes in the quality of speech, etc.

The main risk of dysphagia is the possibility of aspiration; the intake of solid or liquid food in the respiratory track which can develop a pneumonia and on a worst-case scenario, can cause choking. In the medium to long term, this alteration may compromise the affected individual's health as it can bring about dehydration and malnutrition. The current treatment for dysphagia is diet adaptation which provides a safer swallowing by thickening liquids and

modifying food textures. There are three levels of viscosity: nectar, honey and pudding. The quantity given in each intake or spoonful is crucial and must adapt to the degree of the dysphagia in a patient. The efficacy of diet adaptation has been questioned by studies as these modifications can be associated to dehydration and malnutrition issues and to the delay in drugs' effectiveness which implies a worsening in the patient's quality of life.

The other treating pillar is that of rehabilitation techniques. Exercises that train a series of muscles are required. These increase the movement of the tongue and lips which altogether improve the formation of the alimentary bolus just before swallowing. There are common guidelines and treatments such as: body posture strategies, sensory stimuli, neuromuscular practice and specific swallowing moves.

At present, studies show that the combination of adapted diet plus rehabilitation exercises is the most efficient way for overcoming this condition.

This challenge is focused on the rehabilitation pillar for the treatment of dysphagia. New techniques that may complement current treatments and that ensure the elimination and/or decrease of the potential risks derived from their application are sought.

There is a table attached as an image that shows the variables and functional needs of the possible solutions. Their importance is ranked from 3-lowest to 9-highest. Some are compulsory.

A tool for identification, treatment and follow up of the condition is expected. The winning candidate and the Basque company will carry out a pilot project under a research cooperation agreement.

An information link will be provided to interested candidates upon reception of EOIs. Submission: 19 Nov-12 Jan 2022.

Partnering Opportunity

Profile status : Published

Technology Request

Artificial Intelligence (AI) solutions for travelguide for planning individual journeys

Summary

A SME from the south of Germany is active in the field of publishing travel guides. For a web supported individual planning of round trips, they are looking for partners in the field of artificial intelligence (AI) or web scraping online. For this purpose, their travel guide content is made available for evaluation and they are looking for a research cooperation.

Creation Date	18 November 2021
Last Update	23 November 2021
Expiration Date	24 November 2022
Reference	TRDE20211028001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/094758b8-915b-4fe8-bcca-ba4bd43f84b9

Details

Description

A Bavarian SME creates and publishes (digital) travel guides. More than 100 freelance authors regularly travel to the European regions described in the travel guides and can thus depict an objective picture of each region. The publisher digitalised the content of their travel guides and have a good database for planning individual journeys.

This diverse editorial content serves as basis for a new solution, which requires abstracting the data with the help of AI. A solution is sought to analyse and process the available texts, which are semantically tagged and geo-located and to supplement and update them with the help of web scraping.

This approach should also make it possible to filter out changes, for example the opening hours or admission

prices.

They aim to provide all customised information and best travel routes in one product. This can enable users to for example display a travel route with suggested stopovers and points worth seeing depending on the route of interest and according to the interest profile of the user.

They are looking for partnerships in the form of a research cooperation agreement.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch company is looking for technologies and other solutions to reuse detergent powder waste.

Summary

A Dutch company which produces washing powders, is looking for technologies, applications and other solutions to cope with the residual stream that remains after sieving the produced detergent powders. Companies, academics or inventors are sought to provide their existing technology or solutions via a technical cooperation agreement.

This request refers to a challenge published on an internet-platform.

Creation Date	09 November 2021
Last Update	17 November 2021
Expiration Date	18 November 2022
Reference	TRNL20211025001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/99c3f92a-6cb6-4542-93a3-62eac24fb582

Details

Description

A Dutch SME produces a complete range of washing and cleaning products for the private label market and is an important international player, with customers in several European countries. It also serves the cash & carry wholesale and industrial market. The company invests in the future by increasingly focusing on the production of ecological and skin-friendly and sustainable detergents.

Chemical waste is worldwide a major problem, also in the Netherlands. To protect the environment waste should be re-used as much as possible to close life-cycles and reduce the use of chemical substances and natural

sources.

Grinding the granulated detergents to fine powder is undesirable because fine powder cannot be reused by the company for quality product reasons. Besides most of their detergent laundry powders contain coated enzymes which form a health issue, if during grinding, the coating is destroyed and people inhale its dust from the grinded granulate. In detergent powder production, during mixing, lumps are formed in specific mixers when applying liquid surfactants to the powder. A part of these lumps do not break-up to form powder but remain whole. After the mixing process the detergent powders are transported through an oscillating sieve (3mm) to filling machines. The coagulated detergent powder lumps (3 - 40mm) stay behind on the sieve deck as a residual stream that is collected in big-bags. They are too big to be used as a detergent powder. In fact these waste lumps are a very rich detergent (high surfactant percentage). But there is no application for it. On a yearly basis the amount is around 50 tons.

The company is looking for technologies, applications, methods or other ideas to cope with this residual stream that remains after sieving their produced detergent powders.

The company is willing to conclude a technical cooperation agreement, but there is a scope for discussing other forms of cooperation and agreements.

IMPORTANT: This technical cooperation request refers to an innovation challenge published on the internet platform. If an organization expresses interest before closing date, it will be guided towards this open innovation platform. After registration participants can browse free through other submissions and engage in discussions. All submissions will get feedback by the company on this open platform.

The challenge opens on November 8th and closes on December 13th. 2021 Mind that posts on this platform are not confidential. Beside open discussions on the platform, sharing of confidential information will be made possible on demand. After that, the organization will select from the chat active SME's, the SME's with whom they would like to cooperate in the development of a solution. Once the challenge is closed, Expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch Library is looking for digital technologies to improve visitor routing in their public libraries.

Summary

A Dutch public library is looking for digital technologies and expertise for indoor navigation which customers can use within their libraries. They use another than usual layout which makes it difficult for visitors to find their way to the books they are looking for. Companies, academics or inventors are sought to provide their existing technology or solutions via a commercial cooperation agreement with technical assistance.

Creation Date	11 November 2021
Last Update	18 November 2021
Expiration Date	19 November 2022
Reference	TRNL20211105001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/edea2373-5bae-4d37-8f11-57baa1a82f99

Details

Description

A Dutch public library has four public libraries in a municipality with its establishment in the center being de largest with over 8000m² of effective floorspace for their visitors. They use a slightly different approach in layout than most other libraries. They chose for a retail concept and created multiple 'theme based shops' to service different types of visitors rather than having books sorted by category.

For example: One department has management, thrillers and horror titles. Another department has more novels

and cookbooks.

This different approach makes it difficult for their visitors to navigate and find the correct (book)shelve. In addition to their 'stores', their libraries also include movie theaters, conference rooms, schools, a media lab and much more. All of this combined makes the library a highly active and meaningful place with the recurring complaint from their visitors of it being too difficult to navigate. Finding the correct books or finding the right place to be at can be challenging. This is why they need a digital solution to make indoor navigation within the library easier.

The company believes that Google Maps-like indoor navigation could contribute to a better overall experience for their visitors, and are open to explore all kinds of solutions. Adjustability/flexibility is important since the library is always in transition. Sometimes they have to remove bookshelves to make room for other purposes. This has to be considered or at least thought of in the possible solutions.

The company is looking for technologies, applications, methods or other ideas to help customers navigate in a indoor location. Cooperation within the frame of a commercial agreement with technical assistance is foreseen, but there is a scope for discussing other forms of cooperation and agreements.

IMPORTANT: This technology request refers to an innovation challenge published on an open internet platform. If an organization expresses interest before the closing date, it will be guided towards this open innovation platform. After registration participants can browse free through other submissions and engage in discussions. All submissions will get feedback by the company on this open platform. The challenge opened on November 8th and closes on December 13th, 2021. Mind that posts on this platform are not confidential. Beside open discussions on the platform, sharing of confidential information will be made possible on demand. After that, the firm will select the organizations with whom they would like to cooperate in the development of a solution. Once the challenge is closed, expressions of interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Additive manufacturing in veterinary medicine – seeking partners to develop and launch novel products

Summary

A German company seeks to push the development and production of novel products for veterinary medicine using additive manufacturing (AM) technologies and applications. The company provides AM equipment, machinery, know-how in AM product development or the set-up of AM production sites. Partners sought are industry insider-founders or well established companies active in the veterinary market willing to adopt AM technologies. Joint venture agreements are sought.

Creation Date	15 November 2021
Last Update	23 November 2021
Expiration Date	24 November 2022
Reference	TRDE20211112001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/02c726f3-9b31-495b-b89f-5fdcbc9f34c0

Details

Description

The German company offers expert technological support and know-how in developing and accelerating additive manufacturing (AM) solutions, product development including AM equipment and machinery, development support, the setup of pilot factories and scale-up.

The German company possesses expert know-how in the field of AM machinery, materials and software as well as in the set-up and use of state-of-the-art industrial AM equipment and is networked with the main actors in the 3D printing industry.

The aim of the company is to drive the development of new types of products such as implants, prostheses, orthoses or specially manufactured surgical tools for veterinary medicine using AM and to launch them in

international markets with suitable partners via joint venture agreements. The focus is either on breeding and racing animals, farm animals or pets.

AM has many advantages: extremely energy and resource efficient, low cost of prototypes, tailor-made / artificial intelligence (AI) supported design, complex geometries, homogeneous material properties, reduction of inventories through production on demand, assemblies can be manufactured in single parts, potential of mass production.

Potential partners, either founders or well-established companies, should be active in the veterinary market. They should develop, produce or sell in the above categories and be willing and motivated to adopt AM technologies.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch company is looking for biobased alternatives to wood for the construction of their so called “Tiny Houses”.

Summary

A Dutch carpentry factory is looking for alternatives for wood for the construction of so called “Tiny Houses”, such as alternative biobased materials, technologies or other circular sustainable ideas. This because of the scarcity of wood at the moment. Companies, academics or inventors are sought to provide alternative materials, solutions or technologies via a technical cooperation agreement or a license agreement.

This technology request is part of an innovation challenge.

Creation Date	15 November 2021
Last Update	22 November 2021
Expiration Date	23 November 2022
Reference	TRNL20211115001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/45af0af9-f582-4f6d-8f37-ea4a5b737369

Details

Description

A Dutch carpentry factory is a specialist in the field of so called “Tiny Houses”. With their extensive experience, they are happy to respond to the needs of questions in the market. The company hopes to present at the next Floriade Expo in 2022 their circular “Tiny Houses” project.

Wood is the basic construction material for these “Tiny Houses”. However, the scarcity of the wood starts to

become a problem.

For instance, the current sharp rise in the prices of wood and wood products. This has everything to do with the increased demand and uncertain supply.

Trade association Koninklijke Vereniging Van Nederlandse Houtondernemingen (VVDH) sees and foresees unprecedented market developments. The entire commodity market is currently unstable. The timber market is also affected more than average by this. The developments make it more difficult and threaten to limit the supply and drive up prices. It is not only a Dutch problem, but a global problem that is partly caused by COVID-19. The demand for biobased building materials, of which wood is by far the most important, is increasing worldwide. This increased demand and logistical problems caused by corona have led to the current situation. As a result, deliveries stagnate and prices rise.

It is for this reason that the company wants to investigate the alternative for wood for the construction of these “Tiny Houses” and is now looking for a sustainable solution such as alternative biobased materials, technologies or other ideas. Because of the current wood machines and tools the alternative has to have the structure and or characteristics of wood.

Besides the shortage of wood and other raw (building) materials, the company hopes to make the transition towards a circular economy and subsequently develop a positive business case.

The company is looking for technical and creative partners experienced in the field of biobased construction materials, sustainable alternatives for wood but also creative thinking and product development.

The basic question is: “how can the company obtain a biobased alternative to wood for the construction of their “Tiny Houses”.

The company aims for a technical cooperation agreement or a license agreement. When serving the purpose also other agreements can be envisioned.

IMPORTANT NOTE: This technology request is part of an innovation challenge and is published on an open innovation platform from the 8th of November. Closing date will be the 13th of December.

If an organization does express interest in collaboration with this company, it will be guided through this open innovation platform and be introduced to the company’s experts. Mind that posts on this platform are not confidential. Next step is that the company will select the SMEs with whom they would like to cooperate in the development of the solution.

Partnering Opportunity

Profile status : Published

Technology Request

A Dutch real estate company is looking for new ways or technologies to remove and/or prevent spiders and their web in their buildings.

Summary

A large Dutch company specialised in real estate suffers from spiders and their webs in their buildings. The company is now looking for a sustainable and animal-friendly solution (technologies, methods or ideas), so that spiders look for another place to make a web. Companies, academics or inventors are sought to provide their own solutions or enhance existing technology via a technical cooperation agreement or a license agreement.

This TR is part of an innovation challenge.

Creation Date	08 November 2021
Last Update	17 November 2021
Expiration Date	18 November 2022
Reference	TRNL20211108002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9d553c34-855c-40a8-9b1b-8130614c49ef

Details

Description

A Dutch company has more than 25 years of experience in real estate and is a major player in Flevoland. For example, the company has more than 180,000 m² of office and business space in various cities. The company has a clear vision: finding the right space for their tenants and offering the facilities to unburden them. The company is strong in facilitating and creating a pleasant working environment. The company is always looking for innovative and sustainable solutions and ideas.

Presently, spiders and their webs have become a major problem and burden in their daily maintenance of the buildings. It makes their real estate less attractive to enter. But extermination with insecticide is not allowed by law, and other pesticides have far too little effect. Moreover, both approaches are far from the company's sustainability policy. It should be mentioned that the manual removal of spiders takes too much time and seems almost impossible.

It is for this reason that the company is now looking for a sustainable and animal-friendly solution (technologies, methods or ideas), so that spiders look for another place to make a web. Especially around the entrances it's important of these to be spider-free.

The solution can be a physical product, but the company is also open for completely different and out-of-the-box ideas as well. Furthermore, there is also the possibility to develop the idea further together with the company.

The basic question is: "how can the company remove and/or prevent the spiders and their web in their buildings?" The company is looking for technical partners experienced in the field of sustainability and ecology but also creative thinking and product development.

The company aims for a technical cooperation agreement or a license agreement. When serving the purpose also other agreements can be envisioned.

IMPORTANT NOTE: This technology request is part of an innovation challenge and is published on an open innovation platform from the 8th of November. Closing date will be the 13th of December.

If an organization does express interest in collaboration with this company, it will be guided through this open innovation platform and be introduced to the company's experts. Mind that posts on this platform are not confidential. Next step is that the company will select the SMEs with whom they would like to cooperate in the development of the solution.

Partnering Opportunity

Profile status : Published

Technology Request

Dutch municipality is looking for bio-based solutions and technologies to make circular products of clean sludge from a local lake.

Summary

A Dutch municipality with a sustainable future vision, is looking for partners that have bio-based solutions and technologies to make circular products from clean sludge. The sludge will be dredged from the local lake. It is preferable that the partner develops or designs these products, that are going to be produced and used locally. Cooperation is envisaged within a technical cooperation agreement. This request refers to a challenge published on an internet-platform.

Creation Date	11 November 2021
Last Update	15 November 2021
Expiration Date	16 November 2022
Reference	TRNL20211028001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/1d1867b1-63a3-422c-b4fd-02a43bb338ae

Details

Description

A Dutch municipality with more than 200.000 inhabitants has a sustainable future vision is a place with plenty of opportunities to make the benefits of the circular economy visible and to achieve impact with residual flows (waste).

One of the opportunities concerns a lake, which over the years has become very shallow. A shallow lake is unfavorable for the survival of different species of animals and plants, thus for the biodiversity. Deepening

(dredging) the lake is an option. However, just dredging is expensive and not profitable just for better biodiversity.

That is why the municipality wants to dredge the sludge to make circular products. The sludge is special because it is clean, which is not very common. Therefore, it is suited for making circular products. The possible end products could be for example bricks or an exfoliating cream. Other additional benefits of this deepening are: less growth of water plants, lake can be used to heat / cool of nearby buildings and uplifting bio diversity of the lake. This fits well with the circular idea of the municipality

The lake is located in the middle of the city. The circumference of the lake is 7 km. The lake is still 10 meters deep in the middle, but in general only 4 meters deep. When the pool was excavated in the beginning, it was 40 meters deep in the center.

The municipality is looking for partners such as R&D-institutes, universities and SMEs with bio-based technologies, methods or other ideas in order to make circular products from this clean sludge. Cooperation is envisaged within a technical cooperation agreement.

IMPORTANT: This technical cooperation request refers to an innovation challenge published on the internet platform. If an organization expresses interest before closing date, it will be guided towards this open innovation platform. After registration participants can browse free through other submissions and engage in discussions. All submissions will get feedback by the company on this open platform.

The challenge opens on November 8th and closes on December 13th. 2021 Mind that posts on this platform are not confidential. Beside open discussions on the platform, sharing of confidential information will be made possible on demand. After that, the organization will select from the chat active SME's, the SME's with whom they would like to cooperate in the development of a solution. Once the challenge is closed, Expressions of Interest for this technology request will be treated in the traditional way.

Partnering Opportunity

Profile status : Published

Technology Request

Italian company in the renewable energy sector seeks new solutions for agro-photovoltaic systems combining agricultural and energy production.

Summary

An Italian company is a contractor for renewable energy production plants in Italy and abroad and is looking for innovative agro-energy technologies and methodologies, preferably TRL 5, to combine agricultural and energy production (agro-photovoltaic systems) in their plants. Partners will work together in the co-development of proofs of concept or pilot projects, under technical cooperation agreement. This request is part of an open innovation challenge.

Creation Date	28 October 2021
Last Update	10 November 2021
Expiration Date	11 November 2022
Reference	TRIT20211028001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/280e72f8-573f-4364-8e3a-57118c379b33

Details

Description

An Italian company specialises in solutions, services and projects for plant development and energy generation from renewable sources. Active in Italy and abroad, the company integrates the entire process comprising Development, Energy Performance Contracts (EPC) and Operations and Maintenance (O&M). These phases are combined in a horizontal manner for all Renewable energy production plants (RES): hydroelectric, maxi-wind, photovoltaic, biomass and biogas plants.

The company is now looking to pursue a new business strand linked to agro-energy production, specifically to those technologies and methodologies that, by combining agricultural production with green energy production, can favour the exploitation of land plots whilst maintaining a high standard for each individual production. This combination of agricultural infrastructure with photovoltaic installations is known as agro-photovoltaics or agrivoltaics.

The company, therefore, is looking for innovative solutions in terms of technology, process and design with a focus on agro-photovoltaic systems, in order to assess the advantages of this new type of combined production.

They are interested in collaborating with start-ups or scale-ups, from all over the world, to co-develop proofs of concept or pilot projects, under technical cooperation agreement.

--- IMPORTANT: This technical cooperation request refers to an open innovation challenges program published on a separate online platform (b2match). If an organization expresses interest before the program closing date, it will be guided towards the open innovation platform.

During registration, interested organizations will be asked to select the challenge that corresponds with this technology request profile. If admitted to the programme, start-ups and scale-ups will benefit from training and will be able to create their (presentation) profile to connect with the companies in order to organize 1to1 matchmaking meetings.

The company will select the organisations that they would like to meet for the development of the solution.

The challenge closes on November the 30th 2021. Once the challenge is closed, expressions of Interest for this technology request will be treated in the traditional way.